Students with a primary major in the College of Business may qualify for a minor specialization in one of the college’s departments by taking at least 15 credit hours in the minor specialization, 9 hours of which may not be used to satisfy any other department, college, or university requirement. The minor must include at least 6 credits in courses numbered 300 or above taken at Iowa State University with a grade of C or higher.

**Accounting minor:**
- ACCT 284  Financial Accounting
- ACCT 285  Managerial Accounting
- ACCT 301  The Accounting Cycle

Select nine credit hours from:
- ACCT 383  Intermediate Managerial Accounting
- ACCT 384  Accounting Information Systems
- ACCT 386  Intermediate Accounting I
- ACCT 387  Intermediate Accounting II
- ACCT 483  Advanced Managerial Accounting
- ACCT 484  Advanced Accounting Information Systems
- ACCT 485  Principles of Federal Income Tax
- ACCT 488  Gov. & Non-Profit Institution Accounting
- ACCT 495  Advanced Accounting Problems
- ACCT 496  International Accounting
- ACCT 497  Introduction to Auditing

**Finance minor:**
- FIN 301  Principles of Finance

Select twelve credit hours from:
- FIN 310  Corporate Finance
- FIN 320  Investments
- FIN 327  Fixed Income Securities
- FIN 330  Financial Markets & Institutions
- FIN 361  Personal Risk Management & Insurance
- FIN 371  Real Estate Principles
- FIN 415  Business Financing Decisions
- FIN 424  Financial Futures & Options
- FIN 425  Security Analysis & Portfolio Mgmt
- FIN 428  Advanced Fixed Income Anal. & Port. Mgmt
- FIN 445  Bank Management Decisions
- FIN 462  Corporate Risk Management & Insurance
- FIN 472  Real Estate Finance
- FIN 480  International Finance

**Management minor:**
- MGMT 370  Management of Organizations
- MGMT 478  Strategic Management

Select nine credit hours from:
- MGMT 310  Entrepreneurship & Innovation
- MGMT 313  Feasibility Analysis & Business Planning
- MGMT 367  International Entrepreneurship
- MGMT 371  Organizational Behavior
- MGMT 377  Competitive Strategy
- MGMT 414  International Management
- MGMT 415  Managing New Ventures
- MGMT 419  Social Responsibility of Business
- MGMT 471  Personnel & Human Resource Management
- MGMT 472  Management & Diversity

**Marketing minor:**
- MKT 340  Principles of Marketing
- MKT 447  Fundamentals of Consumer Behavior

Select nine credit hours from:
- MKT 343  Personal Sales
- MKT 410  Promotional Strategies
- MKT 442  Sales Management
- MKT 443  Strategic Marketing Management
- MKT 444  Fundamentals of Marketing Research
- MKT 445  Customer Relationship Management
- MKT 446  Retailing
- MKT 448  Fundamentals of International Marketing
- MKT 449  Marketing Seminar
- MKT 451  Marketing Channels
- MKT 453  Brand Management
- MKT 492  Comparative Marketing

**Management Information Systems minor:**
- MIS 330  Mgmt Information Systems

Select 12 credits hours from:
- MIS 331  Intermediate Business Programming
- MIS 431  Advanced Business Programming
- MIS 432  Information Systems Analysis
- MIS 433  Database Management Systems
- MIS 434  Electronic Commerce Strategy
- MIS 435  Information Systems Infrastructure
- MIS 436  Introduction to Business Analytics
- MIS 437  Project Management
- MIS 438  Information Systems Development
- MIS 439  Topics in Mgmt of Information Systems
- MIS 440  Supply Chain Information Systems
- MIS 445  Enterprise Systems Architecture
- MIS 446  Advanced Business Analytics
- MIS 450X  ERP for Supply Chain Management

**Supply Chain Management minor:**
- SCM 301  Principles of Supply Chain Management
- SCM 485  Demand of Planning and Management
- SCM 486  Principles of Purchasing and Supply Management

Select 6 credit hours from:
- SCM 422  Manufacturing Planning and Control
- SCM 424  Process Management, Analysis & Improvement
- SCM 428  Special Topics in Supply Chain Management
- SCM 437  Project Management
- SCM 440  Supply Chain Information Systems
- SCM 450X  ERP for Supply Chain Management
- SCM 460  Decision Tools for Supply Chain Management
- SCM 461  Principles of Transportation
- SCM 462  Transportation Carrier Management
- SCM 466  International Transportation and Logistics
- SCM 487  Strategic Supply Chain Management

Students with declared majors will have priority over student with declared minors in courses with space constraints.

March 28, 2012