2010-2011
ANNUAL REPORT

Business Career Services
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& Supply Chain Management
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Recruiting Coordinator
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March 2012

Dear Supporter,

College of Business graduates did very well in 2010-2011, which was fairly consistent with the prior year. Ninety-five percent (+1%) of all Business undergraduates were occupied; 88% (= %) were occupied in professional employment. Most of our measures are up in terms of employers on campus, interviews and student participation in events. Both parties are optimistic about hiring. We are pleased to provide you with data regarding the recruiting and career development activities of 2010-2011.

Our staff advised 1,969 (+5.2%) students/alums and made 100 (+1.0%) presentations. We reported 604 (+1.3%) students on internship sites. Our Fall and Spring Career Fairs attracted 123 (+7.0%) and 103 (+56.1%) employers respectively, with a cumulative total of 3,979 (+6.8%) student attendees. Fifty-nine percent of students remained in the state of Iowa for their professional pursuits, while 41% went outside of the state. This is up 1% for graduates remaining in-state for 2009-2010.

There are several sections in this report that may be of interest. They include; 1) top employers hiring our students, 2) a state-by-state list of the relocation activities of our graduates, 3) graduate schools attended, and 4) employment rates by major. We include a breakdown of professional school attendance as well. We are very pleased with the development of the use of ISU CMS, our computerized on-campus interviewing and database management system. This collaborative effort among colleges has given us greater exposure to employers and students and gives us a seamless appearance to those accessing ISU students for recruiting purposes. BUS AD 201 (Careers in Business) and BUS AD 202 (Professional Employment Preparation) are now required courses and our office is involved in the delivery and administration of these courses. We thank you for your continued support and look forward to reporting the successes of College of Business students and graduates in the future.

Best Wishes,

Kathy Wieland
Director
Business Career Services

( ) = +/- from last year
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<td>29</td>
</tr>
<tr>
<td>Top Internship/Co-op Employers</td>
<td>30</td>
</tr>
<tr>
<td>Salary Summary</td>
<td>30</td>
</tr>
<tr>
<td>Employer Participants</td>
<td>31</td>
</tr>
</tbody>
</table>
Individual advising is a key component of the career development program. Students made individual appointments or used the “walk-in” hours scheduled 5 days per week.

**Total Advising & Walk-in Contacts** = 1,969  
**Walk-in Appointments** = 425; **Advising Appointments** = 1,544

1,544 Advising Appointments

![Bar chart showing 1,544 Advising Appointments by various departments]

168 Mock Interviews Conducted

![Bar chart showing 168 Mock Interviews Conducted by various departments]
Career Services Presentations

Presentations are given to groups as requested. Topics included:

- Career Fair Preparation
- Careers in Event Planning
- Comprehensive Job Search
- Cross Generational Interaction in the Workplace
- Dress for Success
- Gender & Sexual Equality in the Workplace
- Interviewing
- Job Search Tools
- Networking
- Resume Building
- Salary and Offer Negotiation

Outreach Presentations

There were 100 outreach presentations provided by the Business Career Services staff. The requests included the following categories:

<table>
<thead>
<tr>
<th>Category</th>
<th># of presentations</th>
<th># of participants</th>
</tr>
</thead>
<tbody>
<tr>
<td>Class presentations for faculty</td>
<td>43</td>
<td>2,539</td>
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<tr>
<td>Tailored presentations by specific career field/major</td>
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<td>35</td>
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<td>New student parent orientations - Business</td>
<td>8</td>
<td>162</td>
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<tr>
<td>University clubs</td>
<td>2</td>
<td>169</td>
</tr>
<tr>
<td>Fraternities and Sororities</td>
<td>1</td>
<td>60</td>
</tr>
<tr>
<td>Career Presentations</td>
<td>45</td>
<td>1,961</td>
</tr>
</tbody>
</table>

**Totals**                                           | **100**            | **4,926**         |
2010 Fall Career Fair, Interview Day & Mock Interview Day

Fall Career Fair Committee

Lamont Fields  
*Co-Chair, LAS*

Laura Walczak  
*Co-Chair, Business*

Megan Pecks  
*Interview Day Coordinator*

Jacob McFarlin  
*Ambassador Co-Coordinator*

Amber Smith & Katie Anderson  
*Advertising & Marketing Co-Coordinators*

Erin Fosselman & Sarah Sheerin  
*Events Co-Coordinators*

Tammy Stegman  
*Advisor, Business*

Kim Caponi  
*Advisor, Liberal Arts & Sciences*

Fall Career Fair

Participating Organizations: 123
Students Attending: 2,195  
(2009: 115 Organizations, 2,490 Students)

Interview Day

Participating Organizations: 37
Interviews Conducted: 513  
(2009: 31 Organizations, 467 Interviews)

Mock Interview Day

Participating Organizations: 11
Participating Organization Reps: 17
Number of Interviews Conducted: 92  
(2009: 9 Participating Organizations, 12 Participating Reps, 88 Interviews Conducted)
Employer Participants

3M
AEGON Group
Alcoa
Aldi Inc.
Alliant Energy Corporation
Altria Sales & Distribution, Inc.
Andersen Corporation
Annett Holdings Inc. (TMC Transportation)
Apple, Inc.
Archer Daniels Midland Company
Auto-Owners Insurance Company
AvivaUSA
Boeing Company, The Boston Scientific Corporation
Buckle, Inc., The Businessolver
C. H. Robinson Worldwide, Inc.
Cambridge Investment Research Inc.
Cargill, Incorporated
Caterpillar Inc.
CDS Global
Cerner Corporation
College Pro Painters
ConAgra Foods, Inc.
Consolidated Electrical Distributors (CED)
Consolidated Graphics
COUNTRY Insurance & Financial Services
Crescent Electric Supply Company
CRST International, Inc.
Dart Transit Company
Deloitte & Touche LLP
Des Moines Register
Drury Hotels
DSC Logistics
Eaton Corporation
Ecolab, Inc.
EMC Insurance Group, Inc.
Emerson Process Management
Emerson Process Management, Fisher Controls International
Enterprise Rent-A-Car Epic
Ernst & Young LLP
Ethos Group
Federal Deposit Insurance Corporation
Federated Insurance
Ferguson, a Wolseley Company
Frito-Lay, Inc.
General Mills
Genesis10
Goodrich Corporation
Greater Des Moines Partnership
Greater Dubuque Development
Hertz Corporation, The
HNI Corporation
Honeywell Federal Manufacturing & Technologies
Hormel Foods Corporation
Hy-Vee, Inc.
IBM Corporation
Integrated DNA Technologies, Inc.
International Paper Company
Iowa 80 Group
Iowa Army National Guard
Iowa Department of Economic Development
Iowa Lakes Corridor Development Corporation
J. B. Hunt Transport, Inc.
J. C. Penney Company, Inc.
Jacobson Companies
John Deere
Kiewit Infrastructure West Co.
Kingland Systems Corp.
Kohler Company
Kohls Department Stores
KPMG LLP
Kum & Go, L.C.
Lands’ End
Marshalltown Broadcasting, Inc/KXIA/KFJB
MassMutual Financial Group
Maverick Software Consulting
McCfee Financial Group, Inc.
McGladrey & Pullen LLP
Mediacom
Medtronic, Inc.
Mid American Financial Group
Modern Woodmen of America
Monsanto Company
MyTernNow/PriorityOne National Instruments
Nationwide Insurance
North Star Resource Group
Northwestern Mutual Financial Network
Panda Restaurant Group, Inc.
Pella Corporation
Pioneer Hi-Bred International
Polaris Industries
PricewaterhouseCoopers LLP
Principal Financial Group
Professional Computer Systems Co.
QuadCityCareers.com
QuadGraphics
Rain & Hail LLC
Red Frog Events
Rockwell Collins
Ruan Transportation Management Services
Sauer-Danfoss Inc.
Scheels All Sports
Securian Financial Group
Sherwin-Williams Company, The
Social Security Administration
Sogeti USA
Swift Transportation
Target Corporation
TeamQuest Corporation
Terex Corporation
The Washington Center
Thrivent Financial for Lutherans
Tyson Foods, Inc.
U.S. Marine Corps Officer Programs
Union Pacific Railroad
UnitedHealth Group
Verizon Wireless
Von Maur
Wal-Mart Corporation
Wells Fargo
2011 Spring Career Fair, Interview Day & Mock Interview Day

Spring Career Fair Committee

Lamont Fields  
Co-Chair, LAS
Laura Walczak  
Co-Chair, Business
Megan Pecks  
Interview Day Coordinator
Jacob McFarlin & Ashley Olberding  
Ambassador Co-Coordinators
Samantha Liametz & Jessica Baseler  
Advertising & Marketing Co-Coordinators
Sarah Sheerin & Erin Fosselman  
Events Co-Coordinators
Brett Huth  
MBA Representative
Sarah Van Vark  
Advisor, Business
Kim Caponi  
Advisor, Liberal Arts & Sciences
Loni Pringnitz  
Advisor, Human Sciences

Spring Career Fair
Participating Organizations: 103
Students Attending: 1,784
(2010: 66 Organizations, 1,236 Students)

Interview Day
Participating Organizations: 25
Interviews Conducted: 326
(2010: 12 Organizations, 145 Interviews Conducted)

Mock Interview Day
Participating Organizations: 7
Participating Organization Reps: 8
Number of Interviews Conducted: 47
(2010: 7 Participating Organizations, 7 Participating Reps, 66 Interviews Conducted)
Employer Participants

3M
AEGON Group
Aerotek
Ag Partners, LLC
Aldi Inc.
Altec Industries, Inc.
American Eagle Outfitters
Annett Holdings (TMC Transportation)
Apple, Inc.
Archer Daniels Midland Company
AT&T Mobility
Auto-Owners Insurance Company
AvivaUSA
Bay & Bay Transfer
Boston Scientific Corporation
Buckle, Inc., The Businessolver
C. H. Robinson Worldwide, Inc.
Cambridge Investment Research Inc.
Cargill, Incorporated
Caterpillar Inc.
CDS Global
Cerner Corporation
College Pro Painters
ConAgra Foods, Inc.
ConMed Corporation
Consolidated Electrical Distributors (CED)
Consolidated Graphics
CRST International, Inc.
Dart Transit Company
Electrolux Home Products North America
Emerson Process Management
Fisher Controls International
Enterprise Rent-A-Car
Epicor
Ernst & Young LLP
Ethos Group
Federated Insurance
Foodliner Inc.
Forest Labs
Frito-Lay, Inc.
General Mills
Genesis10
Global Reach Internet Productions
Goodrich Corporation
Greater Des Moines Partnership
Greater Dubuque Development
Hawthorne Direct
Heartland Express Inc of Iowa
Hertz Corporation
HNI Corporation
Hormel Foods Corporation
Houston Wire & Cable
Hy-Vee, Inc.
IBM Corporation
ING U.S. Financial Services
Internal Revenue Service
Interstate All Battery Center
Iowa 80 Group
Iowa Army National Guard
J. C. Penney Company, Inc.
Jacobsen Companies
Kingland Systems Corp.
Kinze Manufacturing
Kohler Company
Kohls Department Stores
Kum & Go, L.C.
Marsh Affinity Group Services
Marshalltown Broadcasting, Inc/ KXIA/KFJB
MassMutual Financial Group
Maxim Staffing Solutions
McFee Financial Group, Inc.
Mid American Financial Group
Modern Woodmen of America
MyTermNow/Priority One
National Instruments
Nationwide Insurance North Star Resource Group
Northwestern Mutual Financial Network
Panera Bread of Iowa
Pella Corporation
Principal Financial Group
QuadGraphics
Rain & Hail LLC
Red Frog Events
Renewable Energy Group
Ruan Transportation Management Services
Schneider National, Inc.
Securian Financial Group
Select Evergreen Construction
Sherwin-Williams Company, The
Social Security Administration
Sogeti USA
Target Corporation
TransportAmerica
Tyson Foods, Inc.
Union Pacific Railroad

University Directories
VerticalXchange
Von Maur
Wal-Mart Corporation
Wells Fargo
Woodward Academy
### College of Business Students Utilizing ISU CMS System by Major 2010-2011

<table>
<thead>
<tr>
<th>Major</th>
<th>2010-2011 Total</th>
<th>Bachelor</th>
<th>Intern</th>
<th>2009-2010 Total</th>
<th>2008-2009 Total</th>
<th>2007-2008 Total</th>
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<tbody>
<tr>
<td>Accounting</td>
<td>295</td>
<td>102</td>
<td>193</td>
<td>291</td>
<td>219</td>
<td>206</td>
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<tr>
<td>Business Economics</td>
<td>14</td>
<td>4</td>
<td>10</td>
<td>10</td>
<td>6</td>
<td>3</td>
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<tr>
<td>Business-Specials</td>
<td>8</td>
<td>4</td>
<td>4</td>
<td>9</td>
<td>4</td>
<td>7</td>
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<tr>
<td>Business-Undeclared</td>
<td>8</td>
<td>0</td>
<td>8</td>
<td>14</td>
<td>12</td>
<td>9</td>
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<tr>
<td>Finance</td>
<td>255</td>
<td>132</td>
<td>123</td>
<td>299</td>
<td>237</td>
<td>232</td>
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<tr>
<td>LSCM (Logistics &amp; Supply Chain Management)</td>
<td>66</td>
<td>52</td>
<td>14</td>
<td>107</td>
<td>80</td>
<td>74</td>
</tr>
<tr>
<td>Management</td>
<td>182</td>
<td>107</td>
<td>75</td>
<td>183</td>
<td>134</td>
<td>160</td>
</tr>
<tr>
<td>Management Information Systems</td>
<td>190</td>
<td>90</td>
<td>100</td>
<td>201</td>
<td>162</td>
<td>168</td>
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<tr>
<td>Marketing</td>
<td>304</td>
<td>109</td>
<td>195</td>
<td>318</td>
<td>233</td>
<td>246</td>
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<tr>
<td>Multiple Majors</td>
<td>647</td>
<td>272</td>
<td>375</td>
<td>630</td>
<td>451</td>
<td>476</td>
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<tr>
<td>OSCM (Operations &amp; Supply Chain Management)</td>
<td>30</td>
<td>26</td>
<td>4</td>
<td>56</td>
<td>53</td>
<td>68</td>
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<tr>
<td>Pre-Business</td>
<td>258</td>
<td>14</td>
<td>244</td>
<td>376</td>
<td>380</td>
<td>503</td>
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<tr>
<td>Supply Chain Management</td>
<td>68</td>
<td>14</td>
<td>54</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
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<td><strong>Total</strong></td>
<td><strong>2325</strong></td>
<td><strong>926</strong></td>
<td><strong>1399</strong></td>
<td><strong>2494</strong></td>
<td><strong>1971</strong></td>
<td><strong>2152</strong></td>
</tr>
</tbody>
</table>

#### Quick Facts

- College of Business Students Utilizing the ISU CMS System = 2,325 (2009/10=2,494; 2008/09=1,971)
- Organizations Recruiting = 246 (2009/10=205; 2008/09=301)
- Interviews Conducted = 2,380 (2009/10=1,914; 2008/09=2,330)
- Number of Interview Schedules = 436 (2009/10=337; 2008/09=435)
- Non-On Campus Recruiting Job Postings = 1,432 Full-time; 663 Intern/Co-op (2009/10=850 FT, 500 I/C; 2008/09=1,480 FT, 622 I/C)
UNDERGRADUATE BUSINESS EMPLOYMENT STATISTICS

College of Business

Top Hiring Organizations 2010-2011

<table>
<thead>
<tr>
<th>Organization</th>
<th>2010-2011 Ranking</th>
<th>2010-2011 # of Hires</th>
<th>2009-2010 Ranking</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wells Fargo</td>
<td>1</td>
<td>35</td>
<td>1</td>
</tr>
<tr>
<td>Cerner Corporation</td>
<td>2</td>
<td>14</td>
<td>6</td>
</tr>
<tr>
<td>Iowa State University</td>
<td>3</td>
<td>10</td>
<td>6</td>
</tr>
<tr>
<td>J.B. Hunt Transport, Inc.</td>
<td>4</td>
<td>9</td>
<td>6</td>
</tr>
<tr>
<td>Nationwide Insurance</td>
<td>4</td>
<td>9</td>
<td>3</td>
</tr>
<tr>
<td>Principal Financial Group</td>
<td>5</td>
<td>8</td>
<td>6</td>
</tr>
<tr>
<td>John Deere</td>
<td>6</td>
<td>7</td>
<td>3</td>
</tr>
<tr>
<td>McGladrey</td>
<td>6</td>
<td>7</td>
<td>5</td>
</tr>
<tr>
<td>Annett Holdings (TMC Transportation)</td>
<td>7</td>
<td>6</td>
<td>No ranking</td>
</tr>
<tr>
<td>Cargill, Incorporated</td>
<td>7</td>
<td>6</td>
<td>No ranking</td>
</tr>
<tr>
<td>Kingland Systems Corporation</td>
<td>7</td>
<td>6</td>
<td>6</td>
</tr>
<tr>
<td>Union Pacific Railroad</td>
<td>7</td>
<td>6</td>
<td>No ranking</td>
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<tr>
<td>Enterprise Rent-A-Car</td>
<td>8</td>
<td>5</td>
<td>7</td>
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<tr>
<td>KPMG LLP</td>
<td>8</td>
<td>5</td>
<td>No ranking</td>
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<tr>
<td>Office of Auditor of State</td>
<td>8</td>
<td>5</td>
<td>No ranking</td>
</tr>
<tr>
<td>Target Corporation</td>
<td>8</td>
<td>5</td>
<td>4</td>
</tr>
<tr>
<td>US Bank</td>
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<td>5</td>
<td>7</td>
</tr>
<tr>
<td>Werner Enterprises</td>
<td>8</td>
<td>5</td>
<td>7</td>
</tr>
<tr>
<td>Best Buy Co., Inc.</td>
<td>9</td>
<td>4</td>
<td>No ranking</td>
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<tr>
<td>Ernst &amp; Young LLP</td>
<td>9</td>
<td>4</td>
<td>5</td>
</tr>
<tr>
<td>HNI Corporation</td>
<td>9</td>
<td>4</td>
<td>5</td>
</tr>
<tr>
<td>Hy-Vee, Inc.</td>
<td>9</td>
<td>4</td>
<td>6</td>
</tr>
<tr>
<td>ING</td>
<td>9</td>
<td>4</td>
<td>No ranking</td>
</tr>
<tr>
<td>Kohl’s</td>
<td>9</td>
<td>4</td>
<td>No ranking</td>
</tr>
<tr>
<td>PricewaterhouseCoopers LLP</td>
<td>9</td>
<td>4</td>
<td>No ranking</td>
</tr>
</tbody>
</table>

• 95% (+1%) of all Business undergraduates were occupied; 88% (= %) were professionally occupied (including graduate school, continuing education, temporarily employed not seeking, and employed professionally)
• 1,544 individual career counseling appointments took place
• 425 students used our “walk-in” counseling service
• 123 organizations and 2,195 students attended the Career Fair in September 2010
• 103 organizations and 1,784 students attended the Career Fair in February 2011
• 2,325 College of Business students utilized the ISU CMS System
• 2,380 individual campus interviews took place
• 246 organizations recruited on-campus
• 604 co-op/interns were reported
• Staff offered 100 campus presentations attended by 4,926 students

( ) = +/- from last year
## 2010-2011 Employers Hiring Bachelor Degree Business Graduates

<table>
<thead>
<tr>
<th>Accounting</th>
<th>Pricewaterhouse Coopers LLP, 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accenture LLP</td>
<td>Principal Financial Group</td>
</tr>
<tr>
<td>AEGON Group, 2</td>
<td>Renewable Energy Group</td>
</tr>
<tr>
<td>Allen L. Kockler Co.</td>
<td>Rudolph Shoe Mart</td>
</tr>
<tr>
<td>Bergan-Paulsen</td>
<td>Slosburg Company/</td>
</tr>
<tr>
<td>BH Management</td>
<td>Richdale Group</td>
</tr>
<tr>
<td>BIS Frucon Industrial Services</td>
<td>Spencer Golf &amp; Country Club</td>
</tr>
<tr>
<td>Boys Hope Girls Hope Central States Fund</td>
<td>Target Stores</td>
</tr>
<tr>
<td>China Great Wall Investment Company</td>
<td>TCF National Bank</td>
</tr>
<tr>
<td>Combined Systems Technology</td>
<td>Transamerica, 2</td>
</tr>
<tr>
<td>Cycle Force Group LLC</td>
<td>Trinity Regional Medical Center</td>
</tr>
<tr>
<td>D. D. Pyle</td>
<td>U.S. Army National Guard</td>
</tr>
<tr>
<td>Deloitte &amp; Touche LLP, 3</td>
<td>U.S. Marine Corps</td>
</tr>
<tr>
<td>Denman &amp; Company</td>
<td>U.S. Navy</td>
</tr>
<tr>
<td>Ernst &amp; Young LLP, 3</td>
<td>Union Pacific Railroad</td>
</tr>
<tr>
<td>Fimco Industries Inc.</td>
<td>United Bank of Iowa</td>
</tr>
<tr>
<td>First American Bank Group, Ltd., 2</td>
<td>UnitedHealth Group</td>
</tr>
<tr>
<td>HNI Corporation</td>
<td>Unknown</td>
</tr>
<tr>
<td>Holmes, Murphy &amp; Associates</td>
<td>US Bank</td>
</tr>
<tr>
<td>International Charter Schools</td>
<td>Wal-Mart Corporation</td>
</tr>
<tr>
<td>Iowa Insurance Division</td>
<td>Warinner, Gesinger &amp; Associates</td>
</tr>
<tr>
<td>Iowa, State of Jack Links</td>
<td>WebFilings LLC, 2</td>
</tr>
<tr>
<td>Kingland Systems Corp.</td>
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OCC-Office of the Comptroller of the Currency, 2
Oxford Bank & Trust
Pacific Life
People’s Trust & Savings Bank
Pi Kappa Alpha International Fraternity
Principal Financial Group, 2
Prudential Insurance Company
Rabo AgriFinance
Renewable Energy Group
Roth & Company, P.C.
Saeba Self-Employed
SunTrust Bank
Tommy Bahama
U.S. Marine Corps
Uline
Union Pacific Railroad, 2
UnitedHealth Group
US Bank, 3
Vermillion State Bank
Vratsinas Capital Resources, LLC
Walgreen Co.
Wells Fargo, 15
West Virginia University

LSCM (Logistics & Supply Chain Management)
Altec Industries, Inc.
Annett Holdings (TMC Transportation), 2
AT&T
Axial Industries
Barr-Nunn Transportation, Inc.
Becker Underwood
Burlington Northern Santa Fe Railway
Cargill Meat Solutions
Cobalt Communication
ConAgra Foods, Inc.
Cycle Force Group LLC
Dart Transit Company
Farmland Foods, Inc.
FedEx Freight
Frito-Lay, Inc., 2
Gray Transportation
Heartland Express Inc of Iowa
Infinite Campus Innovative Injection Technologies
International Paper Company
Iowa State University
J. B. Hunt Transport, Inc., 5
John Deere
KTI Transportation
Loffredo Fresh Produce
Menlo Logistics
Midwest Manufacturing
Pioneer Hi-Bred International
Renewable Energy Group
River Valley Construction
Rockwell Collins
Ruan Transportation Management Services
Sortino’s Transportation Target, 2
Teach For America
Terex Corporation
Transport Permits
TSL Companies Unknown
U.S. Air Force Vaisala, Inc.
Valley Cartage
Wells Enterprises, Inc.
Werner Enterprises, 2

Management
Advanced Crop Management
Akin Building Center
American Senior Benefits
Anais Gvani
Annett Holdings (TMC Transportation)
Argeliant Genetics
Arizona Arnold Palmer Half & Half
Best Buy Co., Inc., 3
Canadian Pacific Railway
Cargill, Incorporated
Cerner Corporation, 4
Country Stone
Cycle Force Group LLC
Eaton Corporation
Enterprise Rent-A-Car, 3
Family Video
Fareway Stores, Inc.
First National Bank of Ames
Genesis 10
Green Farms
GuideOne Insurance
Hertz Corporation, The Hinkeldey Livestock, Inc.
Holzworth Concrete
Interstate All Battery Center
Interstate Batteries of Upper Iowa
Iowa State University, 3 Iowa, State of
J. B. Hunt Transport, Inc.
Kinze Manufacturing
Laura Lee
Louisiana Ice Gators (Southern Professional Hockey League)
Marsh Company
McFarland Clinic
McFee Financial Group, Inc.
Nationwide Insurance, 3 NSK Corporation
Ovations Food Services
Perry’s Service Inc.
Preferred Pest Control
Principal Financial Group
R&R Dudak, Inc.
RJ Thomas Manufacturing
Salon 101
Sam’s Club
Sandstone Management
Sedgwick CMS
Self-Employed
Tyco Valves
U.S. Air Force
U.S. Army
Unknown, 2
US Bank
USDA
Vector Marketing
Wal-Mart Corporation
Wells Fargo, 5
Werner Enterprises
Wiele Motor Company
Youth Emergency Services & Shelter (YESS)

MIS (Management Information Systems)
Accenture LLP, 2
Alliance Benefit Group
Aon Corporation
Aviva USA, 2
Becker Underwood
Boston Scientific Corporation, 4
Bratney Companies (formerly Ken Bratney Company)
Buccaneer Computer Systems & Service, Inc.
Cargill, Incorporated
Carlisle Community School District
Cerner Corporation, 5
ConAgra Foods, Inc.
CSG Systems, Inc.
Dimensional Insight Inc
Drake Hardware and Software
Drake University
MIS (Management Information Systems) Cont.
EMC Insurance Group, Inc.
Ernst & Young LLP
Federated Insurance
Harland Financial Solutions
Heartland Co-op
HNI Corporation
Hormel Foods Corporation
Hy-Vee, Inc., 3
Iowa Bankers Association
Iowa Falls State Bank
Iowa Health System
Iowa State University, 4
Iowa, State of
John Deere, 2
Kingland Systems Corp., 3
Lurie Besikof Lapidus & Company, LLP
McFarland Clinic
McGladrey, 4
Medseek
Missouri Department of Natural Resources
Nationwide Insurance
Palisade Systems, Inc.
Pioneer Hi-Bred International
PricewaterhouseCoopers LLP
Principal Financial Group, 3
Professional Computer Systems Co.
Rain and Hail L.L.C.
Royal Neighbors of America
Ruan Transportation Management Services
Self-Employed
Sogeti USA, 3
SPS Commerce
TDS
U.S. Marine Corps
Union Pacific Railroad
UnitedHealth Group
USDA
USDA Plant Introduction Station
WebFilings LLC
Wells Fargo, 4
WesleyLife
Winterset Community Church
ZestADZ

Marketing
4 Tec Integration
Advantage Sales & Marketing
Aerotek
Agribusiness Association of Iowa
All-State Industries, Inc.
Altec Industries, Inc.
Altria Sales & Distribution, 2
American Family Insurance
Ames Insurance Center
Anderson Dental Group
Annett Holdings (TMC Transportation)
Archer Daniels Midland Company
Association for Women in Science
Bank of America
Bankers Life and Casualty Company
Bethany Weber Graphic Design & Marketing
Boone Vision Center
Buckeye International Buckle, Inc., The
Businesssolver
C.H. Robinson Worldwide, Inc.
CARQUEST
Casey’s General Stores, Inc.
Cerner Corporation
Circuit Media
Consumers Cooperative Crossmark
Day’s Door Co.
Dex One
Direct Buy
Disney Consumer Products
Edaptive Systems
Enterprise Rent-A-Car, 2
Farmer Lumpe and McClelland
Fastbank Solutions
Fidelity
Genesis10
Hampton Directory Service
Hawkeye Truck Company
Hawthorne Direct, 2
HNI Corporation
Holt Plumbing & Heating, Inc.
Huxley Associates
Hy-Vee, Inc.
Innovia Ideas & Services
Insight Global, Inc.
Integer Group, The
Interstate All Battery Center, 2
Iowa NBA Development League
Iowa State Center
Iowa State University
J. B. Hunt Transport, Inc.
John Deere
Kohl’s Corporate Office, 2
Kohl’s Department Stores
Larson, Shannahan, Slifka Group
LeMaitre Vascular
Maid-Rite Corporation
Manufacturer’s Representatives Company
Medica
Medix Staffing Solutions
Mentor
Mentor Graphics
Millang Financial Group
Moebs Services Inc.
Nationwide Insurance
New York Life, 3
Northwestern Mutual Financial Network, 2
NuTech Seed, LLC
Oskaloosa Chamber of Commerce
Panache Industries
Phantom
Pioneer Hi-Bred International
Plato’s Closet
Principal Financial Group
Proto Labs
Pure Kitchen Catering LLC, 2
Red Frog Events
Salon Service Group
Self-Employed
Service Legends
Sherwin-Williams Company, The, 3
Shottentkirk Automotive Group
Source Media Group
Storey Kenworthy Target, 2
Texas Stars Hockey Club
Thomson Reuters
Trans/Mid-America Inc.
U.S. Army
Union Pacific Railroad, 2
United Bank of Iowa
Unknown, 8
Wellmark Blue Cross Blue Shield
Wells Fargo, 5
Werner Enterprises, 2
ZestADZ

OSCM (Operations & Supply Chain Management)
3M
Annett Holdings (TMC Transportation)
AT&T
Austin Packaging Company
C. H. Robinson Worldwide, Inc.
ConAgra Foods, Inc.
Denny’s Greenhouses Ltd.
Dex One
Direct Buy
Disney Consumer Products
Edaptive Systems
Enterprise Rent-A-Car, 2
Farmer Lumpe and McClelland
Fastbank Solutions
Fidelity
Genesis10
Hampton Directory Service
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Hawthorne Direct, 2
HNI Corporation
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Huxley Associates
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OSCM (Operations & Supply Chain Management)
3M
Annett Holdings (TMC Transportation)
AT&T
Austin Packaging Company
C. H. Robinson Worldwide, Inc.
ConAgra Foods, Inc.
Denny’s Greenhouses Ltd.

UNDERGRADUATE BUSINESS EMPLOYMENT STATISTICS

SCM (Supply Chain Management) Annett Holdings (TMC Transportation) Best Buy Co., Inc. Defense Contract Management Agency KTI Inc. Square D/Schneider Electric U.S. Army

Top Employers By Major (# of Hires)

Accounting Wells Fargo, 7 KPMG LLP, 5 Office of Auditor of State, 5 Deloitte & Touche LLP, 3 Ernst & Young LLP, 3 McGladrey, 3 PricewaterhouseCoopers LLP, 3 AEGON Group, 2 First American Bank Group, Ltd., 2 Kohler Company, 2 MV Transportation, 2 Nationwide Insurance, 2 Transamerica, 2 WebFilings LLC, 2

Business Economics Heritage Financial Services, LLC Tyler Technologies U.S. Navy


LSCM (Logistics & Supply Chain Management) J. B. Hunt Transport, Inc., 5 Annett Holdings (TMC Transportation), 2 Frito-Lay, Inc., 2 Target Corporation, 2 Werner Enterprises, 2

Management Wells Fargo, 5 Cerner Corporation, 4 Best Buy Co., Inc., 3 Enterprise Rent-A-Car, 3 Iowa State University, 3 Nationwide Insurance, 3

MIS (Management Information Systems) Cerner Corporation, 5 Boston Scientific Corporation, 4 Iowa State University, 4 McGladrey, 4 Wells Fargo, 4 Hy-Vee, Inc., 3 Kingland Systems Corp., 3 Principal Financial Group, 3 Sogeti USA, 3 Accenture LLP, 2 Aviva USA, 2 John Deere, 2

Marketing Wells Fargo, 5 New York Life, 3 Sherwin-Williams Company, The, 3 Altria Sales & Distribution, 2 Enterprise Rent-A-Car, 2 Hawthorne Direct, 2 Interstate All Battery Center, 2 Kohl’s Corporate Office, 2 Northwestern Mutual Financial Network, 2 Pure Kitchen Catering LLC, 2 Target, 2 Union Pacific Railroad, 2 Werner Enterprises, 2

OSCM (Operations & Supply Chain Management) John Deere, 3 J. B. Hunt Transport, Inc., 2


SCM (Supply Chain Management) Annett Holdings (TMC Transportation) Best Buy Co., Inc. Defense Contract Management Agency KTI Inc. Square D/Schneider Electric U.S. Army
### 2010-2011 Employment By State

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<td>Arkansas</td>
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## 2010-2011 Colleges and Universities
Listed for Further Education and Fields of Study

### Additional Education (Non-Graduate Schools)

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<td>DMACC</td>
<td>Dental Hygiene-1, English-1</td>
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<td>Drake University</td>
<td>Accounting-1</td>
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<td>Iowa State University</td>
<td>Finance-2, Interdisciplinary Studies-1, Supply Chain Management-2,</td>
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<tr>
<td>Loyola University</td>
<td>Accounting-1</td>
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<td>North American Academy of Dramatic Arts</td>
<td>Dramatic Arts-1</td>
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<td>Dentistry-1</td>
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### In Profession Graduate School Accepted

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<td>Bethel Seminary</td>
<td>Religious Studies-1</td>
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<tr>
<td>Boise State University</td>
<td>Business Administration-1</td>
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<tr>
<td>City University London</td>
<td>Accounting-1</td>
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<tr>
<td>Creighton University</td>
<td>Unknown-1</td>
</tr>
<tr>
<td>Drake University</td>
<td>Law-2</td>
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<tr>
<td>Duke University</td>
<td>English-JD/MA-1</td>
</tr>
<tr>
<td>Iowa State University</td>
<td>Economics/Agriculture-1, Information Assurance-1, MAcc33, MBA-1, Political Science-1, Family and Consumer Sciences-1</td>
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<td>Jean Moulin University</td>
<td>Global Cultural Studies-1</td>
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<tr>
<td>Lehigh University</td>
<td>Accounting &amp; Information Analysis-1</td>
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<tr>
<td>Michigan State University</td>
<td>Master of Accounting-1</td>
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<tr>
<td>Mississippi College School of Law</td>
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<td>Ohio State University</td>
<td>Specialized Master in Finance-1</td>
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<td>Pace University</td>
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<tr>
<td>Rutgers University</td>
<td>Financial Engineering-1</td>
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<tr>
<td>Saint Louis University College of Law</td>
<td>Law-2</td>
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<td>Southwest Assemblies of God/Harrison</td>
<td>Masters of Divinity-1</td>
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<td>Graduate School</td>
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<td>University of Colorado</td>
<td>Physical Therapy-1</td>
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<td>Supply Chain Management-1</td>
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<td>University of Nebraska-Lincoln</td>
<td>Higher Education/Student Affairs-1</td>
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<td>University of South Dakota</td>
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<td>Western Illinois University</td>
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### Bachelor Level Graduates

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<th># of Salaries/OFFERS REPORTED</th>
<th>LOW</th>
<th>AVG.</th>
<th>MEDIAN</th>
<th>HIGH</th>
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</thead>
</table>

- **Accounting**: 52 20,800 42,629 44,500 55,000 50,316
- **Business Economics**: Insufficient Data
- **Finance**: 66 27,040 41,245 42,500 54,900 53,048
- **Management**: 27 20,000 38,042 40,000 59,000 46,832
- **MIS**: 49 29,000 50,126 52,000 60,240 54,372
- **Marketing**: 36 12,000 37,604 38,500 56,000 44,432
- **SCM**: 81 28,500 44,623 45,000 65,000 50,602

*These categories are not included in the percentages—Not Seeking Employment and No Reply.*

### 2010-2011 Salary Acceptances/Offer Summary

**College of Business**

**2010-2011 Bachelor Level Graduate**

<table>
<thead>
<tr>
<th>Department</th>
<th># BS Grads</th>
<th>Grad School</th>
<th>Continuing Education</th>
<th>Temporarily Employed, Not Seeking</th>
<th>Employed Professionally</th>
<th>Total Prof Occupied</th>
<th>Temporarily Employed, Seeking Perm.</th>
<th>Seeking Employment</th>
<th>Not Seeking Employment</th>
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<td>72 10</td>
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*These categories are not included in the percentages—Not Seeking Employment and No Reply.*
Methodology

The data presented was collected in the following manner:

1) Direct response from graduating students
2) Response from employers
3) Response from faculty
4) Information received from Undergraduate Programs submitted for graduation announcements
5) Phone calls made directly to graduates or their family six months after their graduating semester

Definition of Categories:

TEMPORARILY EMPLOYED; NOT SEEKING EMPLOYMENT indicates the graduates are working in a temporary position with the understanding it will turn into a permanent position.

EMPLOYED PROFESSIONALLY is defined as employment which requires a college degree. It does not always indicate employment in the graduated field of study.

TEMPORARILY EMPLOYED; STILL SEEKING PROFESSIONAL EMPLOYMENT indicates the graduates are working in a wide range of positions which do not require a college degree. This type of employment is often a carryover from work while in school.

SEEKING EMPLOYMENT indicates the graduate is unemployed and actively seeking professional employment.

NOT SEEKING EMPLOYMENT indicates the graduate is not entering the job market at this time.

NO REPLY indicates that despite our best efforts no contact was made to ascertain this individual’s employment status.

The two previous categories (NOT SEEKING EMPLOYMENT and NO REPLY) were not included in the statistical analysis to reflect a more realistic indicator of the employment status.
Alumni Services

- Resume/Cover Letter Review
- In Person/Phone Career Advising Appointments
- Job Search Strategy Development
- On-Campus Interviewing (when employers allow)
- Job Openings in ISU CMS (Iowa State University Career Management Service) are available to alumni who complete our Alumni Registration Form at https://www.business.iastate.edu/careers/forms/alumni_registration_form.
- Letters of Reciprocity

Undergraduate Alumni Registrants for 2010/11=242
(2009/10=198; 2008/09=217; 2007/08=253; 2006/07=266; 2005/06 =258)
Experiential Learning Program Highlights

Key Statistics for 2010-2011

- Internship reporting increased from 596 to 604 for 2010-2011 (+1.34%)
- Parallel internship reporting (part-time, during the semester) increased for Fall 2010 by 3.6% and decreased for Spring 2011 by 14.0%
- Summer internships increased 9.4%

Our Career Coordinators continue working with specific majors within the College of Business:

- Tammy Stegman: Management and Marketing
- Sarah Van Vark: Accounting, Business Economics, and Finance
- Kathy Wieland: Management Information Systems and Supply Chain Management

Our immediate goal for 2011-2012 is to grow these internship numbers by 5-10%.
Students on Internship/Co-op Sites by Semester

<table>
<thead>
<tr>
<th></th>
<th>Fall</th>
<th>Spring</th>
<th>Summer</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010-11</td>
<td>142</td>
<td>147</td>
<td>315</td>
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<td>2009-10</td>
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<td>2008-09</td>
<td>145</td>
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<td>278</td>
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<td>2007-08</td>
<td>130</td>
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<td>2006-07</td>
<td>204</td>
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<td>2005-06</td>
<td>113</td>
<td>151</td>
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<td>2004-05</td>
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<td>1995-96</td>
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### By Major

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<td>Pre-Business</td>
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### Location of Internship/Co-op Sites

23 States

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<th>Location</th>
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<th>Out of Iowa</th>
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<td>Colorado</td>
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<td>District of Columbia</td>
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<td>Illinois</td>
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<td>Indiana</td>
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<td>Iowa</td>
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<td>Maryland</td>
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<tr>
<td>Massachusetts</td>
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</table>

7 Countries Outside of the U.S

- Argentina: 1
- Belgium: 3
- China: 3
- India: 1
- Spain: 2
- Thailand: 1
- United Kingdom: 2

### Total # of Registered Students Seeking Internships

- 2010-11: 1,399
- 2009-10: 1,472
- 2008-09: 1,412
- 2007-08: 1,540
- 2006-07: 1,438
- 2005-06: 1,499
- 2004-05: 880
Top Internship/Co-op Employers
(Based on total number of students reported Fall 2010, Spring 2011, Summer 2011)

Employer:  No. of Hires
Kingland Systems Corp.  77
Iowa State University  37
AEGON Group  20
Aviva USA  19
Principal Financial Group  17
Cargill, Incorporated  12
Northwestern Mutual Financial Network  10
Sauer-Danfoss Inc.  9
Wells Fargo  9
John Deere  8
KPMG LLP  8
Maverick Software Consulting  8
McGladrey  8
WebFiling LLC  8
City of Ames  6
Hy-Vee, Inc.  6
ConAgra Foods, Inc.  5
Emerson Process Management, Fisher Controls International  5
Goodrich Corporation  5
IBM Corporation  5
Rockwell Collins  5
The Sherwin-Williams Company  5

Salary Summary 2010-2011
Salaries Reported by Students and Employers

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<tr>
<th>Majors:</th>
<th>2010-2011 Average</th>
<th>2010-2011 High</th>
<th>2010-2011 Low</th>
<th>2010-2011 # of Offers</th>
<th>2009-2010 Average</th>
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<td>25.72</td>
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<td>10.87</td>
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<td>Logistics &amp; Supply Chain Mgmt.</td>
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<td>10.00</td>
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<td>15.82</td>
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<td>MIS</td>
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<td>8.00</td>
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<td>7.25</td>
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<td>10.58</td>
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<td>Operations &amp; Supply Chain Mgmt.</td>
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<td>16.19</td>
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<td>22.69</td>
<td>9.50</td>
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College of Business Overall

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<th>2010-2011 Average</th>
<th>2010-2011 High</th>
<th>2010-2011 Low</th>
<th>2010-2011 # of Offers</th>
<th>2009-2010 Average</th>
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<td>Hourly Rate</td>
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<td>3-mo. Earnings</td>
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<td>13,200.00</td>
<td>2,880.00</td>
<td>$6,086.00</td>
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</table>

There were 663 Internship/Co-op Positions Listed by employers in 2010-11.
Employer Participants 2010-2011

Accounting
AEGON Group, 8
Allen L. Kockler Co.
Archer Daniels Midland Company
Aviva USA, 3
Boeing Company, The
Boone, City of, 2
Brooks Lodden PC.
Brownells Inc.
BWI, Inc.
Cargill, Incorporated, 4
Cerner Corporation, 2
Clifton Gunderson LLP
Cline DeVries & Allen, LLP, 3
Community and Family Resources
ConAgra Foods, Inc., 2
Council for Agricultural Science and Tech., 2
Deloitte & Touche LLP, 3
Denman & Company
DSP Display Corporation
Elipse Iniciativas
Emerson Process Management, Fisher Controls International
Ernst & Young LLP, 3
Fareway Stores, Inc., 2
HCI Care Services
Hickory Park, Inc.
HNI Corporation, 3
Holmes, Murphy & Associates
Honkamp Krueger & Co, P.C., 2
IBM Corporation, 2
Iowa 4-H Foundation & 4-H Youth Dept., 2
Iowa Department of Human Services, 2
ISU Thielen Student Health Center, 2
John Deere, 3
Kelber Catering
Kemin Industries, Inc.
Kingland Systems Corp., 20
Kohler Company
Kossuth Regional Health Center, 2
KPIT Cummins
KPMG LLP, 8
LGI, 3
LWBJ, LLP
McGladey, 5
Murphy-Brown, LLC
MV Transportation
North American Protein Office of Auditor of State, 2
Ovations-Iowa Speedyway
Pioneer Hi-Bred International
PricewaterhouseCoopers LLP
Principal Financial Group, 5
Rockwell Collins, 3
RSM International
Sauer-Danfoss Inc., 5
Schnurr & Company, 2
SCM Consulting
Sparta Consulting
The Joseph Company, Inc.
Trahan Psychiatry
U.S. District Court: Southern District of Iowa
WebFilings LLC, 7
Wells Fargo, 3
West Central Cooperative

Finance
ABN Amro Bank NV, 3
Adayana
AEGON Group, 6
Altec Industries, Inc.
Ames Chamber of Commerce
Ames Convention & Visitors Bureau
Ames, City of, 2
Archer Daniels Midland Company
Astadia Inc.
Aviva USA, 15
Boeing Company, The
China Securities Co. LTD
DCI Group
Farm Credit Services
First American Bank Group, Ltd.
Fox Sports International
Gavilon, LLC
HNI Corporation
IBM Corporation, 2
IMT Insurance Co.
ING Direct
Intuitive Technology, 3
Iowa Department of Human Services
ISU Thielen Student Health Center, 2
J & K Contracting
John Deere
JPMorgan Chase
Kingland Systems Corp., 32
McKesson Corporation, 2
Merchants Bonding Company
Modern Woodmen of America
Murphy-Brown, LLC, 2
Northwest Bank
Northwestern Mutual Financial Network, 4
Pilates Company
Principal Financial Group, 8
RE/MAX Real Estate Group
Sanford Health
Savant Capital Management
Scoular Company, The
Southwestern Company, The
Truenorth Financial Strategies and Insurance
UnitedHealth Group, 2
Unknown
Vision Financial Group
Vratsinas Capital Resources, LLC
Walt Disney World Co.
Wells Fargo, 6
West Central Cooperative
### Logistics & Supply Chain Management

- Altec Industries, Inc.
- Archer Daniels Midland Company
- C. H. Robinson Worldwide, Inc.
- Intuitive Technology
- Maui Jim
- Pioneer Hi-Bred International
- Rockwell Collins, Inc.
- Ruan Transportation Management Services
- Transport America, Inc.

### Management

- AEGON Group, Inc.
- Ames Insurance Center
- Bemis - Paper Packaging Div.
- Best Buy Co., Inc.
- Buckle, Inc., The Court Appointed Special Advocate Program (CASA)
- Emerson Process Management, Fisher Controls International
- Farm Credit Services of Mid-America
- Fidelity Bank, Inc.
- Forage Genetics
- Holmes, Murphy & Associates
- Hy-Vee, Inc.
- Iowa Cubs
- Iowa Small Business Development Center (Iowa SBDC)
- Kingland Systems Corp.
- Kohls Department Stores
- Kum & Go, L.C.
- Marel Townsend Inc
- Muscatine, City of

### MIS

- 3M
- AEGON Group, Inc.
- Alliant Techsystems
- Ames Chamber of Commerce
- Archer Daniels Midland Company
- Aviva USA
- Barilla America, Inc.
- Becker Underwood
- Boeing Company, The Cargill, Inc.
- China Construction Bank
- CUNA Mutual Group
- DWebware, Inc.
- Gavilon, LLC
- Harland Financial Solutions
- Hormel Foods Corporation
- Hubbell Realty Company
- Hy-Vee, Inc.
- IBM Corporation
- Intrepid Software Consulting
- Iowa Department of Natural Resources
- Iowa State University
- Kingland Systems Corp.
- Kinze Manufacturing
- Maverick Software Consulting
- McGladrey, LLC
- Mutual of Omaha, Inc.
- Nalco Corporation
- Nationwide Insurance
- Novascan Technologies
- PricewaterhouseCoopers LLP
- Principal Financial Group
- Renewable Energy Group
- Royal Neighbors of America
- Solution Center
- Telligen
- West Central Cooperative
- Zirous

### Marketing

- 1stGig.com
- Allscripts
- Ames Chamber of Commerce
- Ames Convention & Visitors Bureau
- Ames Golf and Country Club
- Ames, City of
- Anderson Windows
- Atlanta Falcons
- Bemis - Paper Packaging Div.
- BodyViz
- Bruno Event Management
- Bryant Management Company
- Buckle, Inc., The
- C. H. Robinson Worldwide, Inc.
- Cargill, Inc.
- Championship Productions
- Chicago Bandits
- Clear Channel-K102
- College Pro Painters
- Collegiate United Methodist Church/Wesley Foundation
- Cultureshock Media
- DAC, Inc
- DDB
- Des Moines Radio Group
- Ecolab, Inc.
- Eden Farms
- Electrolux Home Products North America
- Four Seasons Hotels and Resorts-Los Angeles Worldwide Sales Office
- Fueled By Ramen Records
- Greater Des Moines Convention & Visitors Bureau
- Harrisvaccines, Inc.
- Hawthorne Direct
- Hormel Foods Corporation
- Hy-Vee, Inc.
- Integer Group, The INVISION Architecture
- Iowa Events Center
- Iowa Renewable Fuels Association
- Iowa State Center
- Iowa State University
- John Deere
- Journal Broadcast Group
- Kelderman Air Ride
- Kemin Industries, Inc.
- Kingland Systems Corp.
- Kohl's Corporate
- Kum & Go, L.C.
- Lutheran Social Services of Iowa
- Maui Jim
- Meredith Corporation
- Merrill Lynch
- Minnesota Twins Baseball Club
- National Swine Research and Information Center (NSRIC)
- Northwestern Mutual Financial Network
- Octagon Center for the Arts
- OnMedia Performance Marketing
- Planet International...
EXPERIENTIAL LEARNING

Principal Financial Group, 2
Project 20/20
Red Frog Events
Sauer-Danfoss Inc., 2
Scott Richardson State Farm Insurance
Sequin Jewelry
Sherwin-Williams Company, The, 4
Sleepy Hollow Sports Park
Smithsonian Institution
State Farm Insurance, 4
Successful Impressions, LLC, 2
The Financial Specialists
Thomson Reuters
Thrivent Financial for Lutherans
United Rentals, Inc.
University Directories
University of Miami, 2
WebFilings LLC
Wells Enterprises, Inc.
Youth & Shelter Services, Inc.

Kingland Systems Corp., 2
L&H Y Trading Inc.
Muscular Dystrophy Association
Nationwide Insurance
OSF Healthcare System
Principal Financial Group
R & D Industries, Inc.
Radiant Change Enterprises
Regis Corporation
Sauer-Danfoss Inc., 2
Sequin Jewelry

Target Distribution
Topocean Consolidation Service Inc., 2
Toys R Us
Transport America
Werner Enterprises
Winegard Company

Supply Chain Management
Alcoa
Altec Industries, Inc.
Annett Holdings (TMC Transportation)
Cablevey Conveyors
Cargill, Incorporated, 5
ConAgra Foods, Inc., 2
Dart Transit Company
Dart Transit Company
Eaton Corporation
Emerson Process Management, Fisher Controls International, 2
Engineering Services & Products Company
Farmland Foods, Inc.
Freepote McMoRan, Climax Molybdenum
Goodrich Corporation, 3
Gopher Sport
Honeywell Federal Manufacturing & Technologie
Hy-Vee, Inc.
Jacobson Companies
John Deere, 2
Malt-O- Meal Company
Northrop Grumman
Ruan Transportation Management Services
Sherwin-Williams Company, The
Sun Country Airlines

Operations & Supply Chain Management
Emerson Process Management, Fisher Controls International
Goodrich Corporation, 2
John Deere
KPIT Cummins
Technical Services for Electronics, Inc.

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