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buscs@iastate.edu
March 2013

Dear Supporter,

It’s a great time to be a College of Business student! Our graduates did extremely well in 2011-2012. The past year was consistent with some of our best years on record. Ninety-six percent (+1%) of all Business undergraduates were occupied; 91% (+3%) were occupied in professional employment, or educational pursuits. Most of our measures are up in terms of employers on campus and student participation in events. We are pleased to provide you with data regarding the recruiting and career development activities of 2011-2012.

Our Fall and Spring Career Fairs attracted 138 (+12%) and 118 (+15%) employers respectively, with a cumulative total of 4,878 (+23%) student attendees. Our staff advised 1,867 (-5%) students/alums and made 115 (+15%) professional career-related presentations. We reported 693 (+15%) students on internship sites. Fifty-seven percent of students remained in the state of Iowa for their professional pursuits, while 43% went outside of the state.

There are several sections in this report that may be of interest. They include; 1) top employers hiring our students, 2) a state-by-state list of the relocation activities of our graduates, 3) graduate schools attended, and 4) employment rates by major. We include a breakdown of professional school attendance.

We are very pleased with the continued development of the use of ISU CMS, our computerized on-campus interviewing and database management system. In the Spring of 2013 we will work with University Marketing to undergo the process of re-naming ISU CMS. Stay tuned for the new name to be announced. BusAd 201 (Careers in Business) and BusAd 202 (Professional Employment Preparation) are required courses in which our office is involved in the delivery and administration.

Thank you for your continued support and we look forward to reporting the successes of College of Business students and graduates in the future. Please feel free to contact me personally if you have questions or concerns about this information.

Best Wishes,

Kathy Wieland
Director
Business Career Services

( ) = +/- from last year
Quick Facts

96% (+1%)  College of Business undergraduates were occupied (including graduate school, additional education, employed professionally, temporarily employed-not seeking, and temporarily employed-seeking permanent)

91% (+3%)  College of Business undergraduates were professionally occupied (including graduate school, additional education, employed professionally, and temporarily employed-not seeking)

693  Interns/Co-ops were reported

2,459  College of Business students utilized the ISU CMS system

1,867  Individual career advising appointments took place

251  Alumni Registrants

Presentations

115  Campus presentations were offered by staff

5,384  Students attended campus presentations by staff

Career Fairs

138  Organizations attended the Career Fair in September 2011

2,972  Students attended the Career Fair in September 2011

118  Organizations attended the Career Fair in February 2012

1,906  Students attended the Career Fair in February 2012

On-Campus Recruiting

251  Organizations recruited (2010/11=246; 2009/10=205)

396  Number of interview schedules (2010/11=436; 2009/10=337)

2,007  Interviews conducted (2010/11=2,380; 2009/10=1,914)

Off-Campus Recruiting

1,881  Full-time positions were posted (2010/11=1,432, 2009/10=850)

717  Intern/Co-op positions were posted (2010/11= 663, 2009/10=500)

( ) = +/- from last year
Career Development

Career Services Presentations

Presentations are given to groups as requested. Topics include:

- Career Fair Success Strategies
- Comprehensive Job Search
- Cross Generational Interaction in the Workplace
- Dress for Success
- Gender & Sexual Equality in the Workplace
- Interviewing
- Job Search Tools
- Leadership Resume Strategies
- Marketing Your Student Organization Experience
- Networking
- Resume and Cover Letter Building
- Salary and Offer Negotiation
- The International Job Search

Outreach Presentations

There were 115 outreach presentations provided by the Business Career Services staff. The requests included the following categories:

<table>
<thead>
<tr>
<th>Category</th>
<th># of participants</th>
<th># of presentations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Class presentations for faculty</td>
<td>1762</td>
<td>39</td>
</tr>
<tr>
<td>Tailored presentations by specific career field/major</td>
<td>565</td>
<td>13</td>
</tr>
<tr>
<td>New student parent orientations-Business</td>
<td>354</td>
<td>6</td>
</tr>
<tr>
<td>University clubs</td>
<td>165</td>
<td>4</td>
</tr>
<tr>
<td>Fraternities and Sororities</td>
<td>30</td>
<td>1</td>
</tr>
<tr>
<td>Career presentations</td>
<td>2508</td>
<td>52</td>
</tr>
<tr>
<td>Totals</td>
<td>5384</td>
<td>115</td>
</tr>
</tbody>
</table>
Individual advising is a key component of the career development program. Students/Alumni made individual appointments or used the “walk-in” hours scheduled five days per week.

Total Advising & Walk-in Contacts = 1,867
Advising Appointments = 1,537; Walk-in Appointments = 330

1,867 Total Advising & Walk-in Contacts

180 Mock Interviews Conducted
2011 Fall Career Fair, Interview Day & Mock Interview Day

Career Fair Committee
Co-Chair, Business  
Corey Peacock
Co-Chair, LAS  
Cory Yeager
Interview Day Coordinator  
Caressa VanNoort
Ambassador Coordinator  
Ashley Olberding
Advertising & Marketing Co-Coordinators  
Leslie Millard & Ashley Freese
Events Co-Coordinators  
Erin Fosselman & Sarah Sheerin
Advisor, Business  
Tammy Stegman
Advisor, Human Sciences  
Loni Pringnitz
Advisor, Liberal Arts & Sciences  
Taren Reker

Career Fair
Participating Organizations: 138 (+12%)
Students Attending: 2,972 (+35%)
(2010: 123 Organizations, 2,195 Students)

Interview Day
Participating Organizations: 35 (-5%)
Interviews Conducted: 651(+27%)
(2010: 37 Organizations, 513 Interviews)

Mock Interview Day
Participating Organizations: 10
Participating Organization Representatives: 15
Number of Interviews Conducted: 110
(2010: 11 Participating Organizations, 17 Participating Representatives, 110 Interviews Conducted)
Company Participants

2nd Story Software-The Makers of TaxACT
3M
AccessDubuqueJobs.com
AEGON Group
Aerotek
Alcoa
Altec Industries, Inc.
Altria Group Distribution Company
American Transport Group
Andersen Corporation
Annett Holdings
   (TMC Transportation)
Archer Daniels Midland Company
Ashford University
Auto-Owners Insurance Company
Aviva USA
Bay & Bay Transfer
Best Buy Co., Inc.
Boeing Company, The
Boston Scientific Corporation
Buccaneer, a Vangent Company
Buckle, Inc., The
C.H. Robinson Worldwide, Inc.
Cambridge Investment Research Inc.
Cargill, Incorporated
Caterpillar Inc.
CDS Global
Cerner Corporation
Clifton Gunderson LLP
Clow Valve Company
College Pro Painters
ConAgra Foods, Inc.
Consolidated Electrical Distributors (CED)
CRST International, Inc.
Daktronics, Inc.
Dart Transit Company
Des Moines Truck Brokers Inc.
DSC Logistics
Eagle Creek Software Services
Ecolab, Inc.
EMC Insurance Companies
Emerson Process Management
   Rosemount, Inc.
Emerson Process Management,
   Fisher Controls International
Enterprise Rent-A-Car
Epic
Ernst & Young LLP
Ethos Group
Fast Enterprises, LLC
Federal Deposit Insurance Corporation
Federated Insurance
Frito-Lay, Inc.
General Mills
Genesis10
Goodrich Corporation
Greater Des Moines Partnership
GuideOne Insurance
Hertz Corporation
HNI Corporation
Honeywell FM&T
Hormel Foods Corporation
Hy-Capacity, Inc.
Hy-Vee, Inc.
IBM Corporation
Insight Global, Inc.
Integrated DNA Technologies, Inc.
Internal Revenue Service
International Paper Company
Iowa Army National Guard
J. B. Hunt Transport, Inc.
Jacobson Companies
JCPenney
John Deere
Kingland Systems Corp.
Kinze Manufacturing, Inc.
Koch Industries
Kohler Company
Kohl’s Department Stores
KPMG LLP
Lands’ End
Lozier Corporation
Marsh
MassMutual Financial Group
Mayo Clinic
McFarland Clinic
McGladrey
Mediacom
Medtronic, Inc.
Mid American Financial Group
Modern Woodmen of America
Monsanto Company
Mutual of Omaha
MyTermNow/PriorityOne
Nationwide Insurance
Neebo/Nebraska Book Company
New York Life Insurance Company
North Star Resource Group
Northwestern Mutual Financial Network
Northwestern Mutual, The Zach Group
Panda Restaurant Group, Inc.
Pearson
Pella Corporation
PepsiCo
Pioneer Hi-Bred International, Inc.
Polaris Industries
Principal Financial Group
Professional Computer Systems Co.
Rain and Hail L.L.C.
Red Frog Events
Renewable Energy Group
Rockwell Collins
Ruan Transportation Management Services
RuffaloCODY
Rural Soluxions, LLC
Sauer-Danfoss Inc.
Securian Financial Group
Sherwin-Williams Company, The
ShopKo Stores Inc.
SmartyPig, LLC
Sonoma Partners
Source Allies, Inc.
SumTotal Systems, Inc.
Target Headquarters
Target Stores
TeamQuest Corporation
Thrivent Financial for Lutherans
Transport America
Tyson Foods, Inc.
U.S. Marine Corps
Union Pacific Railroad
UnitedHealth Group
USG (United States Gypsum Company)
Verizon Wireless
Vermeer Manufacturing Company
Von Maur
Wal-Mart Corporation
WebFilings LLC
Wells Fargo Home Mortgage
Woodward Academy
2012 Spring Career Fair, Interview Day & Mock Interview Day

Career Fair Committee
Co-Chair, Business
   Corey Peacock
Co-Chair, LAS
   Cory Yeager
Interview Day Coordinator
   Caressa VanNoort
Ambassador Co-Coordinators
   Heather Plum & Austin Coder
Advertising & Marketing Co-Coordinators
   Leslie Millard & Emily Walker
Events Co-Coordinators
   Layne Kluska & Erin Fosselman
Faculty Outreach Coordinator
   Matt Eng
Advisors, Business
   Sarah Van Vark
   Kathy Wieland
Advisors, Human Sciences
   Loni Pringnitz
   Aubree Johnson
Advisor Liberal Arts & Sciences
   Taren Reker

Career Fair
Participating Organizations: 118 (+14%)
Students Attending: 1,906 (+7%)
(2011: 103 Organizations, 1,784 Students)

Interview Day
Participating Organizations: 25 (same)
Interviews Conducted: 275 (+19%)
(2011: 25 Organizations, 326 Interviews)

Mock Interview Day
Participating Organizations: 7
Participating Organization Representatives: 7
Number of Interviews Conducted: 65
(2011: 7 Participating Organizations, 8 Participating Representatives, 50 Interviews Conducted)
Company Participants

3M
ACP, Inc.
Aerotek
Airgas
Aldi Inc.
Altec Industries, Inc.
Alter Trading Corporation
American Eagle Outfitters
American Transport Group
Anderson Trucking Service, Inc.
Annett Holdings
(TMC Transportation)
Archer Daniels Midland Company
Arrowwood Resort & Conference Center
Aviva USA
Bankers Life and Casualty Company
Best Buy Co., Inc.
Boom Lab
Boston Scientific Corporation
Brownells Inc.
Buckle, Inc., The
Buffalo Wild Wings
C. H. Robinson Worldwide, Inc.
Caesars Entertainment
Cargill, Incorporated
Caterpillar Inc.
CDS Global
Cedar Rapids Metro Economic Alliance
Cerner Corporation
CGN & Associates
Collective Brands, Inc.
(Payless ShoeSource)
College Pro
Consolidated Electrical Distributors (CED)
Consolidated Grain and Barge
Consolidated Graphics
Dart Transit Company
Dice
Emerson Process Management
Rosemount, Inc.
Emerson Process Management, Fisher Controls International
Enterprise Rent-A-Car
Ethos Group
Farm Credit Administration
Farmers Insurance Group
Fast Enterprises, LLC
Federal Home Loan Bank of Des Moines
Federated Insurance Companies
Frito-Lay, Inc.
Genesis10
Global Reach Internet Productions
Goodrich Corporation
Greater Des Moines Partnership
Greater Dubuque Development
GuideOne Insurance
Heartland Express Inc of Iowa
HNI Corporation
Hormel Foods Corporation
Hy-Capacity, Inc.
Hy-Vee, Inc.
IBM Corporation
Insight Global, Inc.
Interstate All Battery Center
Iowa Army National Guard
Iowa Lakes Corridor Development Corporation
ITAGroup, Inc.
JCPenney
John Deere
Kiesling Associates LLP
Kingland Systems Corp.
Kinze Manufacturing
Kohls Department Stores
Kum & Go, L.C.
Lands' End
Lozier Corporation
Marsh U.S. Consumer
Marshalltown Broadcasting, Inc/
KXIA/KFJB
MassMutual Financial Group
M-C Industries
McFarland Clinic
Mid American Financial Group
Millang Financial Group
Modern Woodmen of America
Nationwide Insurance
North Star Resource Group
Northwestern Mutual Financial Network
Northwestern Mutual/The Zach Group
OCC-Office of the Comptroller of the Currency
Principal Financial Group
Professional Computer Systems Co.
R.S. Stover Company
Rain and Hail L.L.C.
Red Frog Events
Redstone Content Solutions
Renewable Energy Group
Riverhead Resources & Feed Energy
Ruan Transportation Management Services
RuffaloCody
Ryder System Inc
Safari Childcare
Sauer-Danfoss Inc.
Securian Financial Group
Sherwin-Williams Company, The
ShopKo Stores Inc.
Sogeti USA
State Farm Insurance
Target Stores
TeamQuest Corporation
The Southwestern Company
The Washington Center for Internships and Academic Seminars
Thrivent Financial for Lutherans
Transamerica
Transplace
Transport America
Union Pacific Railroad
UnitedHealth Group
University Directories
Von Maur
WebFilings LLC
Wells Fargo Home Mortgage
Woodward Academy
Undergraduate Business Employment Statistics

### Top Hiring Organizations 2011-2012

<table>
<thead>
<tr>
<th>Organizations</th>
<th># of Hires</th>
<th>2011-2012 Ranking</th>
<th>2010-2011 Ranking</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wells Fargo</td>
<td>33</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Cerner Corporation</td>
<td>17</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>McGladrey</td>
<td>13</td>
<td>3</td>
<td>6</td>
</tr>
<tr>
<td>Principal Financial Group</td>
<td>13</td>
<td>3</td>
<td>5</td>
</tr>
<tr>
<td>Target</td>
<td>12</td>
<td>4</td>
<td>8</td>
</tr>
<tr>
<td>Cargill, Incorporated</td>
<td>10</td>
<td>5</td>
<td>7</td>
</tr>
<tr>
<td>Nationwide Insurance</td>
<td>10</td>
<td>5</td>
<td>4</td>
</tr>
<tr>
<td>IBM Corporation</td>
<td>9</td>
<td>6</td>
<td>No ranking</td>
</tr>
<tr>
<td>John Deere</td>
<td>8</td>
<td>7</td>
<td>6</td>
</tr>
<tr>
<td>Iowa State University</td>
<td>7</td>
<td>8</td>
<td>3</td>
</tr>
<tr>
<td>Renewable Energy Group</td>
<td>7</td>
<td>8</td>
<td>No ranking</td>
</tr>
<tr>
<td>Annett Holdings (TMC Transportation)</td>
<td>6</td>
<td>9</td>
<td>7</td>
</tr>
<tr>
<td>Kohl’s Department Stores</td>
<td>6</td>
<td>9</td>
<td>9</td>
</tr>
<tr>
<td>WebFilings LLC</td>
<td>6</td>
<td>9</td>
<td>No ranking</td>
</tr>
<tr>
<td>Altec Industries, Inc.</td>
<td>5</td>
<td>10</td>
<td>No ranking</td>
</tr>
<tr>
<td>Enterprise Rent-A-Car</td>
<td>5</td>
<td>10</td>
<td>8</td>
</tr>
<tr>
<td>Ernst &amp; Young LLP</td>
<td>5</td>
<td>10</td>
<td>9</td>
</tr>
<tr>
<td>J. B. Hunt Transport, Inc.</td>
<td>5</td>
<td>10</td>
<td>4</td>
</tr>
<tr>
<td>KPMG LLP</td>
<td>5</td>
<td>10</td>
<td>8</td>
</tr>
<tr>
<td>Union Pacific Railroad</td>
<td>5</td>
<td>10</td>
<td>7</td>
</tr>
</tbody>
</table>
## Undergraduate Business Employment Statistics

### 2011-2012 Employers Hiring Bachelor Degree Business Graduates

#### Accounting
- Alicia Shaul, CPA PLC
- Alternations and Custom Made by Tran
- Annett Holdings (TMC Transportation)
- Aviva USA
- Baker Group
- Bank Iowa
- Bauerle and Company
- BKD, LLP
- BWI, Inc.
- Cambridge Investment Research Inc., 2
- Cargill, Incorporated
- CBRE, Inc., 2
- Cerner Corporation
- ConAgra Foods, Inc.
- Dahl's Food
- Enterprise Rent-A-Car
- Ernst & Young LLP, 4
- Garner Printing
- Global Reach Internet Productions
- Harris & Co., CPA, PLC
- HNI Corporation
- Iowa State University, 2
- John Deere, 4
- Kemin Agrifoods North America
- Kohler Company
- KPMG LLP, 4
- Lanzhou Jiaotong University
- Lily Hsu CPA Firm
- Lurie Besikof Lapidus & Company LLP
- M/I Homes
- McGladrey, 7
- Miller Family Farm
- Murphy-Brown, LLC
- Northern Iowa Area Community College
- Office of Auditor of State, 4
- Peace Corps
- Principal Financial Group, 3
- Qingdao
- Renewable Energy Group, 2
- Rexam PLC
- Rockwell Collins
- Ruan Transportation Management Services
- Sauer-Danfoss Inc.
- Schechter Dobken Kanter
- Smith Schafer
- State Bank
- State Farm Insurance
- Suzhou Sheng Da Company
- TD&T Financial Group
- Transamerica, 2
- Tyson Foods, Inc.
- U.S. Marine Corps
- U.S. Navy
- Union Pacific Railroad
- Unknown, 3
- US Bank
- WebFilings LLC, 3
- Wells Fargo, 10
- Winna Vegas Casino

#### Business Economics
- Aegon USA Investment Management LLC
- EuroChem
- Lands’ End
- McGladrey
- Rasch Construction
- Self-Employed
- Sin Soon Lee Realty

#### Finance
- 3H Farms
- Adelaide 36ers-NBL
- Aegon USA Investment Management LLC
- Alcoa
- American Equity Investment Life Ins
- Ames Community Bank
- AP Air
- Aviva USA
- Baxter Healthcare Corporation
- Bluestone Project Management & Engineering
- Boeing Company, The
- Buckle, Inc., The
- Cargill, Incorporated
- Cedar Rapids (IA), City of Cerner Corporation, 3
- Chnix Solar
- Citibank, N.A.
- Ecolab, Inc., 2
- Emerson Process Management, Fisher Controls International
- Ethos Group
- Farmers Insurance Group
- FDIC
- Financial Architects
- First National Bank
- Golden Wok
- GreatAmerica Leasing Corporation
- HNI Corporation
- IBM Corporation, 6
- ICBC-Industrial and Commercial Bank of China
- Information Providers Inc
- Iowa State Bank
- Iowa State University
- J & K Contracting
- J. B. Hunt Transport, Inc., 2
- Jiaing
- John Deere
- JPMorgan Chase
- Katy’s Dumpling
- Kohler Company
- KPMG LLP
- Lender Processing Services
- L3 Communications/IS Waco
- MassMutual Financial Group
- McGladrey, 2
- Medica Health Plans
- Mercer
- Merrill Lynch
- Modern Woodmen of America, 3
- MTL Financial Group
- Nationwide Insurance, 2
- Nice Actimize
- Northwestern Mutual Financial Network, 2
- OCC-Office of the Comptroller of the Currency
- Plant Site Logistics
- Praxair, Inc.
- Principal Financial Group, 7
- Regent Atlantic Capital
- Security State Bank
- Springleaf Financial Services
- Summit Farms
- Sun Life Financial

#### Management
- Ace Hardware Corporation
- Adams’ Ice Service
- Adventure Teaching
- Ames Taxi Service
- AppleOne Career Center
- Aviva USA
- Barten Law Office, PC
- Basic Medical
- Blue Waters Services
- Buckle, Inc., The Camblin Mechanical
- CDS Global
- Cerner Corporation, 3
- CMK Realty Companies
- Coach House Gifts
- Cobalt Astra
- CRST International, Inc., 2
- Custom Packing
- Di Wang Construction Co.
- Dr. Pepper and Snapple Group
- Enterprise Rent-A-Car
- Target Headquarters
- UnitedHealth Group
- Unknown, 3
- US Bank
- Van Dusen Mansion
- Wal-Mart Corporation
- WebFilings LLC, 2
- Wells Fargo, 16

### LSCM (Logistics & Supply Chain Management)
- Altec Industries, Inc.
- Alter Metal Recycling
- Ames Police Department
- Annett Holdings (TMC Transportation)
- Cargill, Incorporated
- Caterpillar Inc.
- Coyote Logistics
- Interstate All Battery Center
- Marten Transport, Ltd.
- Ranschau Family Farm
- Rockwell Collins
- Ruan Transportation Management Services
- S & C Corporation
- Sauer-Danfoss Inc.
- Transport America
- Turfgrass Management
- Unknown
Undergraduate Business Employment Statistics

Management (Cont)
Epic Systems Corporation
Epicor
Fairleigh Feedyard
Farm Credit Services
First American Bank Group, Ltd.
Greater Iowa Credit Union
H-E Parts Distribution
Home Depot, The
Hormel Foods Corporation
IBM Corporation
ING
Interstate All Battery Center
Iowa State Bank
J & F International Trading, Inc.
J. B. Hunt Transport, Inc., 2
Jacobs Corporation
Jacobson Companies
Jensen Property Management
John Deere
Kingland Systems Corp.
Kohl's Department Stores, 3
Kruse-Warthan Dubuque Auto Plaza
Laser Resources
Marsh
Marsh and McLellan Menard, Inc.
Mercury Payment Systems
Midwest Ag Services, Inc.
Midwest Mattress
Miller & Associates
Nationwide Insurance
Northwestern Mutual Financial Network, 2
Outcomes Pharmaceutical Health Care
Prairie Meadows Racetrack and Casino
Premier Insurance Partners
Principal Financial Group
Renewable Energy Group
Schneider National, Inc.
Sherwin-Williams Company, The
Solar Transport
Starbucks Coffee Company
State Farm Insurance
Target Headquarters

MIS (Management Information Systems)
Target Stores
TECT Power
U.S. Air Force
U.S. Army, 2
U.S. Marine Corps
Union Pacific Railroad
Unknown, 5
UTC Aerospace Systems
Verizon Wireless
Wal-Mart Corporation
Wells Fargo, 3

SPS Commerce
TEKsystems, 2
Thomson Reuters
UnitedHealth Group
Unknown, 3
Vitech Systems Group
WebFilings LLC
Weitz Company, The Zirous

Marketing
Accent Signage
AdKarma
Aerotek Engineering, 2
All Star Financial
Allstate Insurance Company
American Family Insurance
Archer Daniels Midland Company
Baymont Inns & Suites
Bemis - Paper Packaging Div., 2
Cargill Meat Solutions
Cargill, Incorporated
Center for Diagnostic Imaging
Central Iowa Sports
Cerner Corporation, 8
Clow Valve Company
Copart
Crescent Electric
Cross Wealth Management
Cygnus Business Media
Edina Realty
Electric Supply of Marshalltown
Enterprise Rent-A-Car, 2
Etekcity Corporation
Evergreen Construction
Farner-Bocken
FedEx Express
Finney Company
First American Bank Group, Ltd.
Frito-Lay, Inc.
Great Lakes Technologies
Greater Dallas County Development Alliance
Harrisvaccines, Inc.
HON Company, The, 3
ING
Insight Global, Inc., 2
Integer Group, The
Iowa Democratic Party
Iowa State University
ITT Technical Institute
J. B. Hunt Transport, Inc.
Jacquelyn's Photography
Kay's Jewelers
KBI, Inc.
Kelderman Manufacturing, Inc.
Kohl's Department Stores, 2
MAKO Enterprises
Marsh, 2
Marten Transport, Ltd., 2
Maven Marketing Group
Military Family Home Loans
Mottis
Munn Racing KTM
Nationwide Insurance, 4
NCSA Athletic Recruiting
New York Life Insurance Company
Oaks Grove Capital
Office Element
Ohio State University
PassageMaker Magazine
PepsiCo
Performance Marketing Performics
Pi Kappa Alpha International Fraternity
PowerFilm
Principal Financial Group, 2
Professional Computer Systems Co.
Renewable Energy Group, 2
RPMG
Ryder Transportation
Scoular Company, The
Scout Software
Shaba Bank
Sharewhere
Sherwin-Williams Company, The
ShopKo Stores Inc., 2
SPS Commerce
State Farm Insurance
Swissco Holdings Limited
Target Headquarters, 6
Target Stores
Tassel Ridge Winery
The Advisory Board Company
The Laramie Boomerang
The Moscoe Group
Transamerica
Travel Advertising Group
Two Rivers Marketing Resource Group
U.S. Army
U.S. Marine Corps
Union Pacific Railroad, 2
Unknown, 9
Virtual Rabbit
Von Maur
Wal-Mart Corporation
Wells Fargo, 3
Wells Fargo Home Mortgage
WorkforceLogic

OSCM
(Operations & Supply Chain Management)
Four Season Hotel
John Deere
PowerFilm
Self-Employed
U.S. Navy
Vermeer Corporation

SCM
(Supply Chain Management)
3M
Altec Industries, 4
Annett Holdings (TMC Transportation), 4
APL Logistics
ATS Logistics
Bobcat Company
Bosswad North America
Cargill, Incorporated, 4
Caterpillar Inc.
ConAgra Foods, Inc.
Des Moines Truck Brokers Inc.
Donaldson Company
Emerson Process Management, Fisher-Rosemount, TX
Heartland Express Inc of Iowa
International Paper Company
Interstate All Battery Center
Iowa Health System
Jacobs Corporation
Jacobsen Companies
JELD-WEN, Inc.
John Deere
Kohl's Department Stores
National Bank
Neiman Marcus
Odyssey Logistics & Technology
Old Dominion Freight Line, Inc
Renewable Energy Group
Royal Dutch Shell
Ruan Transportation Management Services
SPS Commerce
Target Distribution, 2
Toyota Motor Manufacturing
U.S. Army
Union Pacific Railroad
Unknown, 2
Vermeer Corporation
Walmart Stores, Inc.
Werner Enterprises, 3
World Wide Logistics
WorldWide

Top Employers By Major (# of Hires)

Accounting
Altec Industries, 4
Bemis - Paper Packaging Div., 2
Caterpillar Inc.
Cargill, Incorporated, 4
Caterpillar Inc.
Coyote Logistics
Credit Suisse
Crisp, Incorporated, 2
Crip, Incorporated, 2
Crispy Cheese
Target Distribution, 2

Business Economics
Aegon USA Investment Management LLC
Bemis - Paper Packaging Div., 2
Caterpillar Inc.
Coyote Logistics
Rasch Construction
Self-Employed
Sin Soon Lee Realty

Finance
Wells Fargo, 16
Principal Financial Group, 7

Undergraduate Business Employment Statistics

IBM Corporation, 6
Cerner Corporation, 3
Modern Woodmen of America, 3
Ecolab, Inc., 2
J. B. Hunt Transport, Inc., 2
McGladrey, 2
Nationwide Insurance, 2
Northwestern Mutual Financial Network, 2
WebFilings LLC, 2

Marketing
Cerner Corporation, 8
Target, 7
Nationwide Insurance, 4
HON Company, The, 3
Wells Fargo, 3
Aerotek Engineering, 2
Bemis - Paper Packaging Div., 2
Cargill, Incorporated, 2
Enterprise Rent-A-Car, 2
Insight Global, Inc., 2
Kohl's Department Stores, 2
Marsh, 2
Martens Transport, Ltd., 2
Principal Financial Group, 2
Renewable Energy Group, 2
Shopko Stores Inc., 2

OSCM
(Operations & Supply Chain Management)
Four Season Hotel
John Deere
PowerFilm
U.S. Navy
Vermeer Corporation

SCM
(Supply Chain Management)
Altec Industries, 4
Annett Holdings (TMC Transportation), 4
Cargill, Incorporated, 4
Caterpillar Inc.
Coyote Logistics
Ranschau Family Farm
Rockwell Collins
Ruan Transportation Management Services
S & C Corporation
Sauer-Danfoss Inc.
Transport America
Turfgrass Management

Management
Cerner Corporation, 3
Kohl's Department Stores, 3
Wells Fargo, 3
CRST International, Inc., 2
Enterprise Rent-A-Car, 2
J. B. Hunt Transport, Inc., 2
Northwestern Mutual Financial Network, 2
Target, 2

MIS
(Management Information Systems)
Iowa State University, 3
McGladrey, 3
Nationwide Insurance, 3
2011-2012 Employment By State

<table>
<thead>
<tr>
<th>State</th>
<th>Employment</th>
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<tbody>
<tr>
<td>Alabama</td>
<td>0</td>
</tr>
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<td>Alaska</td>
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<td>Arizona</td>
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<td>Arkansas</td>
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<tr>
<td>California</td>
<td>7</td>
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<tr>
<td>Colorado</td>
<td>4</td>
</tr>
<tr>
<td>Connecticut</td>
<td>2</td>
</tr>
<tr>
<td>Delaware</td>
<td>2</td>
</tr>
<tr>
<td>District of Columbia</td>
<td>1</td>
</tr>
<tr>
<td>Florida</td>
<td>1</td>
</tr>
<tr>
<td>Georgia</td>
<td>1</td>
</tr>
<tr>
<td>Hawaii</td>
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<tr>
<td>Idaho</td>
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<td>Illinois</td>
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<td>Indiana</td>
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<td>Iowa</td>
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<td>Louisiana</td>
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<tr>
<td>Maine</td>
<td>0</td>
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<td>Massachusetts</td>
<td>0</td>
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<td>Michigan</td>
<td>0</td>
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<tr>
<td>Minnesota</td>
<td>69</td>
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<td>Mississippi</td>
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<td>Missouri</td>
<td>25</td>
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<tr>
<td>Other State</td>
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<tr>
<td>Total</td>
<td>1012</td>
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Out of Country

<table>
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<tr>
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<th>Employment</th>
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<td>Australia</td>
<td>2</td>
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<tr>
<td>Canada</td>
<td>1</td>
</tr>
<tr>
<td>China</td>
<td>6</td>
</tr>
<tr>
<td>Malaysia</td>
<td>2</td>
</tr>
<tr>
<td>India</td>
<td>1</td>
</tr>
<tr>
<td>Singapore</td>
<td>1</td>
</tr>
<tr>
<td>South Korea</td>
<td>1</td>
</tr>
<tr>
<td>Unknown</td>
<td>2</td>
</tr>
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</table>

<table>
<thead>
<tr>
<th>Location</th>
<th>Employment</th>
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</thead>
<tbody>
<tr>
<td>Outside Iowa</td>
<td>57%</td>
</tr>
<tr>
<td>In Iowa</td>
<td>43%</td>
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### 2011-2012 Colleges, Universities, and Professional Programs

#### Additional Undergraduate Education (Non-Graduate School)

<table>
<thead>
<tr>
<th>College/University</th>
<th>Program of Study</th>
</tr>
</thead>
<tbody>
<tr>
<td>Empire Beauty School</td>
<td>Cosmetology</td>
</tr>
<tr>
<td>Design Institute of San Diego</td>
<td>Unknown</td>
</tr>
<tr>
<td>Faith Bible Seminary</td>
<td>Seminary</td>
</tr>
<tr>
<td>Iowa State University</td>
<td>Accounting-3; Business Special; Management; Marketing; Supply Chain Management; World Languages and Culture; Unknown</td>
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<tr>
<td>Le Cordon Bleu Paris</td>
<td>Culinary</td>
</tr>
<tr>
<td>Mercy Medical Center</td>
<td>Nursing</td>
</tr>
</tbody>
</table>

#### Graduate School Accepted (In Profession)

<table>
<thead>
<tr>
<th>College/University</th>
<th>Program of Study</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carnegie Mellon</td>
<td>Information Technology</td>
</tr>
<tr>
<td>Columbia University</td>
<td>Actuarial Science</td>
</tr>
<tr>
<td>Iowa State University</td>
<td>Apparel, Events, and Hospitality Management; Civil Engineering (Transportation); Education; Education Leadership Policy Studies- Higher Education; Engineering; Information Systems-2; Journalism &amp; Mass Communications; MAcc-19; MBA-3</td>
</tr>
<tr>
<td>Johns Hopkins University</td>
<td>Unknown</td>
</tr>
<tr>
<td>Kansas State University</td>
<td>Student Development</td>
</tr>
<tr>
<td>Loyola University Chicago</td>
<td>Accounting, Finance</td>
</tr>
<tr>
<td>Nanyang Technological University</td>
<td>Accounting</td>
</tr>
<tr>
<td>New Jersey City University</td>
<td>Accounting</td>
</tr>
<tr>
<td>Northeastern University</td>
<td>International Business; MBA</td>
</tr>
<tr>
<td>Ohio State University</td>
<td>Accounting</td>
</tr>
<tr>
<td>Purdue University</td>
<td>Unknown</td>
</tr>
<tr>
<td>Thunderbird</td>
<td>Global Management</td>
</tr>
<tr>
<td>University of Central Florida</td>
<td>Accounting MSA</td>
</tr>
<tr>
<td>University of Illinois</td>
<td>Finance; Unknown</td>
</tr>
<tr>
<td>University of Maryland</td>
<td>Accounting-2; Unknown</td>
</tr>
<tr>
<td>University of Missouri</td>
<td>Unknown</td>
</tr>
<tr>
<td>University of San Francisco</td>
<td>Financial Analysis</td>
</tr>
<tr>
<td>University of South Dakota</td>
<td>MBA</td>
</tr>
<tr>
<td>University of St. Thomas School of Law</td>
<td>Law</td>
</tr>
<tr>
<td>Unknown</td>
<td>Accounting; Finance-2; Law-2; Supply Chain Management; Unknown-8</td>
</tr>
<tr>
<td>Washington University</td>
<td>Statistics</td>
</tr>
</tbody>
</table>

---

Undergraduate Business Employment Statistics
### 2011-2012 Salary Acceptances/Offers Summary

<table>
<thead>
<tr>
<th>Bachelor Level Graduates</th>
<th># of Salaries/Offeres Reported</th>
<th>Low</th>
<th>Average</th>
<th>Median</th>
<th>High</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>60</td>
<td>27,040</td>
<td>45,616</td>
<td>45,700</td>
<td>65,000</td>
</tr>
<tr>
<td>Business Economics*</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>Finance</td>
<td>66</td>
<td>19,240</td>
<td>42,904</td>
<td>43,250</td>
<td>55,000</td>
</tr>
<tr>
<td>Management</td>
<td>34</td>
<td>26,000</td>
<td>41,687</td>
<td>41,500</td>
<td>60,000</td>
</tr>
<tr>
<td>MIS (Management Information Systems)</td>
<td>44</td>
<td>24,960</td>
<td>50,077</td>
<td>50,000</td>
<td>65,520</td>
</tr>
<tr>
<td>Marketing</td>
<td>62</td>
<td>24,000</td>
<td>40,045</td>
<td>39,250</td>
<td>61,000</td>
</tr>
<tr>
<td>SCM (Supply Chain Management)</td>
<td>53</td>
<td>27,040</td>
<td>44,807</td>
<td>44,000</td>
<td>60,000</td>
</tr>
<tr>
<td>College of Business-All Majors</td>
<td>322</td>
<td>19,240</td>
<td>44,034</td>
<td>44,000</td>
<td>65,520</td>
</tr>
</tbody>
</table>

*Sample size too small for reporting

### 2011-2012 Bachelor Level Graduates

| Department                              | BS Grads Grad School | BS Grads Grad School % | Additional Education | Additional Education % | Temporarily Employed, Not Seeking | Temporarily Employed, Not Seeking % | Employed Professionally | Employed Professionally % | Total Professionally Occupied | Total Professionally Occupied % | Temporarily Seeking Permanent Employment | Temporarily Seeking Permanent Employment % | Seeking Employment | Seeking Employment % | Not Seeking Employment* | Not Seeking Employment* % | No Reply* | No Reply* % |
|-----------------------------------------|----------------------|------------------------|----------------------|------------------------|-----------------------------------|-------------------------------------|-------------------------|----------------------------|-----------------------------------|-------------------------------------|---------------------------------------|--------------------------------------|-----------------|-----------------|-----------------|-----------------|----------------|
| Accounting                              | 154                  | 23                     | 3                    | 2                      | 2                                 | 1                                   | 96                      | 67                         | 134                              | 93                                 | 6                      | 4                             | 4               | 4               | 3               | 9               |
| Business Economics*                     | 9                    | 0                      | 0                    | 0                      | 0                                 | 0                                   | 7                        | 100                        | 7                                | 100                                | 0                      | 0                             | 0               | 0               | 0               | 0               |
| Finance                                 | 159                  | 18                     | 13                   | 4                      | 3                                 | 2                                   | 105                     | 74                         | 129                              | 91                                 | 5                      | 4                             | 7               | 5               | 0               | 18              |
| LSCM (Logistics & Supply Chain Management) | 30                    | 5                      | 20                   | 0                      | 0                                 | 0                                   | 17                      | 68                         | 22                               | 88                                 | 1                      | 4                             | 2               | 8               | 1               | 4               |
| Management                              | 126                  | 2                      | 2                    | 6                      | 5                                 | 1                                   | 189                     | 77                         | 98                               | 84                                 | 11                     | 9                             | 7               | 6               | 2               | 8               |
| MIS (Management Information Systems)    | 83                   | 6                      | 1                    | 1                      | 0                                 | 0                                   | 64                      | 83                         | 70                               | 91                                 | 4                      | 5                             | 3               | 4               | 0               | 6               |
| Marketing                               | 181                  | 4                      | 3                    | 0                      | 0                                 | 0                                   | 135                     | 90                         | 139                              | 93                                 | 7                      | 5                             | 4               | 3               | 2               | 29              |
| OSCM (Operations & Supply Chain Management) | 6                    | 0                      | 0                    | 0                      | 0                                 | 0                                   | 6                       | 100                        | 6                                | 100                                | 0                      | 0                             | 0               | 0               | 0               | 0               |
| SCM (Supply Chain Management)           | 61                   | 1                      | 2                    | 0                      | 0                                 | 0                                   | 53                      | 93                         | 54                               | 95                                 | 2                      | 4                             | 1               | 2               | 0               | 4               |
| Totals                                  | 809                  | 68                     | 9                    | 14                     | 2                                 | 5                                   | 1572                    | 79                         | 659                              | 91                                 | 36                     | 5                             | 28              | 4               | 7               | 79              |

* These categories are not included in the percentage-Not Seeking Employment and No Reply
Methodology

The data presented was collected in the following manner:

1) Direct response from graduating students
2) Response from employers
3) Response from faculty
4) Information received from Undergraduate Programs submitted for graduation announcements
5) Phone calls made directly to graduates or their family six months after their graduating semester

Definition of Categories:

TEMPORARILY EMPLOYED; NOT SEEKING EMPLOYMENT indicates the graduates are working in a temporary position with the understanding it will turn into a permanent position.

EMPLOYED PROFESSIONALLY is defined as employment which requires a college degree. It does not always indicate employment in the graduated field of study.

TEMPORARILY EMPLOYED; STILL SEEKING PROFESSIONAL EMPLOYMENT indicates the graduates are working in a wide range of positions which do not require a college degree. This type of employment is often a carryover from work while in school.

SEEKING EMPLOYMENT indicates the graduate is unemployed and actively seeking professional employment.

NOT SEEKING EMPLOYMENT indicates the graduate is not entering the job market at this time.

NO REPL Y indicates that despite our best efforts no contact was made to ascertain this individual’s employment status.

The two previous categories (NOT SEEKING EMPLOYMENT and NO REPL Y) were not included in the statistical analysis to reflect a more realistic indicator of the employment status.
Alumni Services

- Resume/Cover Letter Review
- In Person/Phone Career Advising Appointments
- Job Search Strategy Development
- On-Campus Interviewing (when employers allow)
- Job Openings in ISU CMS (Iowa State University Career Management Service) are available to alumni who complete our Alumni Registration Form at https://www.business.iastate.edu/careers/forms/alumni_registration_form
- Letters of Reciprocity

Bachelor Level Alumni Registrants for 2011-2012=251

2010/2011=242
2009/2010=198
2008/2009=217
2007/2008=253
2006/2007=266
2005/2006=258
Experiential Learning Program Highlights

Key Statistics for 2011-2012

- Internship reporting increased from 604 to 693 for 2011-2012 (+14.7%)
- Parallel internship reporting (part-time, during the semester) decreased for Fall 2011 by 19.7% and increased for Spring 2012 by 17.0%
- Summer internships increased 29.2%

Our Career Coordinators continue working with specific majors within the College of Business:

- Tammy Stegman: Management and Marketing
- Sarah Van Vark: Accounting, Business Economics, and Finance
- Kathy Wieland: Management Information Systems and Supply Chain Management

Our immediate goal for 2012-2013 is to grow these internship numbers by 5-10%.
Experiential Learning

Students on Internship/Co-op Sites by Semester

<table>
<thead>
<tr>
<th>Year</th>
<th>Fall</th>
<th>Spring</th>
<th>Summer</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011-12</td>
<td>114</td>
<td>172</td>
<td>407</td>
<td>693</td>
</tr>
<tr>
<td>2010-11</td>
<td>142</td>
<td>147</td>
<td>315</td>
<td>604</td>
</tr>
<tr>
<td>2009-10</td>
<td>137</td>
<td>171</td>
<td>288</td>
<td>596</td>
</tr>
<tr>
<td>2008-09</td>
<td>145</td>
<td>171</td>
<td>278</td>
<td>594</td>
</tr>
<tr>
<td>2007-08</td>
<td>130</td>
<td>135</td>
<td>303</td>
<td>568</td>
</tr>
<tr>
<td>2006-07</td>
<td>204</td>
<td>199</td>
<td>292</td>
<td>695</td>
</tr>
<tr>
<td>2005-06</td>
<td>113</td>
<td>151</td>
<td>310</td>
<td>574</td>
</tr>
<tr>
<td>2004-05</td>
<td>98</td>
<td>115</td>
<td>321</td>
<td>534</td>
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### By Major

<table>
<thead>
<tr>
<th>Major</th>
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<th>Spring 2012</th>
<th>Summer 2012</th>
<th>Total</th>
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<tr>
<td>Accounting</td>
<td>29</td>
<td>49</td>
<td>72</td>
<td>150</td>
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<tr>
<td>Business Economics</td>
<td>1</td>
<td>1</td>
<td>3</td>
<td>5</td>
</tr>
<tr>
<td>Business-Undeclared</td>
<td>0</td>
<td>1</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Finance</td>
<td>25</td>
<td>41</td>
<td>88</td>
<td>154</td>
</tr>
<tr>
<td>LSCM (Logistics &amp; Supply Chain Management)</td>
<td>0</td>
<td>2</td>
<td>3</td>
<td>5</td>
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<tr>
<td>Management</td>
<td>5</td>
<td>9</td>
<td>21</td>
<td>35</td>
</tr>
<tr>
<td>MIS (Management Information Systems)</td>
<td>13</td>
<td>20</td>
<td>69</td>
<td>102</td>
</tr>
<tr>
<td>Marketing</td>
<td>27</td>
<td>26</td>
<td>73</td>
<td>126</td>
</tr>
<tr>
<td>OSCM (Operations &amp; Supply Chain Management)</td>
<td>1</td>
<td>0</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Pre-Business</td>
<td>4</td>
<td>10</td>
<td>24</td>
<td>38</td>
</tr>
<tr>
<td>SCM (Supply Chain Management)</td>
<td>9</td>
<td>13</td>
<td>54</td>
<td>76</td>
</tr>
<tr>
<td>Totals</td>
<td>114</td>
<td>172</td>
<td>407</td>
<td>693</td>
</tr>
</tbody>
</table>

### Salary Summary 2011-2012

Salaries reported by students and employers

<table>
<thead>
<tr>
<th>Major</th>
<th>Average</th>
<th>High</th>
<th>Low</th>
<th># of Offers</th>
<th>2010-11 Average</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>13.68</td>
<td>25</td>
<td>7.25</td>
<td>144</td>
<td>13.82</td>
</tr>
<tr>
<td>Finance</td>
<td>11.87</td>
<td>20</td>
<td>7.31</td>
<td>124</td>
<td>12.52</td>
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<tr>
<td>Management</td>
<td>11.37</td>
<td>17</td>
<td>8.00</td>
<td>17</td>
<td>11.72</td>
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<tr>
<td>MIS (Management Information Systems)</td>
<td>13.40</td>
<td>26.50</td>
<td>8.00</td>
<td>91</td>
<td>13.84</td>
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<td>Marketing</td>
<td>11.80</td>
<td>21.25</td>
<td>7.25</td>
<td>53</td>
<td>11.06</td>
</tr>
<tr>
<td>Pre-Business</td>
<td>10.30</td>
<td>16</td>
<td>8.00</td>
<td>25</td>
<td>13.19</td>
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<tr>
<td>SCM (Supply Chain Management)</td>
<td>14.63</td>
<td>22.50</td>
<td>8.25</td>
<td>63</td>
<td>16.29</td>
</tr>
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</table>

<table>
<thead>
<tr>
<th>College of Business Overall</th>
<th></th>
<th></th>
<th></th>
<th></th>
<th>2010-11 Average</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hourly Rate</td>
<td>$12.86</td>
<td>$26.50</td>
<td>$7.25</td>
<td>520</td>
<td>$13.23</td>
</tr>
<tr>
<td>3-mo. Earnings</td>
<td>$6,173.00</td>
<td>$12,720.00</td>
<td>$3,480.00</td>
<td></td>
<td>$6,350.00</td>
</tr>
</tbody>
</table>

### Total # of Students Seeking Internships

<table>
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<th>Year</th>
<th>Total</th>
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</thead>
<tbody>
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<td>2011-12</td>
<td>1,480</td>
</tr>
<tr>
<td>2010-11</td>
<td>1,399</td>
</tr>
<tr>
<td>2009-10</td>
<td>1,472</td>
</tr>
<tr>
<td>2008-09</td>
<td>1,412</td>
</tr>
<tr>
<td>2007-08</td>
<td>1,540</td>
</tr>
<tr>
<td>2006-07</td>
<td>1,438</td>
</tr>
<tr>
<td>2005-06</td>
<td>1,499</td>
</tr>
<tr>
<td>2004-05</td>
<td>850</td>
</tr>
</tbody>
</table>
Top Internship/Co-op Employers
(Based on total number of students reported Fall 2011, Spring 2012, Summer 2012)

<table>
<thead>
<tr>
<th>Employer</th>
<th># of Hires</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kingland Systems Corporation</td>
<td>120</td>
</tr>
<tr>
<td>Principal Financial Group</td>
<td>36</td>
</tr>
<tr>
<td>Iowa State University</td>
<td>25</td>
</tr>
<tr>
<td>Transamerica</td>
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<td>McGladrey</td>
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<td>Cargill, Incorporation</td>
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<td>Emerson Process Management, Fisher Controls International</td>
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<td>Kinze Manufacturing</td>
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Location of Internship/Co-op Sites

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<td>Spain</td>
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<td>United Kingdom</td>
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In Iowa: 79%
Out of Iowa: 21%
Employer Participants
2011-2012

Accounting
Ag Partners, LLC
Allen L. Kockler Co., 3
Aviva USA, 3
Beggin Tipp Lamm LLC
Boone, City of
Bridgestone Americas Holding, Inc
Brooks Lodden PC
Cargill, Incorporated, 2
China Merchants Bank
Cline Devries & Allen, LLP, 3
Colorfx
Daktronics, Inc., 2
Denman & Company, 3
DSP Display Corporation
Emerson Process Management, Fisher Controls International
Ernst & Young LLP, 2
Farm Credit Administration
Flagg & Company CPAs
Great American Leasing
Great Northern Equipment
Hormel Foods Corporation
Hy-Vee, Inc.
IBM Corporation, 4
Iowa Department of Transportation
Iowa State University, 3
ISU Thielens Student Health Center
John Deere, 5
Jones Regional Medical Center
Kingland Systems Corp., 21
Kossuth County Economic Development Corp.
KPMG LLP, 6
KRM Development
Liberty Tax Service, 2
McGladrey, 6
Mel-O-Honey, Inc.
Nationwide Insurance, 2
Office of Auditor of State, 3
PricewaterhouseCoopers LLP, 2
Principal Financial Group, 11
R & R Realty Group, LTD
Roth & Company, P.C., 2
Sauer-Danfoss Inc., 8
Schechter Dokken Kanter
Summit Farms, 2
Thrivent Financial for Lutherans
Trahan Psychiatry, 2
Transamerica, 12
UnitedHealth Group, 3
Vail Place
Vincent All Seasons Enterprises
WebFilings LLC, 2
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West Des Moines, City of
Xenia Rural Water District

Business Economics
Alliant Energy Corporation
Kingland Systems Corp., 2
MassMutual Financial Group
Transamerica

Business Undeclared
Toni Sims Design Studio

Finance
Altenergy Advisors, Inc., 3
Archer Daniels Midland Company
Aviva USA, 5
Bemis - Paper Packaging Div.
Cargill, Incorporated
Cerner Corporation
Chesapeake Investment Planning, 2
China Galaxy Security
Emerson Process Management, Fisher Controls International
Enterprise Rent-A-Car
Financial Partners Group
HNI Corporation
Hormel Foods Corporation
IBM Corporation, 5
ICBC (Industrial and Commercial Bank of China)
ING, 2
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Kingland Systems Corp., 45
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Lacrosse Global Fund Services
Levy Restaurants
MAS Consulting
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Renewable Energy Group
Rockwell Collins, 2
Starr Companies
Transamerica, 10
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United Bank of Iowa
UnitedHealth Group
Vision Financial Group
Walt Disney World Co., 2
WebFilings LLC, 6
Wells Fargo, 10
Welsh Companies
West Central Cooperative
Wuxi Anjiu Auto Co., Ltd.
Xiaoli Huang
ZTE USA, Inc.

LSCM (Logistics & Supply Chain Management)
Bridgestone Americas Holding, Inc
Cargill, Incorporated
Kinze Manufacturing
L&H Y Trading Inc.
Sauer-Danfoss Inc.

Management
ALMACO
Altec Industries, Inc.
Becker Underwood
Berean Baptist Church
Boehne Farms, 2
C. H. Robinson
Worldwide, Inc.
EMC Insurance Group, Inc.
FBL Financial Group, Inc.
Holmes, Murphy & Associates
Hy-Vee, Inc.
Kingland Systems Corp., 2
Kohl’s Department Stores
Kozy Heat Manufacturing
Liceo Hispanico
Merrill Lynch
Mount Pleasant Family Aquatic Center
Nationwide Insurance
Northwestern Mutual Financial Network, 4
Ruan Transportation Management Services
Sherwin-Williams Company, The
Siegwerk Ink, 2
Southeast National State Farm Insurance
Summit Farms
The C. Chase Company
University Directories
Unknown
Visual Medical Solutions LLC, 2

Experiential Learning
Experiential Learning

MIS
(Management Information Systems)
3M
Alliance Technologies Group, Inc.
Alliant Techsystems
American Century Investments
Apple Computer, Inc., 3
Aviva USA, 4
Boeing Company, The, 2
Boston Scientific Corporation, 4
Businessolver, 2
CNA Insurance
Coach House Gifts, 2
Daktronics, Inc.
DMG Group
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Rosemount, Inc.
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Feed Energy Company
Holmes, Murphy & Associates
Hy-Vee, Inc.
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Kuhn North America, Inc.
Maverick Software Consulting, 2
McGladrey
Midland National Life Insurance Company
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Northwestern Mutual Financial Network
OfficeMax
Oystar Packaging Technologies
PricewaterhouseCoopers LLP
Principal Financial Group, 5
RuffaloCody
Sauer-Danfoss Inc., 3
Southwestern Company, The
Telligen
Transamerica, 2
Walt Disney World Co.
WebFilings LLC, 2
Weitz Company, The Wellmark
Zirous

Marketing

Alli Sports
Alliant Energy Corporation
Ames Convention & Visitors Bureau
Ames, City of, 2
Apache Hose & Belting Company, Inc.
Barr-Nunn Transportation, Inc.
Business Career Services
Caterpillar Inc., 2
Cedar Rapids River Bandits, 2
Cerner Corporation, 2
City of Roseville
Clay County Regional Events Center / VenuWorks
Collegiate United Methodist Church/Wesley Foundation, 2
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Converse Marketing
Des Moines Police Officer Credit Union
DuPont Pioneer
EMC Insurance Group, Inc.
Festival of New American Musicals
FOX Network
Freiheit & Ho Architects, Inc., P.S.
Global Reach Internet Productions
Gorilla Car Wash
Greater Green Bay YMCA
Greater Iowa Credit Union
Heartland Senior Services, 2
Hormel Foods Corporation
InstaPro International
Iowa Barnstormers
Iowa Corn
Iowa Department of Transportation
Iowa Energy
Iowa Motor Truck Association
Iowa Senior Olympics
Iowa Small Business Development Center (Iowa SBDC)
Iowa State Center
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Kohl's Professional Kicking Camps, 3
Lansing Housing Products, Inc.
Marsh U.S. Consumer MassMutual Financial Group
Merchants Bonding Company
Meredith Corporation
Midwest Rampage
Minnesota Timberwolves & Lynx
Muscular Dystrophy Association
NCSA Athletic Recruiting
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Oklahoma City Red Hawks
On Pitch
Ovations Food Services, 2
Performance Marketing Performics
Prairie Rivers of Iowa Resource Conservation & Development
Principal Financial Group
QA Graphics
Rep Rite Burka & Associates
Sauer-Danfoss Inc., 3
Schwig Marketing
Sleepy Hollow Sports Park
SocialNicole
Stecoah Valley Cultural Arts Center
Storm Lake United
Tampa Bay Buccaneers
Target Headquarters, 2
The Campus Special
The Succeed Foundation
Two Rivers Marketing Resource Group
Union Pacific Railroad
University Directories, 3
Valentino’s
Valero Energy Corporation
Vermeer Corporation, 2
WebFilings LLC, 3
YMCA
Youth & Shelter Services, Inc.

OSCM
(Operations & Supply Chain Management)
Annett Holdings (TMC Transportation)

Pre-Business
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Casey’s General Stores, Inc.
Farm Service Company
Habitat for Humanity
Iowa State University
James McHugh Construction, 2
Kingland Systems Corp., 12
McGladrey
Nationwide Insurance, 3
Northwestern Mutual Financial Network, 3
Northern Industrial Financial Network, 3
Principal Financial Group
Sherwin-Williams Company, The
Southwestern Advantage Statera
Team Services
Telecore
The Lacek Group
Trinity Logistics Corporation
United Bank of Iowa
VGM Co.
Walt Disney World Co.
<table>
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