Business Career Services
Annual Report
2015-2016
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**DIRECTOR’S SUMMARY**

**Kathy Wieland**

Director
Business Career Services

**+97.0%**
Undergraduates Engaged

**+12.3%**
Internship reporting increased from 1,215 to 1,365.
January 2017

Dear Supporter,

It was another great year in job/internship seeking for ISU College of Business students in the strong job market of 2015-2016. We appreciate your interest in the data, student/employer outreach and career-related events of Business Career Services.

Ninety-seven percent (=) of all Business undergraduates were engaged; 94% (+2.2%) were engaged in professional employment or additional education. Virtually all recruiting-related markers or measures were higher in 2015-2016 and indications are similar to date in 2016-2017. The Fall 2016 Business, Industry, and Technology Career Fair had the highest number of participating employers in 16 years. There was a significant increase in internships reported 1,365 (+12.3%) by College of Business students.

Our Fall 2015 and Spring 2016 Career Fairs attracted 188 (+6.8%) and 168 (-4.5%) employers respectively, with a cumulative total of 5,588 (+6.2%) student attendees. Our staff advised 2,406 students/alums and made 79 professional career-related presentations. Fifty-four percent of students remained in the state of Iowa for their professional pursuits, while 46% went outside of the state. There are several other sections in this report that may be of interest. They include; 1) top employers hiring our students, 2) a state map of the relocation activities of our graduates, and 3) employment rates by major.

We are very pleased with the use of CyHire, our online career management system. In 2015-2016, 3,701 (-2.8%) of our College of Business students used this site for their job seeking needs. We are now teaching 12-13 sections of BusAd 203 internally each semester. The course is one credit, graded, and required for all College of Business students, which continues to be an important method for connecting with students on career topics and professional development.

Thank you for your continued support and we look forward to reporting the successes of College of Business students and graduates in the future. Please feel free to contact me personally if you have questions or concerns about this information.

Best Wishes,

Kathryn Wieland
Director
Business Career Services
SERVICES SUMMARY

Business Career Services is dedicated to providing students and alumni with the information and tools necessary for successful career development and job seeking. Most importantly, Business Career Services connects students, alumni, and faculty/staff with employers by providing programs and services that create opportunities to engage in mutually beneficial partnerships that meet the needs of an evolving, global workforce.

What We Offer

Career Development Outreach
- BusAd 203 (Careers in Business and Professional Employment Preparation): a required class for all College of Business students
- CareerLeader-College: a computerized business career assessment tool

Personalized Career Planning
- Individual career advising
- Career-related resources
- Comprehensive website including guides to assist with job search
- Career-related presentations
- Mock interviews

Real World Business Opportunities
- Assistance with internship and co-op search
- Informational interviews with professionals in your area of interest

Campus Recruitment
- Interviewing facilities
- Web-based recruiting system
- Employer visits
- Fall & Spring Career Fairs
QUICK FACTS

97% (=) College of Business undergraduates were engaged
(including graduate school, additional education, employed professionally, and temporarily employed-seeking permanent)

94% (+2.2%) College of Business undergraduates were professionally engaged (including graduate school, additional education, and employed professionally)

1,365 (+12.3%) Interns/Co-ops were reported
3,701 (-2.8%) College of Business students utilized the CyHire system
2,406 (-5.3%) Individual career advising appointments took place
167 (+8.2%) Alumni Registrants

Career Fairs
188 (+6.8%) Organizations attended the Career Fair in September 2015
3,681 (+11.2%) Students attended the Career Fair in September 2015
168 (-4.5%) Organizations attended the Career Fair in February 2016
1,907 (-2.3%) Students attended the Career Fair in February 2016

On-Campus Recruiting
363 (+5.5%) Organizations recruited (2014/15=344)
396 (-2.7%) Number of interview schedules (2014/15=407)
2,124 (-5.5%) Interviews conducted (2014/15=2,247)

Off-Campus Recruiting
3,549 (-1.9%) Full-time positions were posted (2014/15=3,617)
1,697 (+35.8%) Intern/Co-op positions were posted (2014/15=1,250)

Services Evaluation
1.60 Student evaluation (based on a 1 to 5 scale, 1 being excellent 5 being poor)
1.64 Employer evaluation (based on a 1 to 5 scale, 1 being excellent 5 being poor)

Virtual Interviews
255 Requests by students to use interview rooms for phone/skype interviews

( ) = +/- from last year
BusAd 203

Careers in Business and Professional Employment Preparation. Careers in business, personal interests and values, and issues relevant to functioning professionally in the workplace: ethical dilemma discussions, developing and implementing a professional job search, resume and other professional job seeking correspondence, interviewing, evaluating offers, business etiquette, networking, and transitioning from student to employee. Presentations will be a requirement of this course. Students should enroll in this course prior to commencing a job search. Several sections are offered each semester totaling 600-800 students.

Advising & Walk-in Appointments By Major

Mock Interviews Conducted By Major

Student evaluation of Business Career Services. (based on a 1 to 5 scale, 1 being excellent and 5 being poor)

*Spring 2016 Mock Interview Day was cancelled due to inclement weather
Career Services Presentations

- Career Fair Success Strategies
- Comprehensive Job Search
- Dress for Success
- Interviewing
- Networking
- Job Search Tools
- Leadership Resume Strategies
- Marketing Your Student Organization Experience
- Resume and Cover Letter Building
- Salary and Offer Negotiation
- The International Job Search

Outreach Presentations

There were 79 outreach presentations provided by the Business Career Services staff. The requests included the following categories:

<table>
<thead>
<tr>
<th>Category</th>
<th># of presentations</th>
<th># of participants</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fraternities and Sororities</td>
<td>5</td>
<td>315</td>
</tr>
<tr>
<td>Class Presentations for Faculty</td>
<td>39</td>
<td>2,199</td>
</tr>
<tr>
<td>Tailored Presentations by Specific Career Field/Major</td>
<td>2</td>
<td>85</td>
</tr>
<tr>
<td>Career Workshops through the Office</td>
<td>4</td>
<td>162</td>
</tr>
<tr>
<td>New Student Parent Orientations</td>
<td>22</td>
<td>1,284</td>
</tr>
<tr>
<td>University Clubs</td>
<td>7</td>
<td>515</td>
</tr>
<tr>
<td>TOTAL</td>
<td>79</td>
<td>4,560</td>
</tr>
<tr>
<td>Business Week</td>
<td>29</td>
<td>1,347</td>
</tr>
<tr>
<td>Career Week</td>
<td>15</td>
<td>491</td>
</tr>
<tr>
<td>TOTAL OF ALL</td>
<td>123</td>
<td>6,398</td>
</tr>
</tbody>
</table>
EMPLOYER OUTREACH

Employer Development
- Executed summer Employers Circle meeting involving 25+ recruiters
- Engaged with increased number of employers in 2015-2016. Visited with 102 (+18.6%)

Services Available to Employers

Post Positions
- You have the option to post your positions online using CyHire
- To access ISU alumni who may be seeking a new job or career change, post a position in CyHire and select Alumni as the desired class level

On-Campus Interviewing
- Request interview schedules

Video Interviewing
- If you would like to use video conferencing for interviews, please contact our office at buscs@iastate.edu or (515) 294-2542. Video interviews are only available during regular business hours

Internships & Co-ops
- Information about the differences, benefits, requirements, and more

If you would like to meet with Business Career Services staff for a recruiting strategy discussion, please contact us at buscs@iastate.edu or call (515) 294-2542.
CyHire

In partnership with all colleges of the university, Business Career Services has an online career management system called CyHire. Centralized technology combines the resources of seven great colleges to provide job opportunities and access to Iowa State University talent for our employer clients. This system ensures fair and equal access by students, alumni, and employers.

CyHire Features:
- Job Postings
- On Campus Interviewing (OCI)
- Event Registration
- Informational Sessions

3,549 Full Time Employment Positions Posted

1,697 Experiential Education (Co-op/ Internship) Positions Posted
FALL CAREER FAIR

2015 Fall Career Fair, Interview Day & Mock Interview Day

Career Fair Committee
Co-Chair, Business
   Jake Waddingham
Co-Chair, LAS
   Piyush Mantri
Interview Day Coordinator
   Autumn McGill
Ambassador Coordinator
   Hannah Roberg
Advertising & Marketing Co-Coordinators
   Taylor Wertzberger & Mary Jo Boehmer
Events Coordinator
   Brooke Christensen
Advisor, Business
   Meredith Williams
Advisor, Human Sciences
   Amanda Blair
Advisor, Liberal Arts & Sciences
   Taren Reker Crow

Career Fair
Participating Organizations: 188 (+6.8)
Students Attending: 3,681 (+11.2%)
(2014: 176 Organizations, 3,311 Students)

Interview Day
Participating Organizations: 59 (+11.3%)
Interviews Conducted: 1,115 (+11.9%)
(2014: 53 Organizations, 996 Interviews)

Mock Interview Day
Participating Organizations: 7 (-12.5%)
Participating Organization Representatives: 13 (Same)
Number of Interviews Conducted: 107 (-8.1%)
(2014: 8 Participating Organizations, 13 Participating Representatives, 99 Interviews Conducted)

* See page 36 for a full list of employer participants.
3,681 Students Attending Career Fair

1,115 Interviews Conducted on Interview Day

188 Career Fair Participating Organizations

107 Interviews Conducted on Mock Interview Day

11.2% Increase in Students Attending Career Fair

7 Mock Interview Day Participating Organizations
2016 Spring Career Fair, Interview Day & Mock Interview Day

Career Fair Committee
Co-Chair, Business
  Jake Waddingham
Co-Chair, Human Sciences
  Erin Maltby
Co-Chair, LAS
  Piyush Mantri
Interview Day Coordinator
  Jordan Simon
Ambassador Coordinator
  Hannah Roberg
Advertising & Marketing Co-Coordinators
  Ali Hansen & Mary Jo Boehmer
Events Coordinator
  Brooke Christensen
Advisor, Business
  Meredith Williams
Advisor, Liberal Arts & Sciences
  Taren Reker Crow

Interview Day
Participating Organizations: 36 (-20.0%)
Interviews Conducted: 428 (-19.5%)
(2015: 45 Organizations, 532 Interviews Conducted)

Mock Interview Day
Cancelled Due to Weather
Participating Organizations: 0
Participating Organization Representatives: 0
Number of Interviews Conducted: 0
(2015: 7 Participating Organizations, 10 Participating Representatives, 61 Interviews Conducted)

Career Fair
Participating Organizations: 168 (+4.5%)
Students Attending: 1,907 (+1.8%)
(2015: 176 Organizations, 1,873 Students)

* See page 38 for a full list of employer participants.
<table>
<thead>
<tr>
<th>Statistical Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Interviews Conducted on Interview Day</strong></td>
</tr>
<tr>
<td><strong>Career Fair Participating Organizations</strong></td>
</tr>
<tr>
<td><strong>Students Attending Career Fair</strong></td>
</tr>
</tbody>
</table>
### UNDERGRADUATE EMPLOYMENT STATISTICS

#### Top Hiring Organizations 2015-2016

<table>
<thead>
<tr>
<th>Organizations</th>
<th># of Hires</th>
<th>2014-2015 Ranking</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wells Fargo</td>
<td>22</td>
<td>1</td>
</tr>
<tr>
<td>Cerner Corporation</td>
<td>20</td>
<td>2</td>
</tr>
<tr>
<td>RSM</td>
<td>13</td>
<td>3</td>
</tr>
<tr>
<td>Principal Financial Group</td>
<td>12</td>
<td>4</td>
</tr>
<tr>
<td>C. H. Robinson Worldwide, Inc.</td>
<td>11</td>
<td>5</td>
</tr>
<tr>
<td>IBM Corporation</td>
<td>10</td>
<td>6</td>
</tr>
<tr>
<td>UnitedHealth Group</td>
<td>10</td>
<td>6</td>
</tr>
<tr>
<td>Hy-Vee, Inc.</td>
<td>9</td>
<td>7</td>
</tr>
<tr>
<td>Kohl’s Department Stores</td>
<td>8</td>
<td>8</td>
</tr>
<tr>
<td>Office of Auditor of State (Iowa)</td>
<td>8</td>
<td>8</td>
</tr>
<tr>
<td>Workiva</td>
<td>8</td>
<td>8</td>
</tr>
<tr>
<td>Iowa State University</td>
<td>7</td>
<td>9</td>
</tr>
<tr>
<td>KPMG LLP</td>
<td>7</td>
<td>9</td>
</tr>
<tr>
<td>Ruan Transportation Management Services</td>
<td>7</td>
<td>9</td>
</tr>
<tr>
<td>Target</td>
<td>7</td>
<td>9</td>
</tr>
<tr>
<td>Textron Aviation (Beechcraft Corporation and Cessna Aircraft Company)</td>
<td>7</td>
<td>9</td>
</tr>
<tr>
<td>Best Buy Co., Inc.</td>
<td>6</td>
<td>10</td>
</tr>
<tr>
<td>EY</td>
<td>6</td>
<td>10</td>
</tr>
<tr>
<td>John Deere</td>
<td>6</td>
<td>10</td>
</tr>
<tr>
<td>Kingland Systems Corp.</td>
<td>6</td>
<td>10</td>
</tr>
<tr>
<td>PricewaterhouseCoopers, LLP</td>
<td>6</td>
<td>N/A</td>
</tr>
<tr>
<td>State Street</td>
<td>6</td>
<td>N/A</td>
</tr>
</tbody>
</table>
## Undergraduate Employment Statistics 2015-2016

### Employers Hiring Bachelor Degree Business Undergraduates

**Accounting**
- Accenture LLP
- Allianz Life Insurance
- Anton Collins Mitchell, LLP
- Archer Daniels Midland Company
- Auto-Owners Insurance Company
- Best Buy Co., Inc.
- BH Management
- BKD, LLP
- Boone Bank & Trust Company
- Boulay Group
- Cap Gemini Ernst & Young
- Cargill, Incorporated
- CBRE, Inc.
- Cedar Family Farms
- Cerner Corporation
- CliftonLarsonAllen LLP
- CW Farms
- Deloitte & Touche LLP, 4
- Equipoise Accounting and Finance
- Erpelding, Voigt, & Co., LLP
- EY, 4
- Family Farm
- Frumenti Lander & Wallace
- Gardiner Thomsen
- Henjes, Conner & Williams, P.C.
- Holmes, Murphy & Associates
- Hy-Capacity, Inc.
- Hy-Vee, Inc.
- IBM Corporation, 2
- Iowa State University, 2
- Jacobsen & Company, LLP, 2
- Jerry’s Homes, Inc.
- Kiesling Associates LLP, 2
- KPMG LLP, 4
- Learfield Sports
- LMC Insurance & Risk Management, 2
- LWBJ, LLP
- Marsh & McLennan Companies
- Members Group, The
- Meriwether, Wilson & Co, PLC, 2
- MHC Kenworth
- MidAmerican Energy Company
- Myers and Stauffer LC
- Office of Auditor of State (Iowa), 7
- Packers Sanitation Services
- PricewaterhouseCoopers, LLP, 5
- Principal Financial Group
- Professional Computer Systems Co.
- Real Estate Research Corporation
- Rembrandt Foods
- Roth & Company, P.C., 2
- RSM, 11
- Sac & Fox Tribe of Iowa
- Schechter Dokken Kanter
- Shull Schrum McClaflin & Co Inc.
- SNI Companies
- SPR Consulting, 2
- Thomson Reuters
- Timmins, Kroll & Jacobsen, LLP
- Transamerica, 2
- Transformation Bank
- United Launch Alliance
- UnitedHealth Group
- Unknown, 5
- Wells Fargo, 2
- West Corporation
- Workiva, 2

**Business Economics**
- The Scoular Company

**Finance**
- AFLAC
- American Equity Investment Life Ins
- Ameriprise Financial
- AO MEJIA Construction Company
- Asset Campus Housing
- AXA Advisors
- Bank of Oklahoma Financial
- Bankers Trust
- Beisser Lumber Company
- Birch Communications
- Boom Lab
- Brooksource
- Capella University
- Casey’s General Stores, Inc., 2
- CENT Credit Union
- Cerner Corporation, 3
- Citigroup, The
- College Works Painting
- Community State Bank
- CX Exhibits
- Deloitte Consulting
- Diamond Consulting
- Ecolab, Inc., 4
- Edina Realty
- Edward Jones
- Erpelding, Voigt, & Co., LLP
- Fidelity Information Services
- First American Bank Group, Ltd., 2
- Hach Company
- HHS
- HNI Corporation
- Hunziker & Associates
- Hytera
- IBM Corporation, 8
- Iowa Division of Banking
- Iowa State University
- John Deere, 2
- KeyBank Real Estate Capital
- Kingland Systems Corp.
- Kinze Manufacturing
- KPMG LLP
- Liberty Mutual
- Life Time Fitness
- Lucasian Wealth Management, Inc.
- MassMutual Financial Group
- Meredith Corporation
- MetaBank
- MidAmerican Energy Company
- Miles Capital, Inc.
- Mutual of Omaha
- New York Life Insurance Company
- Northwest Bank
- Northwestern Mutual Financial Network, 4
- P.U. Tech Spoilers
- Perspective Insurance
- Principal Financial Group, 2
- Real Estate Research Corporation
- Rembrandt Foods
- Renewable Energy Group, 2
- Rockwell Collins
- Roth & Company, P.C., 2
- RSM
- Shell Malaysia
- Shottenkirk Automotive Group
- Smart Avenue
- State of Iowa
- State Street, 5
- Summit Agricultural Group
- SupplyCore
- TITransport
- Target, 2
- Textron Aviation (Beechcraft Corporation and Cessna Aircraft Company)
- Thomson Reuters
- Transamerica
- TTI
- Union Pacific Railroad
- Unknown, 17
- UPS
- US Bank, 2
- USDA
- VisionBank®
- Wausau Homes Stillwater
- Wellmark, 3
- Wells Fargo, 10
- Whirlpool Corp.
- William Blair & Co.
- Workiva, 3
Krave Gym
Kum & Go, L.C.
Legacy Housing, LTD
Levy Restaurants
Lowe’s Companies
Massage Heights
Medchyne Corporation
Medix Workforce Solutions
MHC Kenworth
MK Marketing LLC
Montana State University
National Bankruptcy Services, LLC
Nationwide Insurance
Northwestern Mutual Financial Network
Office of Auditor of State (Iowa)
Pacific Life
Paylocity
Polaris Industries
Popkes, Inc.
Preferred Properties of Iowa
Principal Financial Group, 2
Robert Half International Inc., 2
Salt and Pretzel Co.
SAM WOO
Sherwin-Williams Company, The., 2
Storey Kenworthy
TAMKO Building Products
Target, 2
Teach For America
The Mahoney Group
Tricrete Construction
Union Pacific Railroad
United States Senator-Office of Chuck Grassley
Unknown, 5
US Bank
Vermeer Corporation
VGM Homelink
Walt Disney Company, The
WeldingOutfitter.com
Wells Fargo, 4
Wes Jarnagin Painting
Wilgus
Windsor Windows & Doors
Workiva, 2
Yagu Gourmet Pastries

**MIS (Management Information Systems)**
3M, 2
Accenture LLP
Amazon
American State Bank
Analysis Group
Athena USA
Bankers Trust - Information Technology
Berkley Technology Services
Best Western
Boeing Company, The
Boston Scientific Corporation
Businessolver
C. H. Robinson Worldwide, Inc.
Cargill, Incorporated
Cerner Corporation, 7
Chicago Board Options Exchange
Diamond Vogel Paints
Elite Self Storage
EMC Insurance Group, Inc., 4
EY, 2
FBL Financial Group, Inc.
Federal Home Loan Bank of Des Moines
General Mills
Global Reach Internet Productions
Grinnell Mutual Reinsurance Company
GuideOne Insurance
HNI Corporation
Hormel Foods Corporation
Hyatt Place Des Moines Downtown
Hy-Vee, Inc., 2
I.T. Consulting
IH Mississippi Valley Credit Union
Iowa State University
ITAGroup, Inc., 4
Kingland Systems Corp., 2
Kohl’s Department Stores
KPMG LLP
Land O’Lakes, Inc., 2
Leo Burnett/ARC Worldwide
LightEdge Solutions
Lorenz and Jones
MidAmerican Energy Company
Minnesota, State of
MSG Minnesota Inc

**MARKETING**
Accessible Space Inc.
ACUTE CARE, INC.
ADP
Affiliates Management Co.
Allianz Life Insurance
Ameriprise Financial
Ankeny Life Insurance
Ameriprise Financial
Ankeny Area Chamber of Commerce
Apollo Embroidery USA
Bankers Life and Casualty Company
BDA, Inc.
Best Buy Co., Inc., 2
BNSF Railway
Businessolver, 4

**MIS (Management Information Systems)**
3M, 2
Accenture LLP
Amazon
American State Bank
Analysis Group
Athena USA
Bankers Trust - Information Technology
Berkley Technology Services
Best Western
Boeing Company, The
Boston Scientific Corporation
Businessolver
C. H. Robinson Worldwide, Inc.
Cargill, Incorporated
Cerner Corporation, 7
Chicago Board Options Exchange
Diamond Vogel Paints
Elite Self Storage
EMC Insurance Group, Inc., 4
EY, 2
FBL Financial Group, Inc.
Federal Home Loan Bank of Des Moines
General Mills
Global Reach Internet Productions
Grinnell Mutual Reinsurance Company
GuideOne Insurance
HNI Corporation
Hormel Foods Corporation
Hyatt Place Des Moines Downtown
Hy-Vee, Inc., 2
I.T. Consulting
IH Mississippi Valley Credit Union
Iowa State University
ITAGroup, Inc., 4
Kingland Systems Corp., 2
Kohl’s Department Stores
KPMG LLP
Land O’Lakes, Inc., 2
Leo Burnett/ARC Worldwide
LightEdge Solutions
Lorenz and Jones
MidAmerican Energy Company
Minnesota, State of
MSG Minnesota Inc

**MARKETING**
Accessible Space Inc.
ACUTE CARE, INC.
ADP
Affiliates Management Co.
Allianz Life Insurance
Ameriprise Financial
Ankeny Life Insurance
Ameriprise Financial
Ankeny Area Chamber of Commerce
Apollo Embroidery USA
Bankers Life and Casualty Company
BDA, Inc.
Best Buy Co., Inc., 2
BNSF Railway
Businessolver, 4
MARKETING (Con’t.)
Campustown Property Management
Casey’s General Stores, Inc.
Ceridian
Cerner Corporation, 4
CINTAS Corp., 2
CliftonLarsonAllen LLP
Contemporary Services Corporation
Cornerstone Church of Ames
Country Financial Group
Coyote Logistics
Daktronics, Inc., 2
Des Moines Social Club
Detroit Business Consulting
Dick’s Sporting Goods
Digi International Inc.
Division-D
Drake University
Dupey Equipment Co.
Dwolla
Enterprise Rent-A-Car, 3
Events by Keko Inc.
Far North Sales
Fast Enterprises, LLC
First National Bank
Fox 9 News Station
Friedrich/Iowa Realty
Frito-Lay, Inc.
GB&K Services
Garner Printing
Gateway Galactic
General Nutrition Centers
Global Aviation Resources
Global Reach Internet Productions
Gordmans, 2
Gragg Advertising
Grimmway Farms
GuideOne Insurance
Hearst Magazines
Hormel Foods Corporation
HUB International
Hy-Vee, Inc., 4
Indiana Pacers
Insight Global, Inc., 2
Integrity Insurance
International Paper Company
Interstate Batteries
Iowa State University
Keyot
Kimley-Horn and Associates, Inc.
Kingland Systems Corp., 2
Kohl’s Department Stores, 3
Kore Public Relations
Lowe’s Companies
Lululemon Athletica
Luther Auto
McFarland Clinic
Mechdyne Corporation
Medix
Mercer, 2
MHC Kenworth
Midland Power Cooperative
Milk and Honey Showroom
Montessori School
Moyle Petroleum Company
Muscular Dystrophy Association
Nationwide Insurance
Oppidan
Our Iowa Magazine
Payless ShoeSource
Pella Corporation
PeopleNet
PepsiCo, 2
Pocahontas County Economics Development Commission
Popkes, Inc.
Principal Financial Group
Project Syndicate
PSG Management, Inc.
Reynolds and Reynolds Company, The
Salt and Pretzel Co.
Securian Financial Group, 3
SEO Expert
Sherwin-Williams Company, The
Siouxland Scale Service
SPS Commerce
State Street
Story City Building Products
Target
TD&T CPA’s and Advisors, P.C.
TE Connectivity
TEKsystems
Temp Associates
Textron Aviation (Beechcraft Corporation and Cessna Aircraft Company), 4
Tiger Cool Express LLC
Timberline Marketing
TMG FINANCIAL SERVICES
TNT
Tovar Snow Professionals
TruGreen/ChemLawn
Union Pacific Railroad
UnityPoint Health - Des Moines
Unknown, 6
VStar Entertainment
VT Industries, Inc.
Walt Disney Company, The
Wells Fargo, 4
Werner Enterprises
WestRock
Whirlpool Corp.
Workiva
WorldWide Logistics, 2
Yelp, Inc.
YYCA
SCM (Supply Chain Management)
3M, 2
Ace Hardware Corporation, 2
Altec Industries, Inc.
Anderson Trucking Service, Inc.
Barr-Nunn Transportation, Inc., 2
Best Buy Co., Inc., 3
BMM Transportation & Logistics
Bright Future Management, Inc.
C. H. Robinson Worldwide, Inc., 9
Cargill, Incorporated, 2
Central Transportation Services Inc.
Cerner Corporation, 3
CNH Industrial
Colder Products Company
Command Transportation, 2
ConAgra Foods, Inc.
Danfoss
Dart Transit Company
Decker Truck Lines
Deluxe Corporation
DHL Express
DSC Logistics and Supply Chain Management, 2
EFSCO Corp., 2
Elite Self Storage
Epic
Exel Supply Chain
Expeditors
FedEx Freight
Frito-Lay, Inc.
General Mills, 2
George White Chevrolet
Greenlee (a Textron Company)
Hach Company
Hajoca Corporation
Hefty Seed Company, 2
Hirschbach Motor Lines, Inc.
Hormel Foods Corporation
Iowa State University
J. B. Hunt Transport, Inc., 3
John Deere, 4
Kohl’s Department Stores, 2
Kum & Go, L.C.
Land O’Lakes, Inc., 3
Lennox Industries, 2
Lorenz and Jones
Manatts, Inc.
Mancrates
Menards, Inc., 2
NewLink Genetics
Omaha Track Inc.
Oracle Corporation
Payless ShoeSource
Pella Corporation, 2
PLS Logistics Services
Polo Custom Products
Praxair, Inc.
PricewaterhouseCoopers, LLP
Principal Financial Group
R+L Global Logistics
Rockfarm Supply Chain Solutions
Rockwell Collins
Ruan Transportation Management Services, 7
## Top Employers By Major (# of Hires)

### ACCOUNTING
- RSM, 11
- Office of Auditor of State (Iowa), 7
- PricewaterhouseCoopers, LLP, 5
- Deloitte & Touche LLP, 4
- EY, 4
- KPMG LLP, 4

### BUSINESS-ECONOMICS
- The Scoular Company, 1

### FINANCE
- Wells Fargo, 10
- IBM Corporation, 8
- State Street, 5
- Ecolab, Inc., 4
- Northwestern Mutual Financial Network, 4
- Cerner Corporation, 3
- Wellmark, 3
- Workiva, 3

### MANAGEMENT
- Wells Fargo, 4
- Cerner Corporation, 2
- Hy-Vee, Inc., 2
- Kohl’s Department Stores, 2
- Principal Financial Group, 2
- Robert Half International Inc., 2
- Sherwin-Williams Company, The, 2
- Target, 2
- Workiva, 2

### MIS (Management Information Systems)
- UnitedHealth Group, 9
- Cerner Corporation, 7
- Principal Financial Group, 5
- EMC Insurance Group, Inc., 4
- ITAGroup, Inc., 4
- TEKsystems, 3

### MARKETING
- Businessolver, 4
- Cerner Corporation, 4
- Hy-Vee, Inc., 4
- Textron Aviation (Beechcraft Corporation and Cessna Aircraft Company), 4
- Wells Fargo, 4
- Enterprise Rent-A-Car, 3
- Kohl’s Department Stores, 3
- Securian Financial Group, 3
- Best Buy Co., Inc., 3
- CINTAS Corp., 2
- Daktronics, Inc., 2
- Gordmans, 2
- Insight Global, Inc., 2
- Kingland Systems Corp., 2
- Mercer, 2
- PepsiCo, 2
- Worldwide Logistics, 2

### SCM (Supply Chain Management)
- C. H. Robinson Worldwide, Inc., 9
- John Deere, 4
- Best Buy Co., Inc., 3
- Cerner Corporation, 3
- J. B. Hunt Transport, Inc., 3
- Land O’Lakes, Inc., 3
- TMC Transportation, 3
- Two Rivers Hospitality Group
- Tyson Foods, Inc., 2
- U.S. Army, 2
- U.S. Marine Corps
- Union Pacific Railroad
- Unknown, 7
- Uponor
- UPS
- W.L. Gore
- W.W. Grainger, Inc.
- Werner Enterprises
97% of students are engaged
UNDERGRADUATE EMPLOYMENT STATISTICS

2015-2016 Employment By State

Out of Country
- China: 5
- Czech Republic: 1
- Korea, Republic of: 1
- Malaysia: 4
- Qatar: 1
- United Arab Emirates: 1

*49 Unknown locations

54% In Iowa
46% Out of Iowa

Employment In State
No Employment in State
# 2015-2016 Salary Acceptances/Offers Summary

<table>
<thead>
<tr>
<th>Bachelor Level Graduated</th>
<th>#</th>
<th>Low</th>
<th>Average</th>
<th>Median</th>
<th>High</th>
<th>% Change 2014/2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>92</td>
<td>$ 24,000</td>
<td>$ 48,179</td>
<td>$ 50,000</td>
<td>$ 65,000</td>
<td>+4.1</td>
</tr>
<tr>
<td>Business Economics*</td>
<td>---</td>
<td>---</td>
<td>---</td>
<td>---</td>
<td>---</td>
<td>---</td>
</tr>
<tr>
<td>Finance</td>
<td>82</td>
<td>$ 30,000</td>
<td>$ 46,699</td>
<td>$ 46,000</td>
<td>$ 85,000</td>
<td>+5.6</td>
</tr>
<tr>
<td>Management</td>
<td>58</td>
<td>$ 24,960</td>
<td>$ 41,874</td>
<td>$ 40,500</td>
<td>$ 75,000</td>
<td>-5.1</td>
</tr>
<tr>
<td>MIS (Management Information Systems)</td>
<td>86</td>
<td>$ 27,000</td>
<td>$ 55,472</td>
<td>$ 55,000</td>
<td>$ 78,000</td>
<td>-1.0</td>
</tr>
<tr>
<td>Marketing</td>
<td>97</td>
<td>$ 22,880</td>
<td>$ 41,643</td>
<td>$ 40,000</td>
<td>$ 60,000</td>
<td>-1.4</td>
</tr>
<tr>
<td>SCM (Supply Chain Management)</td>
<td>126</td>
<td>$ 29,120</td>
<td>$ 48,747</td>
<td>$ 50,000</td>
<td>$ 67,000</td>
<td>-1.9</td>
</tr>
<tr>
<td>College of Business - All Majors</td>
<td>542</td>
<td>$ 22,880</td>
<td>$ 47,411</td>
<td>$ 48,000</td>
<td>$ 85,000</td>
<td>-0.1</td>
</tr>
</tbody>
</table>

*Sample size too small for reporting*
2015-2016 Bachelor Level Graduates

<table>
<thead>
<tr>
<th>Department</th>
<th>BS Grads</th>
<th>Grad School</th>
<th>Additional Education</th>
<th>Employed Professionally</th>
<th>Temporarily Employed/Seeking Permanent</th>
<th>Total Engaged</th>
<th>Seeking Employment</th>
<th>Not Seeking Employment*</th>
<th>No Reply*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>170</td>
<td>33</td>
<td>22</td>
<td>0</td>
<td>0</td>
<td>147</td>
<td>97</td>
<td>3</td>
<td>2</td>
</tr>
<tr>
<td>Business Economics</td>
<td>4</td>
<td>1</td>
<td>25</td>
<td>0</td>
<td>0</td>
<td>2</td>
<td>50</td>
<td>2</td>
<td>0</td>
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<tr>
<td>Finance</td>
<td>213</td>
<td>19</td>
<td>11</td>
<td>2</td>
<td>1</td>
<td>169</td>
<td>98</td>
<td>4</td>
<td>2</td>
</tr>
<tr>
<td>Management</td>
<td>123</td>
<td>10</td>
<td>9</td>
<td>2</td>
<td>2</td>
<td>111</td>
<td>97</td>
<td>3</td>
<td>1</td>
</tr>
<tr>
<td>MIS (Management Information Systems)</td>
<td>130</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>110</td>
<td>98</td>
<td>7</td>
<td>0</td>
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<tr>
<td>Marketing</td>
<td>213</td>
<td>6</td>
<td>3</td>
<td>1</td>
<td>1</td>
<td>180</td>
<td>96</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>SCM (Supply Chain Management)</td>
<td>149</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>137</td>
<td>98</td>
<td>3</td>
<td>2</td>
</tr>
</tbody>
</table>

* These categories are not included in the percentage-Not Seeking Employment and No Reply.
Methodology
The data presented was collected in the following manner:
1) Direct response from graduating students
2) Response from employers
3) Response from faculty
4) Information received from Undergraduate Programs submitted for graduation
5) Phone calls made directly to graduates or their family

Definition of Categories:
EMPLOYED PROFESSIONALLY is defined as employment which requires a college degree. It does not always indicate employment in the graduated field of study.
TEMPORARILY EMPLOYED; STILL SEEKING PROFESSIONAL EMPLOYMENT indicates the graduates are working in a wide range of positions which do not require a college degree. This type of employment is often a carryover from work while in school.
SEEKING EMPLOYMENT indicates the graduate is unemployed and actively seeking professional employment.
NOT SEEKING EMPLOYMENT indicates the graduate is not entering the job market at this time.
NO REPLY indicates that despite our best efforts no contact was made to ascertain this individual’s employment status.
The two previous categories (NOT SEEKING EMPLOYMENT and NO REPLY) were not included in the statistical analysis to reflect a more realistic indicator of the employment status.
ALUMNI SERVICES
Connecting Alumni With College of Business Students

Iowa State University College of Business Hiring and Networking Connection was established within LinkedIn as a medium for connecting alumni with current College of Business students and Business Career Services staff to share expertise on your career field. Business Career Services and Graduate Career Services may also utilize this resource to contact you about opportunities for participation with mock interviews, informational interviews, and job shadows.

Services Provided
- Resume and Cover Letter Review
- Letters of Reciprocity
- On-Campus Interviews
- Career Related Resources
- Alumni Networking
- In Person/Phone Career Advising Appointments for Job Search Strategy Development
- Job Openings in CyHire are available to alumni who complete our Alumni Registration Form
- Attendance at our Fall and Spring Career Fairs each year (company list available in CyHire)

Alumni Registrants

<table>
<thead>
<tr>
<th>Year</th>
<th>Registrants</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015-2016</td>
<td>167</td>
</tr>
<tr>
<td>2014-2015</td>
<td>153</td>
</tr>
<tr>
<td>2013-2014</td>
<td>167</td>
</tr>
<tr>
<td>2012-2013</td>
<td>254</td>
</tr>
<tr>
<td>2011-2012</td>
<td>251</td>
</tr>
<tr>
<td>2010-2011</td>
<td>242</td>
</tr>
</tbody>
</table>

How to Join

Simply login to LinkedIn and join the subgroup “Iowa State University College of Business Hiring and Networking Connection.” If you have any questions, contact Business Career Services at buscs@iastate.edu or (515) 294-2542.
EXPERIENTIAL EDUCATION

In today’s marketplace, recruiting, hiring, and training the most suitable employees is critical to the success of your organization. One of the most effective ways to make sure you’re offering the right job to the right person is through internships/co-ops.

Internships/co-ops let you observe a prospective employee’s performance in an actual job situation. Through internships/co-ops, you’re able to evaluate a student’s real potential in light of your company’s needs before you offer a student a full-time professional position.

HIGHLIGHTS

+16.3%
Summer internships increased from 699 to 813

+12.3%
Internship reporting increased from 1,215 to 1,365

+13.6%
Parallel internship reporting (part-time, during the semester) increased for Spring 2016 from 263 to 299

* For more information about internships and co-ops, please visit our website: http://www.business.iastate.edu/careers/employers/internship-co-op-program
Students on Internship/ Co-op Sites by Semester

Historically

<table>
<thead>
<tr>
<th>Year</th>
<th>Fall</th>
<th>Spring</th>
<th>Summer</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015-16</td>
<td>253</td>
<td>299</td>
<td>813</td>
<td>1,365</td>
</tr>
<tr>
<td>2014-15</td>
<td>253</td>
<td>263</td>
<td>699</td>
<td>1,215</td>
</tr>
<tr>
<td>2013-14</td>
<td>161</td>
<td>194</td>
<td>575</td>
<td>930</td>
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<tr>
<td>2012-13</td>
<td>155</td>
<td>191</td>
<td>428</td>
<td>774</td>
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<tr>
<td>2011-12</td>
<td>114</td>
<td>172</td>
<td>407</td>
<td>693</td>
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<tr>
<td>2010-11</td>
<td>142</td>
<td>147</td>
<td>315</td>
<td>604</td>
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<tr>
<td>2009-10</td>
<td>137</td>
<td>171</td>
<td>288</td>
<td>596</td>
</tr>
<tr>
<td>2008-09</td>
<td>145</td>
<td>171</td>
<td>278</td>
<td>594</td>
</tr>
<tr>
<td>2007-08</td>
<td>130</td>
<td>135</td>
<td>303</td>
<td>568</td>
</tr>
<tr>
<td>2006-07</td>
<td>204</td>
<td>199</td>
<td>292</td>
<td>695</td>
</tr>
<tr>
<td>2005-06</td>
<td>113</td>
<td>151</td>
<td>310</td>
<td>574</td>
</tr>
</tbody>
</table>
## Individual Internships By Major

<table>
<thead>
<tr>
<th>Major</th>
<th>Summer '15</th>
<th>Fall '15</th>
<th>Spring '16</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>120</td>
<td>44</td>
<td>74</td>
<td>238</td>
</tr>
<tr>
<td>Business Economics</td>
<td>3</td>
<td>0</td>
<td>3</td>
<td>6</td>
</tr>
<tr>
<td>Business Undecided</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Finance</td>
<td>166</td>
<td>59</td>
<td>62</td>
<td>287</td>
</tr>
<tr>
<td>Management</td>
<td>59</td>
<td>23</td>
<td>22</td>
<td>104</td>
</tr>
<tr>
<td>Management Information Systems (MIS)</td>
<td>123</td>
<td>39</td>
<td>38</td>
<td>200</td>
</tr>
<tr>
<td>Marketing</td>
<td>184</td>
<td>53</td>
<td>53</td>
<td>290</td>
</tr>
<tr>
<td>Pre-Business</td>
<td>20</td>
<td>8</td>
<td>18</td>
<td>46</td>
</tr>
<tr>
<td>Supply Chain Management (SCM)</td>
<td>138</td>
<td>27</td>
<td>28</td>
<td>193</td>
</tr>
<tr>
<td>Total</td>
<td>813</td>
<td>253</td>
<td>299</td>
<td>1,365</td>
</tr>
</tbody>
</table>

## Salary Summary

(Salaries reported by students and employers)

<table>
<thead>
<tr>
<th>Major</th>
<th>#</th>
<th>Low</th>
<th>Average</th>
<th>High</th>
<th>% Change 2014/2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>187</td>
<td>$8.00</td>
<td>$15.69</td>
<td>$28.00</td>
<td>+ 2.2%</td>
</tr>
<tr>
<td>Business Economics</td>
<td>3</td>
<td>$8.00</td>
<td>$10.33</td>
<td>$15.00</td>
<td>-31.1%</td>
</tr>
<tr>
<td>Finance</td>
<td>159</td>
<td>$8.00</td>
<td>$12.99</td>
<td>$22.50</td>
<td>-2.6%</td>
</tr>
<tr>
<td>Management</td>
<td>61</td>
<td>$7.25</td>
<td>$11.40</td>
<td>$20.00</td>
<td>-8.1%</td>
</tr>
<tr>
<td>Management Information Systems (MIS)</td>
<td>151</td>
<td>$8.00</td>
<td>$14.88</td>
<td>$25.00</td>
<td>+6.6%</td>
</tr>
<tr>
<td>Marketing</td>
<td>144</td>
<td>$7.25</td>
<td>$12.37</td>
<td>$25.00</td>
<td>-1.0%</td>
</tr>
<tr>
<td>Pre-Business</td>
<td>32</td>
<td>$8.00</td>
<td>$10.27</td>
<td>$16.00</td>
<td>-15.9%</td>
</tr>
<tr>
<td>Supply Chain Management (SCM)</td>
<td>164</td>
<td>$8.00</td>
<td>$15.06</td>
<td>$25.00</td>
<td>+3.6%</td>
</tr>
<tr>
<td>Total # of Offers/Acceptances</td>
<td>901</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**College of Business Overall**

- **Hourly Rate**: $7.25, $13.93, $28.00, + 0.4%
- **3-mo. Earnings**: $3,480, $6,686, $13,440, + 0.4%
Total # of Students Seeking Internships

Experiential Education

<table>
<thead>
<tr>
<th>Year</th>
<th># of Students</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015-16</td>
<td>2879</td>
</tr>
<tr>
<td>2014-15</td>
<td>2822</td>
</tr>
<tr>
<td>2013-14</td>
<td>2109</td>
</tr>
<tr>
<td>2012-13</td>
<td>1625</td>
</tr>
<tr>
<td>2011-12</td>
<td>1480</td>
</tr>
<tr>
<td>2010-11</td>
<td>1399</td>
</tr>
<tr>
<td>2009-10</td>
<td>1472</td>
</tr>
</tbody>
</table>

Top Internship/Co-op Employers

<table>
<thead>
<tr>
<th>Employer</th>
<th># of Hires</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kingland Systems Corp.</td>
<td>249</td>
</tr>
<tr>
<td>Iowa State University</td>
<td>69</td>
</tr>
<tr>
<td>Principal Financial Group</td>
<td>55</td>
</tr>
<tr>
<td>Transamerica</td>
<td>27</td>
</tr>
<tr>
<td>Northwestern Mutual Financial Network</td>
<td>25</td>
</tr>
<tr>
<td>Renewable Energy Group</td>
<td>21</td>
</tr>
<tr>
<td>Workiva</td>
<td>21</td>
</tr>
<tr>
<td>Iowa Department of Transportation</td>
<td>15</td>
</tr>
<tr>
<td>RSM</td>
<td>14</td>
</tr>
<tr>
<td>HNI Corporation</td>
<td>12</td>
</tr>
<tr>
<td>Hy-Vee, Inc.</td>
<td>12</td>
</tr>
<tr>
<td>Wells Fargo</td>
<td>12</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Employer</th>
<th># of Hires</th>
</tr>
</thead>
<tbody>
<tr>
<td>Target</td>
<td>11</td>
</tr>
<tr>
<td>ConAgra Foods, Inc</td>
<td>10</td>
</tr>
<tr>
<td>Danfoss</td>
<td>10</td>
</tr>
<tr>
<td>UnitedHealth Group</td>
<td>10</td>
</tr>
<tr>
<td>Pella Corporation</td>
<td>9</td>
</tr>
<tr>
<td>PricewaterhouseCoopers, LLP</td>
<td>9</td>
</tr>
<tr>
<td>Altec Industries, Inc.</td>
<td>8</td>
</tr>
<tr>
<td>Emerson</td>
<td>8</td>
</tr>
<tr>
<td>John Deere</td>
<td>8</td>
</tr>
<tr>
<td>Cargill, Incorporated</td>
<td>7</td>
</tr>
<tr>
<td>IBM Corporation</td>
<td>7</td>
</tr>
<tr>
<td>Rockwell Collins</td>
<td>7</td>
</tr>
</tbody>
</table>
Location of Internships/ Co-ops

Employment Locations in Iowa

- Algona: 1
- Altoona: 1
- Amana: 3
- Ames: 542
- Ankeny: 12
- Arnolds Park: 1
- Atlantic: 1
- Bettendorf: 2
- Boone: 5
- Carroll: 3
- Cedar Falls: 4
- Cedar Rapids: 35
- Clear Lake: 1
- Clive: 9
- Council Bluffs: 5
- Davenport: 2
- Decorah: 1
- Denison: 1
- Des Moines: 210
- Dewitt: 1
- Dubuque: 4
- Eddyville: 2
- Elk Horn: 1
- Elkader: 1
- Estherville: 1
- Fairfield: 4
- Fort Dodge: 1
- Fort Madison: 1
- Grimes: 2
- Harlan: 3
- Hedrick: 2
- Holstein: 1
- Humboldt: 2
- Huxley: 5
- Indianola: 1
- Iowa City: 2
- Jefferson: 1
- Johnston: 8
- Kiron: 1
- LeMars: 4
- Marshalltown: 15
- Mason City: 2
- Milford: 1
- Muscatine: 13
- Nevada: 5
- New Hampton: 1
- North Liberty: 1
- Norwalk: 1
- Okoboji: 2
- Orange City: 1
- Oskaloosa: 1
- Pella: 11
- Quad Cities: 1
- Ralston: 3
- Shelby: 1
- Storm Lake: 3
- Story City: 2
- Unknown: 3
- Urbandale: 17
- Waterloo: 4
- West Des Moines: 57
- West Liberty: 1
- Williamsburg: 2
- Windsor Heights: 1
- Winterset: 1

Out of Country

- China: 9
- Greece: 1
- Taiwan: 1
- Vietnam: 1
- South Korea: 2
- Oman: 1
- Ireland: 1
- Malaysia: 1
- United Kingdom: 2

*9 Unknown location
### EXPERIENTIAL EDUCATION

#### Employer Participants 2015-2016

<table>
<thead>
<tr>
<th>ACCOUNTING</th>
<th>ACCOUNTING Intern Scholarship Program-AISP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriland FS, Inc.</td>
<td>Allen L. Kockler Co., 3</td>
</tr>
<tr>
<td>Andersen Corporation</td>
<td>Agriland FS, Inc.</td>
</tr>
<tr>
<td>Archer Daniels Midland Company</td>
<td>Allen L. Kockler Co., 3</td>
</tr>
<tr>
<td>Athene USA, 2</td>
<td>Bankers Trust</td>
</tr>
<tr>
<td>BerganKDV</td>
<td>Bernau Capital Partners</td>
</tr>
<tr>
<td>Berkshire Hathaway Energy Renewable LLC, 2</td>
<td>Bernau Capital Partners</td>
</tr>
<tr>
<td>BJK, LLP, 2</td>
<td>Boeing Company, The</td>
</tr>
<tr>
<td>Boelman Shaw Capital Partners</td>
<td>Brooks Lodden P.C.</td>
</tr>
<tr>
<td>Cargill, Incorporated</td>
<td>Cargill, Incorporated</td>
</tr>
<tr>
<td>Clemons Chevrolet</td>
<td>CliftonLarsonAllen LLP, 2</td>
</tr>
<tr>
<td>CliftonLarsonAllen LLP, 2</td>
<td>Danfoss, 4</td>
</tr>
<tr>
<td>Deloitte &amp; Touche LLP, 2</td>
<td>Denman &amp; Company, 2</td>
</tr>
<tr>
<td>Diocese of Des Moines</td>
<td>Eide Bailly</td>
</tr>
<tr>
<td>EMC Insurance Group, Inc.</td>
<td>Energy</td>
</tr>
</tbody>
</table>
BodyViz
Boss Bar
Bright Future Management, Inc.
Brookstone Group LLC, The
Bryan & Associates Cleaning Services, 2
Buffalo Wild Wings, 3
Businessolver, 3
CALLMR Wireless, Inc
Capsule
Casa Bella
Causey & Ye Law, P.L.L.C.
CCMSI
Cellcrypt
CHS Inc.
CINTAS Corp.
ConAgra Foods, Inc.
Courtyard by Marriott Shanghai Xujiahui
CUNA Mutual Group
Cystic Fibrosis Foundation
Daktronics, Inc., 2
Decko Products
Dell Corporation
Delta Dental of Iowa, 2
Delta-Landscapes, Inc.
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CRST International, Inc.
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Deublin Company
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Farm Bureau Financial Services
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Farmers Insurance Group-Claims
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Federal Home Loan Bank of Des Moines
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First National Bank of Omaha
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Gopher Sport
Great West Casualty Company
GreatAmerica Financial Services
Greater Des Moines Partnership
Greater Dubuque Development
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HNI Corporation
Hogan Hansan PC
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Honeywell Federal Manufacturing & Technologies
Hormel Foods Corporation
Hub Group, Inc.
Hy-Capacity, Inc.
Hy-Vee, Inc.
IBM Corporation
Insight Global, Inc.
International Paper Company
Interstate All Battery Center
Iowa Army National Guard
Iowa Bankers Association
Iowa Department of Transportation
Iowa Division of Banking
IP Pathways, LLC
J. B. Hunt Transport, Inc.
John Deere
Keyot
Kforce Inc
Kingland Systems Corp.
Koch Industries
Kohler Company
Kohl's (Stores and Corporate)
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Kum & Go, L.C.
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LCS
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Levy Restaurants
Marco, Inc.
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Marten Transport, Ltd.
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Mayo Clinic
McGladrey
MHC Kenworth
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Schneider
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Sogeti USA
State Street
Summit Agricultural Group
Swift Transportation
Target Headquarters
Target Stores
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Thrivent Financial
TMC Transportation
Toro Company
Transamerica
Transport America
TSL Companies
Tyson Foods, Inc.
U.S. Army
U.S. Marine Corps
U.S. Navy
Uline
Union Pacific Railroad
United Suppliers, Inc.
UnitedHealth Group
Vermeer Corporation
Von Maur
Walgreen Co.
Weitz Company, The
Wells Enterprises, Inc.
Wells Fargo-Consumer Lending Group
Werner Enterprises
Workiva
WorldWide Logistics
Ziegler Caterpillar
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STAFF CONTACT INFORMATION

Tanya Austin
Professional Development/ 
Career Coordinator 
Management 
tjaustin@iastate.edu

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pkheffle@iastate.edu

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2167 Union Dr.
Ames, IA 50011-2027
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buscs@iastate.edu
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http://www.business.iastate.edu/careers

Business Hours: 7:30 a.m. - 5:00 p.m., Monday - Friday
Walk-in Hours: 9:00 - 11:00 a.m. and 1:00 - 3:00 p.m., Monday - Friday
Summer Hours 7:30 a.m. - 4:00 p.m., Monday - Friday