Students with a primary major in the College of Business may qualify for a minor specialization in one of the college’s departments by taking at least 15 credit hours in the minor specialization, 9 hours of which may not be used to satisfy any other department, college, or university requirement. The minor must include at least 6 credits in courses numbered 300 or above taken at Iowa State University with a grade of C or higher.

**Accounting Minor:**

ACCT 284  Financial Accounting  
ACCT 285  Managerial Accounting  
ACCT 301  The Accounting Cycle  
Select nine credit hours from:  
ACCT 383  Intermediate Managerial Accounting  
ACCT 384  Accounting Information Systems  
ACCT 386  Intermediate Accounting I  
ACCT 387  Intermediate Accounting II  
ACCT 483  Advanced Managerial Accounting  
ACCT 484  Advanced Accounting Information Systems  
ACCT 485  Principles of Federal Income Tax  
ACCT 488  Gov. & Non-Profit Institution Accounting  
ACCT 495  Advanced Accounting Problems  
ACCT 496  International Accounting  
ACCT 497  Introduction to Auditing  

**Finance Minor:**

FIN 301  Principles of Finance  
Select twelve credit hours from:  
FIN 310  Corporate Finance  
FIN 320  Investments  
FIN 327  Fixed Income Securities  
FIN 330  Financial Markets & Institutions  
FIN 361  Personal Risk Management & Insurance  
FIN 371  Real Estate Principles  
FIN 415  Business Financing Decisions  
FIN 424  Financial Futures & Options  
FIN 425  Security Analysis & Portfolio Mgmt.  
FIN 428  Advanced Fixed Income Anal. &Port. Mgmt  
FIN 435  Venture Capital, Private Equity, Mergers & Acquisitions  
FIN 445  Bank Management Decisions  
FIN 462  Corporate Risk Management & Insurance  
FIN 472  Real Estate Finance  
FIN 474X  Real Estate Investments  
FIN 480  International Finance  

**Management Information Systems Minor:**

MIS 301  Management Information Systems  
Select twelve credit hours from:  
MIS 307  Intermediate Business Programming  
MIS 310  Information Systems Analysis  
MIS 320  Database Management Systems  
MIS 340  Project Management  
MIS 407  Advanced Business Programming  
MIS 434  Electronic Commerce Strategy  
MIS 435  Information Systems Infrastructure  
MIS 436  Introduction to Business Analytics  
MIS 439  Topics in Mgmt of Information Systems  
MIS 440  Supply Chain Information Systems  
MIS 445  Enterprise Systems Architecture  
MIS 446  Advanced Business Analytics  
MIS 447  Information Systems Development  
MIS 450  ERP in Supply Chain Management  

**Management Minor:**

MGMT 370  Management of Organizations  
MGMT 478  Strategic Management  
Select nine credit hours from:  
MGMT 310  Entrepreneurship & Innovation  
MGMT 313  Feasibility Analysis & Business Planning  
MGMT 367 *  International Entrepreneurship  
MGMT 371  Organizational Behavior  
MGMT 377  Competitive Strategy  
MGMT 410  Social Entrepreneurship  
MGMT 414  International Management  
MGMT 415  Managing New Ventures  
MGMT 419  Social Responsibility of Business  
MGMT 471  Personnel & Human Resource Management  
MGMT 472  Management of Diversity  

**Marketing Minor:**

MKT 340  Principles of Marketing  
MKT 447  Consumer Behavior  
Select nine credit hours from:  
MKT 343  Personal Sales  
MKT 351X  Services Marketing  
MKT 368X  Spreadsheet Based Marketing Models  
MKT 410  Promotional Strategies  
MKT 442  Sales Management  
MKT 443  Strategic Marketing Management  
MKT 444  Marketing Research  
MKT 445  Customer Relationship Management  
MKT 446 *  Retailing  
MKT 448  Global Marketing  
MKT 449 *  Marketing Seminar  
MKT 451  Marketing Channels  
MKT 453  Brand Management  
MKT 492 *  Comparative Marketing  

**Supply Chain Management Minor:**

SCM 301  Principles of Supply Chain Management  
SCM 486  Principles of Purchasing and Supply Mgmt  
Select one course from:  
SCM 424  Process Management, Analysis & Improvement  
SCM 450  ERP in Supply Chain Management  
SCM 453  Supply Chain Planning and Control  
Select one course from:  
SCM 460  Decision Tools for Supply Chain Management  
SCM 461  Principles of Transportation  
SCM 462  Transportation Carrier Management  
SCM 466 *  International Transportation and Logistics  
Select one additional course from above.  

* Courses not offered on a regular basis

**Students with declared majors will have priority over students with declared minors in courses with space constraints.**

February 2015