2012-2013
ANNUAL REPORT
Iowa State University Business Career Services
March 2014

Dear Supporter,

College of Business students continued to benefit from a very strong recruiting climate for business talent in 2012-2013. The past year was consistent with some of our best years on record. Ninety-six percent (+1%) of all Business undergraduates were occupied; 92% (+1%) were occupied in professional employment or additional educational. In this report, you will find career development activities of 2012-2013.

Our Fall and Spring Career Fairs attracted 168 (+21.7%) and 150 (+27.1%) employers respectively, with a cumulative total of 4,657 (-4.5%) student attendees. Our staff advised 2,275 (+21.9%) students/alums and made 97 (-15.7%) professional career-related presentations. We reported 774 (+11.7%) students on internship sites. Fifty-three percent of students remained in the state of Iowa for their professional pursuits, while 47% went outside of the state.

There are several sections in this report that may be of interest. They include; 1) top employers hiring our students, 2) a state map of the relocation activities of our graduates, and 3) employment rates by major.

We are very pleased with the continued development of the use of CyHire, our online career management system. We are now teaching 10 sections of BUSAD 203X (Careers in Business and Employment Preparation) internally each semester. The course is 1 credit graded and required for all College of Business students which we believe will positively impact the overall professional development of our students.

Thank you for your continued support and we look forward to reporting the successes of College of Business students and graduates in the future. Please feel free to contact me personally if you have questions or concerns about this information.

Best Wishes,

Kathy Wieland
Director
Business Career Services

( ) = +/- from last year
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Services Summary

Our Mission
Business Career Services is dedicated to providing students and alumni with the information and tools necessary for successful career development and job seeking. Most importantly, Business Career Services connects students, alumni, and faculty/staff with employers by providing programs and services that create opportunities to engage in mutually beneficial partnerships that meet the needs of an evolving, global workforce.

What We Offer

Career Development Outreach
- BusAd 203X (Careers and Employment Preparation): a required class about careers in business and job search skills
- CareerLeader-College: a computerized business career guidance tool

Personalized Career Planning
- Individual career advising
- Career-related books for every College of Business major
- Comprehensive website including guides to assist with job search
- Career-related presentations
- Mock interviews

Real World Business Opportunities
- Assistance with internship and co-op positions search
- Informational interviews with professionals in your area of interest
- Job shadowing

Campus Recruitment
- Interviewing facilities
- Web-based recruiting system
- Employer visits
- Fall & Spring career fairs
96% (+1%) College of Business undergraduates were occupied (including graduate school, additional education, employed professionally, temporarily employed-not seeking, and temporarily employed-seeking permanent)

92% (+1%) College of Business undergraduates were professionally occupied (including graduate school, additional education, employed professionally, and temporarily employed-not seeking)

774 (+11.7%) Interns/Co-ops were reported

2,517 (+2.4%) College of Business students utilized the CyHire system

2,304 (+23.4%) Individual career advising appointments took place

254 (+1.2%) Alumni Registrants

**Presentations**

97 (-15.7%) Campus presentations were offered by staff

5,040 (-6.4%) Students attended campus presentations by staff

**Career Fairs**

168 (+21.7%) Organizations attended the Career Fair in September 2012

3,085 (+3.8%) Students attended the Career Fair in September 2012

150 (+27.1%) Organizations attended the Career Fair in February 2013

1,572 (-17.5%) Students attended the Career Fair in February 2013

**On-Campus Recruiting**

292 (+16.3%) Organizations recruited (2011/12=251; 2010/11=246)

398 (+0.5%) Number of interview schedules (2011/12=396; 2010/11=436)

1,893 (-5.7%) Interviews conducted (2011/12=2,007; 2010/11=2,380)

**Off-Campus Recruiting**

2,675 (+42.2%) Full-time positions were posted (2011/12=1,881, 2010/11=1,432)

1,054 (+47.0%) Intern/Co-op positions were posted (2011/12= 717, 2010/11=663)

**Higher Education**

1% (-1%) Students that went on for additional education

13% (+4%) Students that attended graduate school

**Services Evaluation**

1.49 Student evaluation (based on a 1 to 5 scale, 1 being excellent 5 being poor)

1.60 Employer evaluation (based on a 1 to 5 scale, 1 being excellent 5 being poor)

( ) = +/- from last year
Student Outreach

1.49 Student evaluation of Business Career Services
(based on a 1 to 5 scale, 1 being excellent 5 being poor)

Career Services Presentations

Career Fair Success Strategies  Job Search Tools  Resume and Cover Letter
Comprehensive Job Search  Leadership Resume Strategies  Building
Dress for Success  Marketing Your Student  Salary and Offer Negotiation
Interviewing  Organization Experience
Networking  The International Job Search

Outreach Presentations

There were 97 outreach presentations provided by the Business Career Services staff. The requests included the following categories:

<table>
<thead>
<tr>
<th>Category</th>
<th># of participants</th>
<th># of presentations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Class Presentations for Faculty</td>
<td>3325</td>
<td>51</td>
</tr>
<tr>
<td>Tailored Presentations by Specific Career Field/Major</td>
<td>568</td>
<td>6</td>
</tr>
<tr>
<td>Career Workshops through the Office</td>
<td>432</td>
<td>5</td>
</tr>
<tr>
<td>New Student Parent Orientations</td>
<td>369</td>
<td>7</td>
</tr>
<tr>
<td>University Clubs</td>
<td>253</td>
<td>23</td>
</tr>
<tr>
<td>Fraternities and Sororities</td>
<td>35</td>
<td>3</td>
</tr>
<tr>
<td>Business Week</td>
<td>37</td>
<td>1</td>
</tr>
<tr>
<td>Career Week</td>
<td>21</td>
<td>1</td>
</tr>
<tr>
<td>TOTALS</td>
<td>5,040</td>
<td>97</td>
</tr>
</tbody>
</table>
BusAd 203X

Careers in business and issues relevant to the workplace. Discussion of diversity and ethics issues in the workplace. Developing and implementing a professional job search, functioning professionally in the workplace setting, resume and professional correspondence, interviewing, evaluating offers, business etiquette, networking and transitioning from student to employee.

Advising & Walk-in Appointments By Major

Mock Interviews Conducted By Major
Employer Outreach

1.60 Employer evaluation of Business Career Services
(based on a 1 to 5 scale, 1 being excellent 5 being poor)

If you would like to meet with Business Career Services staff for a recruiting strategy discussion please contact us at buscs@iastate.edu or call (515)-294-2542.

Employer Development

- Met goal of executing summer Employer's Circle meeting involving 20+ recruiters
- Met goal to visit increased number of employers in 2012-2013. Visited with 50 (+36%)

Services Available to Employers

Post Positions
- You have the option to post your positions online using CyHire.
- To access ISU alumni who may be seeking a new job or career change, post a position in CyHire and select Alumni as the desired class level.

On Campus Interviewing
- Request interview schedules

Video Interviewing
- If you would like to use video conferencing for interviews, please contact our office at buscs@iastate.edu or 515.294.2542. Skype interviews are only available during normal business hours.

Internship & Co-op Program
CyHire

In partnership with the Colleges of Agricultural and Life Sciences, Design, Engineering, Human Sciences, and Liberal Arts and Sciences, Business Career Services has an online career management system called CyHire. Centralized technology combines the resources of six great colleges to provide job opportunities and access to Iowa State University talent for our employer clients. This system ensures fair and equal access by students, alumni, and employers.

**Features**

- Job postings
- On-campus recruiting (OCR)
- Event registration
- Information sessions

2,675 Full Time Employment Positions Posted

1,054 Experiential Education (Co-op/Internship) Positions Posted
2012 Fall Career Fair, Interview Day & Mock Interview Day

Career Fair Committee
Co-Chair, Business  
Corey Peacock
Co-Chair, LAS  
Emily Hockins
Interview Day Coordinator  
Ashley Olberding
Ambassador Co-Coordinators  
Heather Plum & Austin Coder
Advertising & Marketing Co-Coordinators  
Laiken Whitters & Megan McDonald
Events Co-Coordinators  
Min Jean Kok & Erin Fosselman
Social Media Coordinator  
Sara Martin
Advisor, Business  
Tammy Stegman
Advisor, Human Sciences  
Aubree Johnson
Advisor, Liberal Arts & Sciences  
Taren Reker Crow

Career Fair
Participating Organizations: 168 (+21.7%)
Students Attending: 3,085 (+3.8%)
(2011: 138 Organizations, 2,972 Students)

Interview Day
Participating Organizations: 47 (+34.3%)
Interviews Conducted: 744 (+14.3%)
(2011: 35 Organizations, 651 Interviews)

Mock Interview Day
Participating Organizations: 9 (-10.0%)
Participating Organization Representatives: 11 (-26.7%)
Number of Interviews Conducted: 89 (-19.1%)
(2011: 10 Participating Organizations, 15 Participating Representatives, 110 Interviews Conducted)

* See page 26 for a full list of employer participants.
2013 Spring Career Fair, Interview Day & Mock Interview Day

Career Fair Committee
Co-Chair, Business
Corey Peacock
Co-Chair, LAS
Emily Hockins
Interview Day Co-Coordinators
Katy Leichsenring & Colin Narby
Ambassador Co-Coordinators
Heather Plum & Sara Martin
Advertising & Marketing Coordinators
Megan McDonald, Sarah Synovec & Amanda Laverman
Events Coordinator
Erin Fosselman
Advisor, Business
Meredith Williams
Advisor, Human Sciences
Aubree Johnson
Advisor, Liberal Arts & Sciences
Taren Reker Crow

Career Fair
Participating Organizations: 150 (+27.1%)
Students Attending: 1,572 (-17.5%)
(2012: 118 Organizations, 1,906 Students)

Interview Day
Participating Organizations: 33 (+32.0%)
Interviews Conducted: 360 (+30.9%)
(2012: 25 Organizations, 275 Interviews Conducted)

Mock Interview Day
Participating Organizations: 7 (Same)
Participating Organization Representatives: 9 (+28.6%)
Number of Interviews Conducted: 74 (+13.8%)
(2012: 7 Participating Organizations, 7 Participating Representatives, 65 Interviews Conducted)

* See page 27 for a full list of employer participants.
## Undergraduate Employment Statistics

### Top Hiring Organizations 2012-2013

<table>
<thead>
<tr>
<th>Organizations</th>
<th># of Hires</th>
<th>2011-2012</th>
<th># of Hires</th>
<th>Ranking</th>
<th>2011-2012</th>
<th>Ranking</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wells Fargo</td>
<td>23</td>
<td>1</td>
<td>1</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Principal Financial Group</td>
<td>14</td>
<td>2</td>
<td>3</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>McGladrey</td>
<td>9</td>
<td>3</td>
<td>3</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Target</td>
<td>9</td>
<td>3</td>
<td>4</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>WebFilings LLC</td>
<td>9</td>
<td>3</td>
<td>9</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>John Deere</td>
<td>8</td>
<td>4</td>
<td>7</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Kingland Systems Corp.</td>
<td>7</td>
<td>5</td>
<td>N/A</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>KPMG LLP</td>
<td>7</td>
<td>5</td>
<td>10</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Best Buy Co., Inc.</td>
<td>6</td>
<td>6</td>
<td>N/A</td>
<td></td>
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<tr>
<td>Danfoss</td>
<td>6</td>
<td>6</td>
<td>N/A</td>
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<td></td>
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</tr>
<tr>
<td>Iowa State University</td>
<td>6</td>
<td>6</td>
<td>8</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>J. B. Hunt Transport, Inc.</td>
<td>6</td>
<td>6</td>
<td>10</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Caterpillar Inc.</td>
<td>5</td>
<td>7</td>
<td>N/A</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ernst &amp; Young LLP</td>
<td>5</td>
<td>7</td>
<td>10</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>IBM Corporation</td>
<td>5</td>
<td>7</td>
<td>6</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>C. H. Robinson Worldwide, Inc.</td>
<td>4</td>
<td>8</td>
<td>N/A</td>
<td></td>
<td></td>
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<tr>
<td>Cerner Corporation</td>
<td>4</td>
<td>8</td>
<td>2</td>
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<tr>
<td>Ethos Group</td>
<td>4</td>
<td>8</td>
<td>N/A</td>
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</tr>
<tr>
<td>General Dynamics</td>
<td>4</td>
<td>8</td>
<td>N/A</td>
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<tr>
<td>Nationwide Insurance</td>
<td>4</td>
<td>8</td>
<td>5</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Office of Auditor of State</td>
<td>4</td>
<td>8</td>
<td>N/A</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Transamerica</td>
<td>4</td>
<td>8</td>
<td>N/A</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>U.S. Air Force</td>
<td>4</td>
<td>8</td>
<td>N/A</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
2012-2013
Employers Hiring
Bachelor Degree Business Graduates

**Accounting**
Axiom Corporation
Best Buy Co., Inc.
Cain Ellsworth & Co.
CBRE, Inc.
Cerner Corporation
CliftonLarsonAllen LLP, 2
Cornwell, Frideres, Maher & Associates P.C.
Deloitte & Touche LLP
Denman & Company, 2
Diversified Services Group
Eldon C. Stutsman, Inc.
Emerson Process - Fisher Valves
Ernst & Young LLP, 4
ERPelding, Voigt & Co. LLC
Farm Credit Services of Mid-America
Farmers National Company
Gardiner Thomsen
Greater Iowa Credit Union
Hormel Foods Corporation
IBM Corporation
Iowa Falls Clinic
Iowa Home Care
Iowa State University, 2
John Deere, 2
John Morrell / Armour-Eckrich, 2
Kingland Systems Corp., 3
Kinzler Companies
KPMG LLP, 6
Kum & Go, L.C.
McGladrey, 5
Menard, Inc.
Mountjoy Chilton Medley, LLP
NewLink Genetics, 2
OCC-Office of the Comptroller of the Currency
Office of Auditor of State, 3
Opportunities Unlimited
Palmer Group
Pine Ridge Farms, LLC
PricewaterhouseCoopers LLP
Principal Financial Group, 3
Professional Computer Systems Co.
ProPartners Financial Quad Med
R & R Realty Group, LTD
Rain and Hail L.L.C.
Relias Learning
Roth & Company, P.C.
Schnurr & Company
Streb Construction
The Solar Company
Transamerica, 3
U.S. Air Force
Union Pacific
United Suppliers, Inc.
UnitedHealth Group, 2
Unknown, 6
US Bank
WebFilings LLC
Wells Fargo, 5
West Bank
Wyley Products
Zail Place
Zimmer & Francescon

**Business Economics**
E VN
IBM Corporation
Unknown

**Finance**
22 South Broadway LLC
Aerotek
AGCO Corporate Group
American Equity Investment Life Insurance
Ameriprise Financial, 2
Archer Daniels Midland Company, 2
Auto-Owners Insurance Company
Bank of Ningbo
Bank of Springfield
Big Barn Harley Davidson
Boom Lab, 2
Businesssolver
C2 Development, Inc.
Cargill, Incorporated
CIGNA HealthCare, 2
Consolidated Graphics
Decision Innovation Solutions
DIRtonDirt.com
Ecolab, Inc.
Enterprise Rent-A-Car
E-Surance
Ethos Group, 2
Farm Bureau Financial Services
FXCM
General Electric Capital Guaranteed Rate
Helena Chemical Company
HNI Corporation
Hubbell Realty Company
Hunan Heng Yu Guarantee Company
IBM Corporation, 3
INTL FCStone
Iowa State Foundation
J. B. Hunt Transport, Inc.
John Deere, 2
John Morrell / Armour-Eckrich
Kingland Systems Corp., 2
KPMG LLP
LightEdge Solutions
Meredith Corporation
MidAmerican Energy Company
Midwest Manufacturing
Nationwide Insurance
New Oriental
Northwest Bank
Nuveen Investments
Office of Auditor of State
Panattoni Development
Pharmacists Mutual Insurance Company
PricewaterhouseCoopers LLP
Principal Financial Group, 5
Relias Learning
Sears Holdings Corporation
Shanghai Dajing Cosmetic Accessories Company
T3 Trading Group LLC
Target, 2
The Planning Center
The Solar Company
Transamerica
U.S. Commodity Supply
U.S. Marine Corps, 2
Uline
United Fire Group
University West Properties, LLC
Unknown, 7
US Bank
Vanguard Appraisals, Inc.
WebFilings LLC
Wellmark
Wells Fargo, 8
Winthrop Resources

**LSCM**
(Logistics & Supply Chain Management)
Bunn-O-Matic Corporation
Loparex
U.S. Air Force

**Management**
Advance Services, Inc
Aerotek Engineering
AFLAC
American Equity Investment Life Insurance
AMT
Animal Rescue League of Iowa
Annett Holdings (TMC Transportation)
Becker & Becker Stone
Bed Bath & Beyond
BMO-Harris Bank
C. H. Robinson Worldwide, Inc.
Caterpillar Inc.
Cerner Corporation
Community West Credit Union
Danfoss
DaVita, Inc.
Ebert Construction
Enterprise Rent-A-Car
Ethos Group
Fareway Stores, Inc.
First Investors Corporation
GNC
Great Western Bank
Hickory Park, Inc.
Holiday Inn
Hollister
Hopkins Insurance
Hudspeth Enterprises
Undergraduate Employment Statistics

Management (cont.)
Insight Global, Inc.
International Paper Company
Iowa State University
Kiewit Corporation
Kohl’s Department Stores
Mary Greeley Medical Center
Menard, Inc.
Millang Financial Group
Modern Woodmen of America
Nationwide Insurance
NSK Corporation
Peace Corps
Penske Truck Leasing
Philadelphia Eagles
Plastics Unlimited
Prairie Brand Seed
Prairie Meadows Racetrack and Casino
Principal Financial Group, 2
Schneider National, Inc.
Soudan Metals Company
Submittal Exchange
Target
Troy's Bar and Grill
Unknown, 2
Ventura
Veridian Credit Union
VF Corporation
WebFilings LLC, 2
Walmart
Wells Fargo, 3

MIS
(Management Information Systems)
3M
Axiom Corporation
Advance Services, Inc.
Alliance Technologies Group, Inc.
Amcom Software
Amcor Rigid Plastics
Apple Computer, Inc.
Berkeley Technology Services, 2
Boeing Company, The, 2
Boom Lab
Boston Scientific Corporation, 2
BSB Design
Caterpillar Inc., 3
Cerner Corporation, 2
Collegiate Info Geek
Connotate, Inc.
Davis Brown Law Firm
DIT America, LLC
EFCO Corp.
Ernst & Young LLP
Eurofins Scientific
Fareway Stores, Inc.
First Bank Holding
Company of Colorado
Forsythe
General Dynamics, 4
Global Reach Internet Productions
Hein & Associates
Iowa State University, 2
J. B. Hunt Transport, Inc.
John Deere
Kingland Systems Corp., 2
Kreg Tool Co.
LightEdge Solutions
McGladrey, 4
McKesson Healthcare
Medtronic, Inc.
Microsoft Corporation
Nationwide Insurance
Netsmart Technologies, 2
New York Life Insurance Company
PricewaterhouseCoopers LLP
Principal Financial Group, 2
QCI
Securian Financial Group
Software Solutions
Systems Logic Inc.
The Higher Gear Group
Thomsen Equipment, Inc.
Thomson Reuters
U.S. Air Force, 2
U.S. Army
U.S. Navy
UnitedHealth Group
Unknown, 4
Virteva
WebFilings LLC
Walmart
Wells Fargo
Xpanxion

Marketing
All Iowa Attack Volleyball
Allstate Insurance Company
American Eagle Outfitters
Ameriprise Financial
APC do Brasil, Ltda.
Bank of America
Bernstein-Rein Advertising
Best Buy Co., Inc., 4
Blue Frog
Boutique
Businessolver
C. H. Robinson Worldwide, Inc.
Cedar Rapids Kernels
ConAgra Foods, Inc.
Covidien
Coyote Logistics, LLC
CR Promotions
Crate Worldwide Logistics
Danfoss, 3
Dice
Eddie Bauer
EdR
Enterprise Rent-A-Car
Epicor
Ethos Group
Family Video
Hessen Haus
Honey-Can-Do International LLC
Hormel Foods Corporation
Hummers Nissan
Hunt Marketing Group
HUSCO International
Hy-Vee, Inc.
Infor
ING
International Paper Company
Iowa College Student Aid Commission
Iowa State University
ISNetworld
J.D. Electric
John Buck Company, The
John Deere
KDSM Fox 17
KMJ Performance
Kuder, Inc.
Lands’ End
Leader Des Moines Botanical Gardens
LS2group
Marsh
Marsh & McLennan
Martin Williams Advertising
Meyocks Group, The
Millang Financial Group
Mueller Industries
Muscular Dystrophy Association
Nationwide Insurance
NordicClick Interactive
North Central Turf
Novus Media
Parilexx
PepsiCo
Power-Life
Prairie Rivers of Iowa
Resource Conservation & Development
Principal Financial Group, 2
Rain and Hail L.L.C.
Red Ventures
Renewable Energy Group
Saltech Systems
Sherwin-Williams Company, The
ShopNBC
Softlayer
SPS Commerce
Star Equipment
State Farm Insurance
Success Magazine
Sun Country
Target, 4
Taylored Benefits
Tero International
Toyota Motor Manufacturing Truckers Insurance Associates
United Rentals, Inc.
Unknown, 14
Wallaby’s
WebFilings LLC, 4
Wells Fargo, 6

SCM
(Supply Chain Management)
3M
Altec Industries, Inc., 2
Andersen Corporation
Applied Technical Systems (ATS)
Undergraduate Employment Statistics

Barr-Nunn Transportation, Inc., 2
Best Buy Co., Inc.
C. H. Robinson Worldwide, Inc., 2
Cargill, Incorporated
Caterpillar Inc.
ConAgra Foods, Inc., 2
CRST International, Inc., 3
Danfoss, 2
3M
Altec Industries, Inc., 2
Andersen Corporation
Applied Technical Systems (ATS)
Barr-Nunn Transportation, Inc., 2
Best Buy Co., Inc.
C. H. Robinson Worldwide, Inc., 2
Cargill, Incorporated
Caterpillar Inc.
ConAgra Foods, Inc., 2
CRST International, Inc., 3
Danfoss, 2
Des Moines Truck Brokers Inc.
Door-Peninsula Winery
Emerson Process Management, Fisher Controls International
Farmers Cooperative Company
Helena Chemical Company
HNI Corporation, 2
Honeywell Federal Manufacturing & Technologies
Hormel Foods Corporation
HUSCO International
Hy-Capacity, Inc.
International Paper Company
J. B. Hunt Transport, Inc., 4
John Deere, 2
K & B Transportation, Inc.
KGP Logistics
L-3 Communications/IS Waco
Land O’Lakes, Inc.
Lennox Industries, 2
LightEdge Solutions
Lockheed Martin Corporation
Lowe’s Companies
Marten Transport, Ltd.
Midwest3PL
Old Dominion Freight Line, Inc.
Polaris Industries, 2
Prime Inc.
Pursuit Logistics
Quaker Oats
Renewable Energy Group
Ruan Transportation Management Services, 3
Schneider Electric
Schneider National, Inc.
Space X: Space Exploration Technologies Corp.
State of Iowa
Target, 2
Trans-Lux
Transport America
Union Pacific, 2
Unknown, 3
USA Truck
Walmart Global Sourcing Headquarters
Werner Enterprises, 2

Top Employers By Major (# of Hires)

Business Economics
EVN
IBM Corporation
Finance
Wells Fargo, 8
Principal Financial Group, 5
IBM Corporation, 3
Ameriprise Financial, 2
Archer Daniels Midland Company, 2
Boom Lab, 2
CIGNA HealthCare, 2
Ethos Group, 2
John Deere, 2
Kingland Systems Corp., 2
Target, 2
U.S. Marine Corps, 2

SCM (Supply Chain Management)
J. B. Hunt Transport, Inc., 4
CRST International, Inc., 3
Ruan Transportation Management Services, 3
Altec Industries, Inc., 2
Barr-Nunn Transportation, Inc., 2
C. H. Robinson Worldwide, Inc., 2
ConAgra Foods, Inc., 2
Danfoss, 2
HNI Corporation, 2
John Deere, 2
Lennox Industries, 2
Polaris Industries, 2
Target, 2
Union Pacific, 2
Werner Enterprises, 2

MIS (Management Information Systems)
General Dynamics, 4
McGladrey, 4
Caterpillar Inc., 3
Berkley Technology Services, 2
Boeing Company, The, 2
Boston Scientific Corporation, 2
Cerner Corporation, 2
Iowa State University, 2
Kingland Systems Corp., 2
Netsmart Technologies, 2
Principal Financial Group, 2
U.S. Air Force, 2

Marketing
Wells Fargo, 6
Best Buy Co., Inc., 4
Target, 4
WebFilings LLC, 4

Danfoss, 3
Principal Financial Group, 2

Marketing
Wells Fargo, 6
Best Buy Co., Inc., 4
Target, 4
WebFilings LLC, 4
Undergraduate Employment Statistics

2012-2013 Employment By State

Out of Iowa: 53%
In Iowa: 47%

2012-2013 Salary Acceptances/Offers Summary

<table>
<thead>
<tr>
<th>Bachelor Level Graduates</th>
<th>#</th>
<th>Low</th>
<th>Average</th>
<th>Median</th>
<th>High</th>
<th>% Change 2011/2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>65</td>
<td>$30,160</td>
<td>$45,511</td>
<td>$46,500</td>
<td>$56,800</td>
<td>- 2.3%</td>
</tr>
<tr>
<td>Business Economics *</td>
<td>---</td>
<td>---</td>
<td>---</td>
<td>---</td>
<td>---</td>
<td>---</td>
</tr>
<tr>
<td>Finance</td>
<td>42</td>
<td>$22,880</td>
<td>$43,551</td>
<td>$45,000</td>
<td>$60,000</td>
<td>+ 1.51%</td>
</tr>
<tr>
<td>Management</td>
<td>28</td>
<td>$20,000</td>
<td>$39,112</td>
<td>$40,000</td>
<td>$52,000</td>
<td>- 6.18%</td>
</tr>
<tr>
<td>MIS (Management Information Systems)</td>
<td>48</td>
<td>$24,960</td>
<td>$52,854</td>
<td>$54,000</td>
<td>$70,000</td>
<td>+ 5.55%</td>
</tr>
<tr>
<td>Marketing</td>
<td>41</td>
<td>$20,000</td>
<td>$41,348</td>
<td>$41,000</td>
<td>$75,000</td>
<td>+ 3.25%</td>
</tr>
<tr>
<td>SCM (Supply Chain Management)</td>
<td>78</td>
<td>$25,000</td>
<td>$46,303</td>
<td>$45,500</td>
<td>$68,000</td>
<td>+ 3.34%</td>
</tr>
<tr>
<td>College of Business - All Majors</td>
<td>303</td>
<td>$20,000</td>
<td>$45,434</td>
<td>$46,000</td>
<td>$75,000</td>
<td>+ 3.18%</td>
</tr>
</tbody>
</table>

* Sample size too small for reporting
Undergraduate Employment Statistics

2012-2013 Bachelor Level Graduates

<table>
<thead>
<tr>
<th>Department</th>
<th>BS Grads</th>
<th>Grad School</th>
<th>Additional Education</th>
<th>Temporarily Employed/Not Seeking</th>
<th>Temporarily Occupied</th>
<th>Temporarily Seeking Permanent</th>
<th>Seeking Employment</th>
<th>Not Seeking Employment</th>
<th>No Reply</th>
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</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>160</td>
<td>29</td>
<td>19</td>
<td>5</td>
<td>3</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>9</td>
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<td>Business Economics</td>
<td>8</td>
<td>3</td>
<td>38</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Finance</td>
<td>191</td>
<td>43</td>
<td>28</td>
<td>2</td>
<td>1</td>
<td>3</td>
<td>2</td>
<td>96</td>
<td>62</td>
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<tr>
<td>L SCM (Logistics &amp; Supply Chain Management)</td>
<td>3</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>3</td>
<td>100</td>
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<tr>
<td>Management</td>
<td>91</td>
<td>7</td>
<td>9</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>1</td>
<td>62</td>
<td>78</td>
</tr>
<tr>
<td>MIS (Management Information Systems)</td>
<td>93</td>
<td>3</td>
<td>3</td>
<td>1</td>
<td>1</td>
<td>0</td>
<td>0</td>
<td>79</td>
<td>89</td>
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<tr>
<td>Marketing</td>
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<td>2</td>
<td>2</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td>115</td>
<td>89</td>
</tr>
<tr>
<td>SCM (Supply Chain Management)</td>
<td>90</td>
<td>3</td>
<td>4</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>75</td>
<td>91</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td><strong>785</strong></td>
<td><strong>91</strong></td>
<td><strong>13</strong></td>
<td><strong>10</strong></td>
<td><strong>6</strong></td>
<td><strong>1</strong></td>
<td><strong>531</strong></td>
<td><strong>76</strong></td>
<td><strong>638</strong></td>
</tr>
</tbody>
</table>

* These categories are not included in the percentage-Not Seeking Employment and No Reply

**Methodology**

The data presented was collected in the following manner:
1) Direct response from graduating students
2) Response from employers
3) Response from faculty
4) Information received from Undergraduate Programs submitted for graduation announcements
5) Phone calls made directly to graduates or their family six months after their graduating semester

**Definition of Categories:**

**TEMPORARILY EMPLOYED; NOT SEEKING EMPLOYMENT** indicates the graduates are working in a temporary position with the understanding it will turn into a permanent position.

**EMPLOYED PROFESSIONALLY** is defined as employment which requires a college degree. It does not always indicate employment in the graduated field of study.

**TEMPORARILY EMPLOYED; STILL SEEKING PROFESSIONAL EMPLOYMENT** indicates the graduates are working in a wide range of positions which do not require a college degree. This type of employment is often a carryover from work while in school.

**SEEKING EMPLOYMENT** indicates the graduate is unemployed and actively seeking professional employment.

**NOT SEEKING EMPLOYMENT** indicates the graduate is not entering the job market at this time.

**NO REPLY** indicates that despite our best efforts no contact was made to ascertain this individual’s employment status.

The two previous categories (**NOT SEEKING EMPLOYMENT** and **NO REPLY**) were not included in the statistical analysis to reflect a more realistic indicator of the employment status.
Alumni Services

Services Provided

- Resume and Cover Letter Review
- Letters of Reciprocity
- On-Campus Interviews
- Career Information Library
- Alumni Networking
- In Person/Phone Career Advising Appointments for Job Search Strategy Development
- Job Openings in CyHire are available to alumni who complete our Alumni Registration Form
- Attendance at our Fall and Spring Career Fairs each year (company list available in CyHire)

Alumni Registrants

<table>
<thead>
<tr>
<th>Year</th>
<th>Registrants</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012-13</td>
<td>254</td>
</tr>
<tr>
<td>2011-12</td>
<td>251</td>
</tr>
<tr>
<td>2010-11</td>
<td>242</td>
</tr>
<tr>
<td>2009-10</td>
<td>198</td>
</tr>
<tr>
<td>2008-09</td>
<td>217</td>
</tr>
</tbody>
</table>

Connecting Alumni with College of Business Students

Alumni Career Partners was established within LinkedIn as a medium for connecting alumni with current College of Business students and Business Career Services staff to share expertise on your career field. Business Career Services and Graduate Career Services may also utilize this resource to contact you about opportunities for participation with mock interviews, informational interviews, and job shadows.

How to Join

Simply login to LinkedIn and join the subgroup “Alumni Career Partners” under the “Iowa State University College of Business Alumni and Friends” group. Note: By joining “Alumni Career Partners”, you will automatically become a member of the “Iowa State University College of Business Alumni and Friends” group. If you have any questions, contact Business Career Services at buscs@iastate.edu or (515) 294-2542.

87% Full-Time Postings Included Alumni as Desired Classification
Internship & Co-op Programs

In today’s marketplace recruiting, hiring, and training the most suitable employees is critical to the success of your business. One of the most effective ways to make sure you’re offering the right job to the right person is through the Internship/Co-op Program.

Internships/Co-ops let you observe a potential employee's performance in an actual job situation. Through internships/co-ops you’re able to evaluate a student’s real potential in light of your company’s needs before you offer him/her a full-time professional position.

Program Highlights

- Internship reporting increased from 693 to 774 (+11.7%)
- Parallel internship reporting (part-time, during the semester) increased for Fall 2012 by 36.0% and increased for Spring 2013 by 11.0%
- Summer internships increased 5.2%

Goal for 2013-2014

- Our immediate goal for 2013 - 2014 is to grow these internship numbers by 5-10%

* For more information about participating in an experiential learning program, please visit our website http://www.business.iastate.edu/careers/employers/internship-co-op-program/*
Students on Internship/Co-op Sites by Semester

Historically

<table>
<thead>
<tr>
<th>Year</th>
<th>Fall</th>
<th>Spring</th>
<th>Summer</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008-09</td>
<td>145</td>
<td>171</td>
<td>278</td>
<td>594</td>
</tr>
<tr>
<td>2007-08</td>
<td>130</td>
<td>135</td>
<td>303</td>
<td>568</td>
</tr>
<tr>
<td>2006-07</td>
<td>204</td>
<td>199</td>
<td>292</td>
<td>695</td>
</tr>
<tr>
<td>2005-06</td>
<td>113</td>
<td>151</td>
<td>310</td>
<td>574</td>
</tr>
<tr>
<td>2004-05</td>
<td>98</td>
<td>115</td>
<td>321</td>
<td>534</td>
</tr>
<tr>
<td>2003-04</td>
<td>99</td>
<td>111</td>
<td>296</td>
<td>506</td>
</tr>
<tr>
<td>2002-03</td>
<td>120</td>
<td>126</td>
<td>266</td>
<td>512</td>
</tr>
<tr>
<td>2001-02</td>
<td>81</td>
<td>87</td>
<td>286</td>
<td>454</td>
</tr>
<tr>
<td>2000-01</td>
<td>125</td>
<td>137</td>
<td>300</td>
<td>562</td>
</tr>
</tbody>
</table>
## Individual Internships By Major

<table>
<thead>
<tr>
<th>Major</th>
<th>Fall '12</th>
<th>Spring '13</th>
<th>Summer '13</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>29</td>
<td>52</td>
<td>75</td>
<td>156</td>
</tr>
<tr>
<td>Business Economics</td>
<td>2</td>
<td>1</td>
<td>5</td>
<td>8</td>
</tr>
<tr>
<td>Finance</td>
<td>36</td>
<td>39</td>
<td>79</td>
<td>154</td>
</tr>
<tr>
<td>Logistics Supply Chain Management</td>
<td>0</td>
<td>1</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>Management</td>
<td>9</td>
<td>10</td>
<td>24</td>
<td>43</td>
</tr>
<tr>
<td>Management Information Systems</td>
<td>27</td>
<td>24</td>
<td>63</td>
<td>114</td>
</tr>
<tr>
<td>Marketing</td>
<td>30</td>
<td>35</td>
<td>92</td>
<td>157</td>
</tr>
<tr>
<td>Pre-Business</td>
<td>5</td>
<td>6</td>
<td>17</td>
<td>28</td>
</tr>
<tr>
<td>Supply Chain Management</td>
<td>17</td>
<td>23</td>
<td>72</td>
<td>112</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>155</strong></td>
<td><strong>191</strong></td>
<td><strong>428</strong></td>
<td><strong>774</strong></td>
</tr>
</tbody>
</table>

## Salary Summary 2012-2013
(Salaries reported by students and employers)

<table>
<thead>
<tr>
<th>Major</th>
<th>#</th>
<th>Low</th>
<th>Average</th>
<th>High</th>
<th>% Change 2011/2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>140</td>
<td>7.25</td>
<td>14.02</td>
<td>23.12</td>
<td>+ 2.49%</td>
</tr>
<tr>
<td>Business Economics</td>
<td>6</td>
<td>8.00</td>
<td>11.01</td>
<td>19.06</td>
<td>N/A</td>
</tr>
<tr>
<td>Finance</td>
<td>112</td>
<td>7.75</td>
<td>12.57</td>
<td>25.72</td>
<td>+ 5.90%</td>
</tr>
<tr>
<td>Management</td>
<td>29</td>
<td>8.00</td>
<td>12.54</td>
<td>17.86</td>
<td>+ 10.29%</td>
</tr>
<tr>
<td>Management Information Systems</td>
<td>101</td>
<td>8.00</td>
<td>15.14</td>
<td>25.00</td>
<td>+ 12.99%</td>
</tr>
<tr>
<td>Marketing</td>
<td>85</td>
<td>7.25</td>
<td>12.59</td>
<td>21.87</td>
<td>+ 6.69%</td>
</tr>
<tr>
<td>Pre-Business</td>
<td>18</td>
<td>8.00</td>
<td>10.61</td>
<td>17.50</td>
<td>+ 3.01%</td>
</tr>
<tr>
<td>Supply Chain Management</td>
<td>97</td>
<td>8.68</td>
<td>15.13</td>
<td>21.00</td>
<td>+ 3.42%</td>
</tr>
<tr>
<td><strong>Total # of Offers/Acceptances</strong></td>
<td><strong>588</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## College of Business Overall

<table>
<thead>
<tr>
<th></th>
<th>Low</th>
<th>Average</th>
<th>High</th>
<th>% Change 2011/2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hourly Rate</td>
<td>$7.25</td>
<td>$13.70</td>
<td>$25.72</td>
<td>+ 6.53%</td>
</tr>
<tr>
<td>3-mo. Earnings</td>
<td>$3,480</td>
<td>$6,576</td>
<td>$12,346</td>
<td>+ 6.53%</td>
</tr>
</tbody>
</table>
Experiential Learning

Total # of Students Seeking Internships

Top Internship/Co-op Employers
(Based on total number of students reported Fall ‘12, Spring ‘13, & Summer ‘13)

<table>
<thead>
<tr>
<th>Employer</th>
<th># of Hires</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kingland Systems Corp.</td>
<td>89</td>
</tr>
<tr>
<td>Iowa State University</td>
<td>36</td>
</tr>
<tr>
<td>WebFilings LLC</td>
<td>36</td>
</tr>
<tr>
<td>Principal Financial Group</td>
<td>31</td>
</tr>
<tr>
<td>Transamerica</td>
<td>28</td>
</tr>
<tr>
<td>John Deere</td>
<td>20</td>
</tr>
<tr>
<td>Northwestern Mutual Financial Network</td>
<td>16</td>
</tr>
<tr>
<td>Aviva USA</td>
<td>14</td>
</tr>
<tr>
<td>Kinze Manufacturing</td>
<td>14</td>
</tr>
<tr>
<td>Emerson Process Management, Fisher Controls International</td>
<td>12</td>
</tr>
<tr>
<td>McGladrey</td>
<td>11</td>
</tr>
<tr>
<td>Danfoss</td>
<td>11</td>
</tr>
<tr>
<td>KPMG LLP</td>
<td>8</td>
</tr>
<tr>
<td>Office of Auditor of State</td>
<td>8</td>
</tr>
<tr>
<td>Adventureland Amusement Park, Inn/ Campground</td>
<td>7</td>
</tr>
<tr>
<td>Ernst &amp; Young LLP</td>
<td>7</td>
</tr>
<tr>
<td>Hy-Vee, Inc.</td>
<td>7</td>
</tr>
<tr>
<td>Signet Builders</td>
<td>7</td>
</tr>
<tr>
<td>Cargill, Incorporated</td>
<td>6</td>
</tr>
<tr>
<td>IBM Corporation</td>
<td>6</td>
</tr>
</tbody>
</table>
Location of Internships/Co-ops

Employment Location in Iowa

<table>
<thead>
<tr>
<th>Location</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Albumett</td>
<td>1</td>
</tr>
<tr>
<td>Alden</td>
<td>1</td>
</tr>
<tr>
<td>Algonia</td>
<td>1</td>
</tr>
<tr>
<td>Altoona</td>
<td>6</td>
</tr>
<tr>
<td>Amana</td>
<td>3</td>
</tr>
<tr>
<td>Ames</td>
<td>269</td>
</tr>
<tr>
<td>Ankeny</td>
<td>11</td>
</tr>
<tr>
<td>Atlantic</td>
<td>2</td>
</tr>
<tr>
<td>Boone</td>
<td>1</td>
</tr>
<tr>
<td>Carroll</td>
<td>1</td>
</tr>
<tr>
<td>Cedar Falls</td>
<td>1</td>
</tr>
<tr>
<td>Cedar Rapids</td>
<td>35</td>
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<tr>
<td>Cherokee</td>
<td>2</td>
</tr>
<tr>
<td>Clear Lake</td>
<td>3</td>
</tr>
<tr>
<td>Clive</td>
<td>3</td>
</tr>
<tr>
<td>Corning</td>
<td>1</td>
</tr>
<tr>
<td>Council Bluffs</td>
<td>3</td>
</tr>
<tr>
<td>Decorah</td>
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<tr>
<td>Des Moines</td>
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<tr>
<td>Dubuque</td>
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<tr>
<td>Esterville</td>
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<tr>
<td>Fort Dodge</td>
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<tr>
<td>Garner</td>
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<td>Granger</td>
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<td>Grimes</td>
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<td>Harlan</td>
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<tr>
<td>Huxley</td>
<td>1</td>
</tr>
<tr>
<td>Ida Grove</td>
<td>1</td>
</tr>
<tr>
<td>Iowa City</td>
<td>2</td>
</tr>
<tr>
<td>Johnston</td>
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</tr>
<tr>
<td>Manchester</td>
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</tr>
<tr>
<td>Marshalltown</td>
<td>15</td>
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<tr>
<td>Mason City</td>
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</tr>
<tr>
<td>Milford</td>
<td>1</td>
</tr>
<tr>
<td>Muscatine</td>
<td>10</td>
</tr>
<tr>
<td>Nevada</td>
<td>5</td>
</tr>
<tr>
<td>North Sioux City</td>
<td>1</td>
</tr>
<tr>
<td>Norwalk</td>
<td>3</td>
</tr>
<tr>
<td>Okoboji</td>
<td>4</td>
</tr>
<tr>
<td>Pella</td>
<td>5</td>
</tr>
<tr>
<td>Renbeck</td>
<td>1</td>
</tr>
<tr>
<td>Sac City</td>
<td>1</td>
</tr>
<tr>
<td>Sioux City</td>
<td>1</td>
</tr>
<tr>
<td>Storm Lake</td>
<td>2</td>
</tr>
<tr>
<td>Unknown</td>
<td>2</td>
</tr>
<tr>
<td>Urbandale</td>
<td>8</td>
</tr>
<tr>
<td>Waterloo</td>
<td>1</td>
</tr>
<tr>
<td>Wayland</td>
<td>1</td>
</tr>
<tr>
<td>West Des Moines</td>
<td>32</td>
</tr>
<tr>
<td>Williamsburg</td>
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Out of Country

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Experiential Learning

**Employer Participants 2012-2013**

**Accounting**
Adventureland Amusement Park, Inn/ Campground, 2
Allen L. Kockler Co., 2
Ames Chamber of Commerce and Economic Development Commission, 2
BH Management
Bridgestone Americas Holding, Inc., 3
Cargill, Incorporated
Century 21 Signature Real Estate
Cline DeVries & Allen, LLP, 2
Cobham Mission Systems
Danfoss, 3
David Bank Studios
Denman & Company, 3
dice Holdings, Inc., 3
Emerson Process Management, Fisher Controls International, 2
EnSoft, 2
Ernst & Young LLP, 5
FBL Financial Group, Inc.
FC Stone
Federal Deposit Insurance Corporation
Friends of the Children-Portland
Granite Microsystems, Inc.
Harris & Co., CPA, PLC
Henjes, Conner, Williams, Grimsley LLP
Hormel Foods Corporation
Hy-Vee, Inc.
IBM Corporation, 3
Iowa Department of Transportation, 3
Iowa State Fair, 2
Iowa State University, 2
Iowa State University Foundation, 2
Iowa Title Company
James T Brens PC
John Deere, 3
Kingland Systems Corp., 4
Koch Industries - Flint Hills Resources LLP
Kohler Company, 2
KPMG LLP, 6
L&H Y Trading Inc., 2
Leung Accountancy Corporation
LWBJ, LLP
McGladrey, 7
Northwestern Mutual Financial Network, 2
Office of Auditor of State, 8
Peoples Savings Bank Prime Design
Principal Financial Group, 4
R & R Realty Group, LTD Rockwell Collins, 2
Roth & Company, P.C.
Russell H Johnson Schechter Dokken Kanter, 2
Schnurr & Company
Schroer and Associates, P.C.
Signet Builders, 3
State of Iowa
Stellar Industries, Inc.
Strategic Healthcare Summit Farms Tax Pros, Scott Thompson CPA
Transamerica, 3
Tyson Foods, Inc.
United Suppliers, Inc.
Vincent All Seasons Enterprises, 2
WebFilings LLC
Wells Fargo

**Business Economics**
John Deere
Kingland Systems Corp., 4
MassMutual Financial Group
Principal Financial Group
Southwestern Advantage

**Finance**
Access Justice, PSC, 2
Adventureland Amusement Park, Inn/ Campground, 5
Ames Chamber of Commerce and Economic Development Commission, 2
Ames Computer Technology Company, 2
Aviva USA, 9
Bankers Life and Casualty Company
Best Buy Stores
Campus Bellhops
CDS Global
Cedar Rapids Bank & Trust
Cerner Corporation
CFA Society of Minnesota Commercial Bank
ConAgra Foods, Inc.
CUNA Mutual Group
Danfoss
Deloitte & Touche LLP
Edward Jones
Emerson Process Management, Fisher Controls International Great Glam
HNI Corporation
IBM Corporation, 3
ICBC (Industrial and Commercial Bank of China), 2
Iowa Barnstormers
Iowa Department of Transportation
J&M Investments
Kingland Systems Corp., 32
Kossuth County Economic Development Corp.
Lacek Group, The
Lincoln Savings Bank
Louis Dreyfus Commodities
Midstates Bank
Monsanto Company
Northwestern Mutual Financial Network, 7
Obama for America
Piper Jaffray Inc.
Premier Credit Union
Principal Financial Group, 8
Principal Global Investors, 3
Queen Mary
Real Estate Equities and Development
Remax Spirit Lake and the Okobojis
Rembrandt Foods
Renewable Energy Group
Rockwell Collins
Ruan Transportation Management Services
SagePoint Financial
Shenzhen Department of Transportation
Signet Builders, 4
State Farm Insurance
Time Warner Cable
Transamerica
Twin Valley Ag.
United Bank of Iowa
Unknown
US Bancorp
Vision Financial Group
WebFilings LLC, 3
Wells Fargo, 4
Wells Fargo Home Mortgage, 2
Younkers

**Management**
AgStar Financial Services
Becker Underwood
BodyViz
Cargill, Incorporated, 2
College Pro Painters, 2
Conductix-Wampfler
Dart Transit Company
Edward Jones
Emerson Process Management, Fisher Controls International
Enterprise Rent-A-Car
Gainlight Studios
Heartland Staffing, 3
Holmes, Murphy & Associates
Hormel Foods Corporation
Iowa State University, 5
Iowa Western Community College Small Business Development Center
Kingland Systems Corp., 4
Menard, Inc.
National Pork Board
Principal Financial Group, 2
Remax
Sherwin-Williams Company, The, 2
State Farm Insurance
Target Stores, 2
Venture IAB
WebFilings LLC, 4
Experiential Learning

**MIS**
(Management Information Systems)
3M
ATK Corporate
Aviva USA, 5
Boeing Company, The, 3
Boston Scientific
Corporation, 3
Business Career Services
Cargill, Incorporated, 3
Caterpillar Inc., 2
Cherokee Regional Medical Center
Coach House Gifts
CUNA Mutual Group
Daktronics, Inc., 2
Danfoss, 2
Ernst & Young LLP, 2
Fareway Stores, Inc.
Hertz Farm Management, Inc.
HNI Corporation, 2
Hy-Vee, Inc., 5
Iowa Rotocast Plastics, Inc.
Iowa State University, 5
John Deere
Kingland Systems Corp., 26
Kinze Manufacturing
KPMG LLP, 2
Land O'Lakes, Inc., 2
Marsh
McGladrey, 4
Monsanto Company
Mutual of Omaha, 2
Nationwide Insurance, 4
Netsmart Technologies
New Century FS
Principal Financial Group, 6
QCI
Renewable Energy Group
Source Allies, Inc., 2
Telligen
Transamerica, 3
UnitedHealth Group
Vermeer Corporation
WebFilings LLC, 7
Weitz Company, The
Zirous

**Marketing**
Aimia
Ames, City of, 2
Archer Daniels Midland Company
Bemis Company, 3
Bernardi Investment Services
Boston Scientific Corporation
Browndog Gadgets
Buckle, Inc., The
Business Career Services, 2
Campus Special, The, 2
Clive Parks & Recreation
ConAgra Foods, Inc.
Cyclone Hockey, 2
Cyclones.tv
Danfoss, 3
Des Moines Menace Soccer
DuPont Pioneer
Edward Jones
Farmers State Bank
FarmLogs
FC Co-op
Frito-Lay, Inc., 2
Grain Processing Corporation
Greater Iowa Credit Union
Harrisvaccines, Inc., 2
Henderson Products
HNI Corporation
Holmes, Murphy & Associates
HON Company, The
Hotspings
HSBC
Hurley
Hy-Vee, Inc.
Inemark
International Jr. Golf Tour
Iowa Cubs, 3
Iowa Energy
Iowa Health System, 2
Iowa Sports Foundation
Iowa State Center, 2
Iowa State Daily, 2
Iowa State University, 20
J. C. Penney Company, Inc.
John Deere, 2
Johnston, City of
Kinze Manufacturing
Kohler Company
Kohl's Professional Kicking Camps, 3
Lockton Companies
Main Street Cultural District, 2
Marsh
Martin/Williams Advertising Agency
Merchants Bonding Company
MetaBank
Midwest Professional Staffing
Minnesota Wild Hockey Team
Modern Woodmen of America
Monsanto Company
MOTOVAC PTY LTD
Northwestern Mutual Financial Network, 2
Nueterra Health Systems
O, the Oprah Magazine
Octadyne Systems, 2
Payless ShoeSource
Pella Corporation, 2
PhyCare Management LLC
POET Biorefining
Pompei AD
Prairie Rivers of Iowa Resource Conservation & Development, 2
Quality Pork Processors, Inc.
Quintessentially Communications
R & R Realty Group, LTD
The Gentry Group
Transamerica, 2
Webster County Extension

**Pre-Business**
AmeciCorps VISTA
Convey Compliance
DuPont Pioneer
Edward Jones
Gainlight Studios
Holmes, Murphy & Associates
Iowa State University
John Deere
Kingland Systems Corp., 6
Marsh
Mau Marine, Inc.
Mingle LLC
Monsanto Company
Nationwide Insurance
Netsmart Technologies
Northwestern Mutual Financial Network, 3
R & R Realty Group, LTD
The Gentry Group
Transamerica, 2
Webster County Extension

**SCM**
(Supply Chain Management)
3M, 2
Altec Industries, Inc., 4
American Eagle Outfitters
Annett Holdings (TMC Transportation), 3
Barr-Nunn Transportation, Inc.
Bay & Bay Transfer
Bemis Company, 2
Bobcat Company, 2
Boonedock's
Cabot Microelectronics Corp
Experiential Learning

SCM cont.
Capital City Fruit
Casey’s General Stores, Inc., 2
Central Financial Group, 2
CNH America, LLC
ConAgra Foods, Inc., 2
Creative Werks, Inc.
Danfoss, 2
Dart Transit Company
Des Moines Truck Brokers Inc., 2
Emerson Process
   Management, Fisher Controls International, 8
Etekcity Corporation
Farner-Bocken
Fleck Sales
GKN Manufacturing
Grain Processing Corporation
Group Five
Hach Company, 2
Hallmark Cards, Inc.
HNI Corporation
HON Company, The, 2
Honeywell Federal Manufacturing & Technologies
Iowa State University, 3
J. B. Hunt Transport, Inc., 2
Jacobson Companies, 2
JCP Logistics, L.P.
John Deere, 2
Kingland Systems Corp., 3
Kinze Manufacturing, 2
Lennox Industries, 3
Menard, Inc.
Northwestern Mutual Financial Network, 2
Payless ShoeSource
PPI
Renewable Energy Group
Ruan Transportation Management Services, 4
Schneider National, Inc., 3
Schwan Food Company, The Target Distribution
UTC Aerospace Systems
Vermeer Corporation
Walgreen Co.
Whirlpool-Amana Refrigeration
Windstar Lines, 2
Whirlpool Corp., 2
2012 Fall Career Fair Employer Attendees

3M
AgCareers.com
Aimia
Airgas
Alcoa
Aldi Inc.
Altec Industries, Inc.
American Eagle Outfitters
American Equity Investment Life Ins.
Ames Chamber of Commerce and Economic Development Commission
Andersen Corporation
Annett Holdings (TMC Transportation)
Archer Daniels Midland Company
Austin Packaging Company
Aviva USA
Bader Rutter & Associates, Inc.
Berkley Technology Services
Best Buy Co., Inc.
Biotronic, Inc.
Boeing Company, The Boom Lab
Boston Scientific Corporation
Buckle, Inc.
Bulkmatic Transport
Businessolver
C. H. Robinson Worldwide, Inc.
Cambridge Investment Research Inc.
Cargill, Incorporated
Caterpillar Inc.
CDS Global
Cedar Rapids Metro Economic Alliance
Cerner Corporation
CliftonLarsonAllen LLP
CNH America, LLC
Coldwater Creek
Collective Brands
College Pro Painters
ConAgra Foods, Inc.
Consolidated Electrical Distributors (CED)
Consolidated Graphics
Cottingham & Butler, Inc.
CRST International, Inc.
Danfoss
Dart Transit Company
De Lage Landen
Des Moines Truck Brokers Inc.
DST Systems, Inc
DuPont Pioneer
Ecolab, Inc.
EFCO Corp.
EMC Insurance Group, Inc.
Emerson Process Management Rosemount, Inc.
Emerson Process Management, Fisher Controls International
Enterprise Rent-A-Car
Epic Systems Corporation
ERJ Dining/ Chili's Grill and Bar
Ernst & Young LLP
Ethos Group
Farmers Cooperative Company
Farmers Insurance Group-Claims
Federal Deposit Insurance Corporation
Federated Insurance
Fodoliner Inc.
Frito-Lay, Inc.-Lincoln, NE
Frito-Lay, Inc.-Topeka, KS
Frito-Lay, Inc.-Beloit, WI
General Mills
Genesis10
Global Reach Internet Productions
Greater Des Moines Partnership
Greater Dubuque Development
GuideOne Insurance
HNI Corporation
Home Depot, The
Honeywell International
Hormel Foods Corporation
HUSCO International
Hy-Capacity
IBM Corporation
Insight Global, Inc.
International Paper Company
Iowa Army National Guard
J. B. Hunt Transport, Inc.
J. C. Penney Company, Inc.
Jacobson Companies
JAMF Software
JELD-WEN, Inc.
John Deere
Kavi Associates
Kingland Systems Corp.
Kinze Manufacturing
Kohler Company
Kohl's Department Stores
KPMG LLP
Kum & Go, L.C.
Land O'Lakes Inc.
Lands' End
Layne Christensen Company
Logistics Planning Services
Lozier Corporation
Marten Transport, Ltd.
MassMutual Financial Group
Mayo Clinic
McGladrey
Medtronic, Inc.
Menard, Inc.
Millang Financial Group
Modern Woodmen of America
MOM Brands
Monsanto Company
Musco Sports Lighting, LLC
National Instruments
Nationwide Insurance
Netsmart Technologies
Nielsen Company, The
North Star Resource Group
Northwestern Mutual Financial Network
Old Dominion Freight Line, Inc.
Oshkosh Corporation
Ovations Food Services
Panda Restaurant Group, Inc.
Parker Hannifin Corporation
Peace Corps
Pearson
Pella Corporation
Perceptive Software
Pine Ridge Farms, LLC
Polaris Industries
Prime Inc.
Principal Financial Group
Professional Computer Systems Co.
Progressive Insurance
QCI
Rain and Hail L.L.C.
Red Frog Events
Redstone Content Solutions
Renewable Energy Group
Riverhead Resources
Rockwell Collins
Ruan Transportation Management Services
RuffaloCody
Schneider National, Inc.
Securian Financial Group
Sherwin-Williams Company, The
ShopKo Stores Inc.
Sogeti USA
Source Allies, Inc.
Square D/Schneider Electric
State Farm Insurance
Target Headquarters
Target Stores
Thrivent Financial for Lutherans
Transameric
Trystar, Inc.
Tyson Foods, Inc.
U.S. Marine Corps
Union Pacific Railroad
UnitedHealth Group
Valero Renewables
Von Maur
Walgreen Co.
WebFilings LLC
Wellmark
Wells Fargo
West Corporation
Williams Interactive
Woodward Academy
Xpanxion, LLC
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